

**Skills
Funding
Agency**

boston:college 



**European Union
European Social Fund**
Investing in jobs and skills

ESF SKILLS SUPPORT FOR THE WORKFORCE

TRAINING NEEDS ANALYSIS CAPACITY BUILDING FINAL REPORT JULY 2015

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A total of 302 businesses have taken part in this project. They were located across the Greater Lincolnshire area and cover 13 different sectors, the largest one being Food, Drink and Tobacco. We specifically targeted those with fewer than 100 employees and who hadn't been engaged with a training provider in the last 12 months.

Leadership and Management

The highest stated skills need, just beating customer service, was Leadership and Management. This need was spread across every sector with 75% of businesses requiring management skills only. 76% of these businesses employed 0-20 employees and specified coaching and mentoring, first line management, managing people and performance in particular. The project has been able to provide training in response to these business needs with qualifications/units from L2 to L3 being delivered.

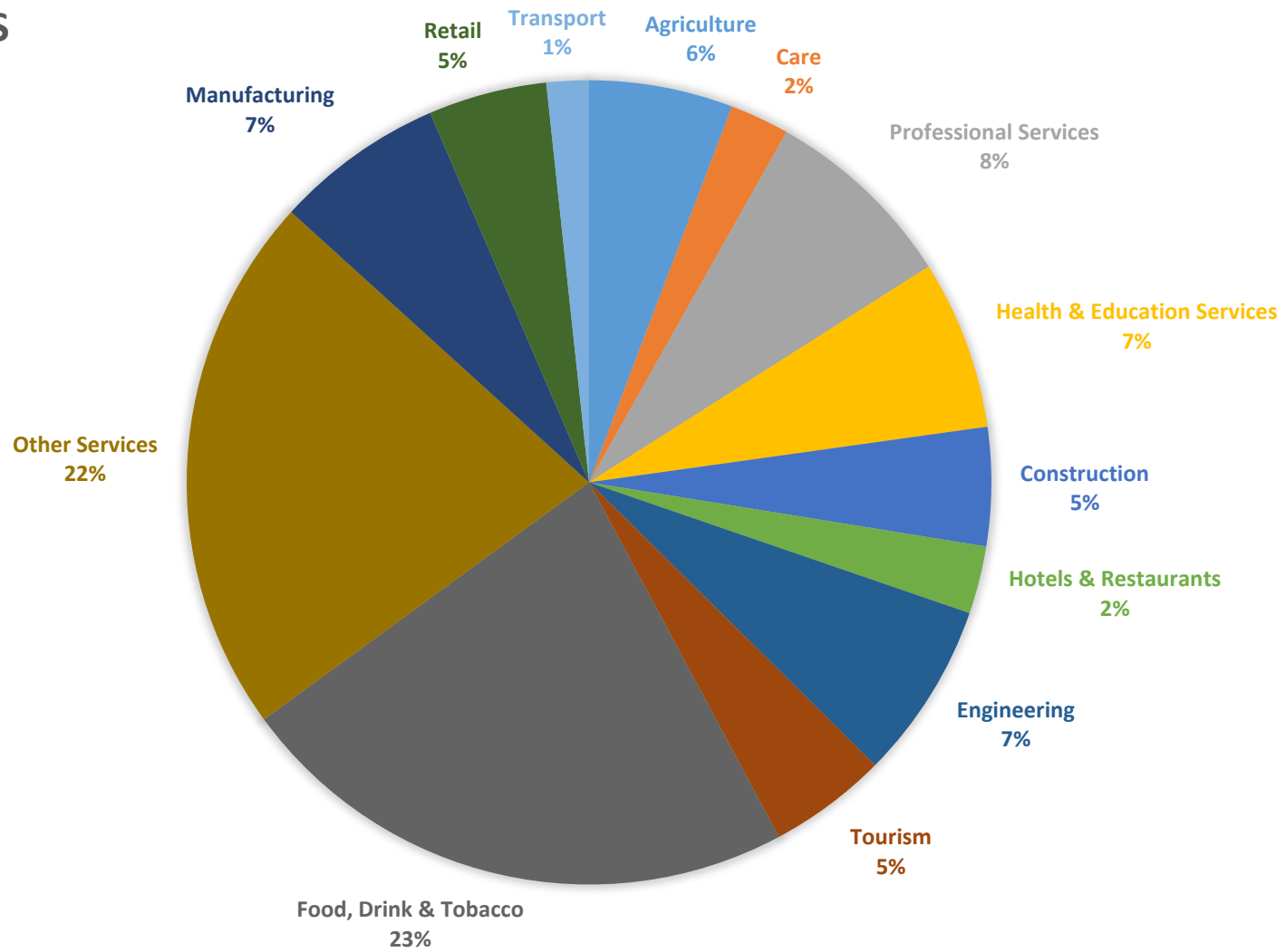
Obstacles

By far the biggest obstacle to training is releasing staff and time. A lot of delivery tends to be in the classroom, in the daytime and involving travel to providers' premises. Companies want a flexible, business focused approach with delivery on site or work based, to meet client specific needs, collaborating with other local businesses to make a course viable if necessary.

Agriculture

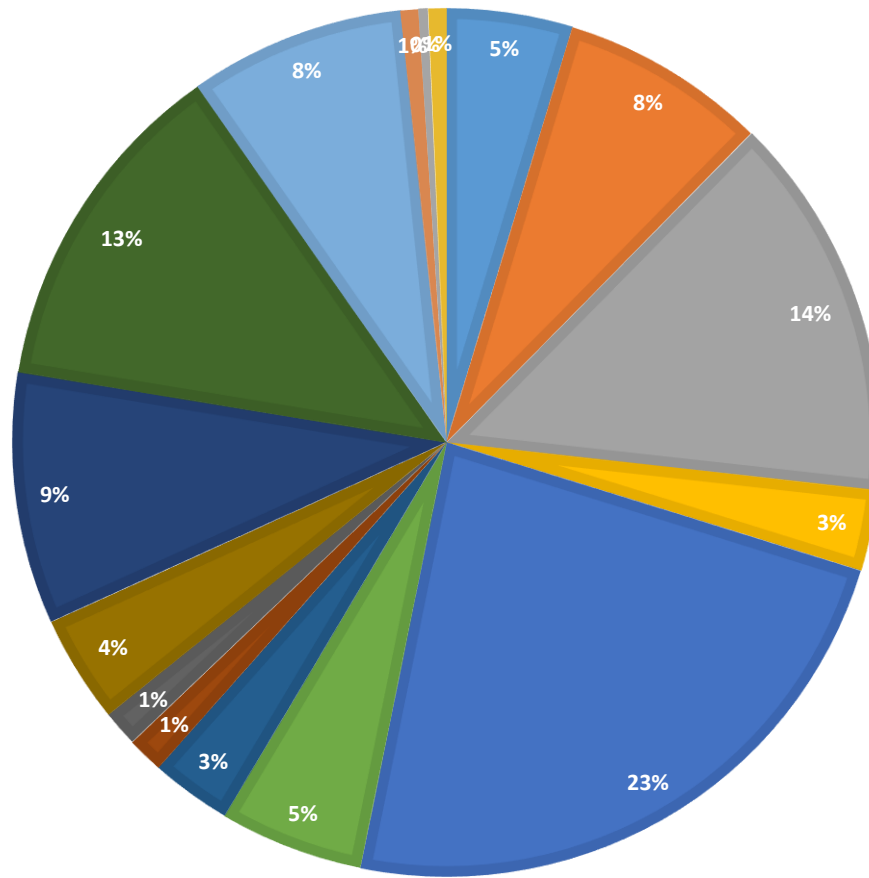
A small number of farmers took part in this project. The training needs specified were health and safety, first aid, fork lift truck, HACCP, BASIS and basic butchery skills.

SECTORS

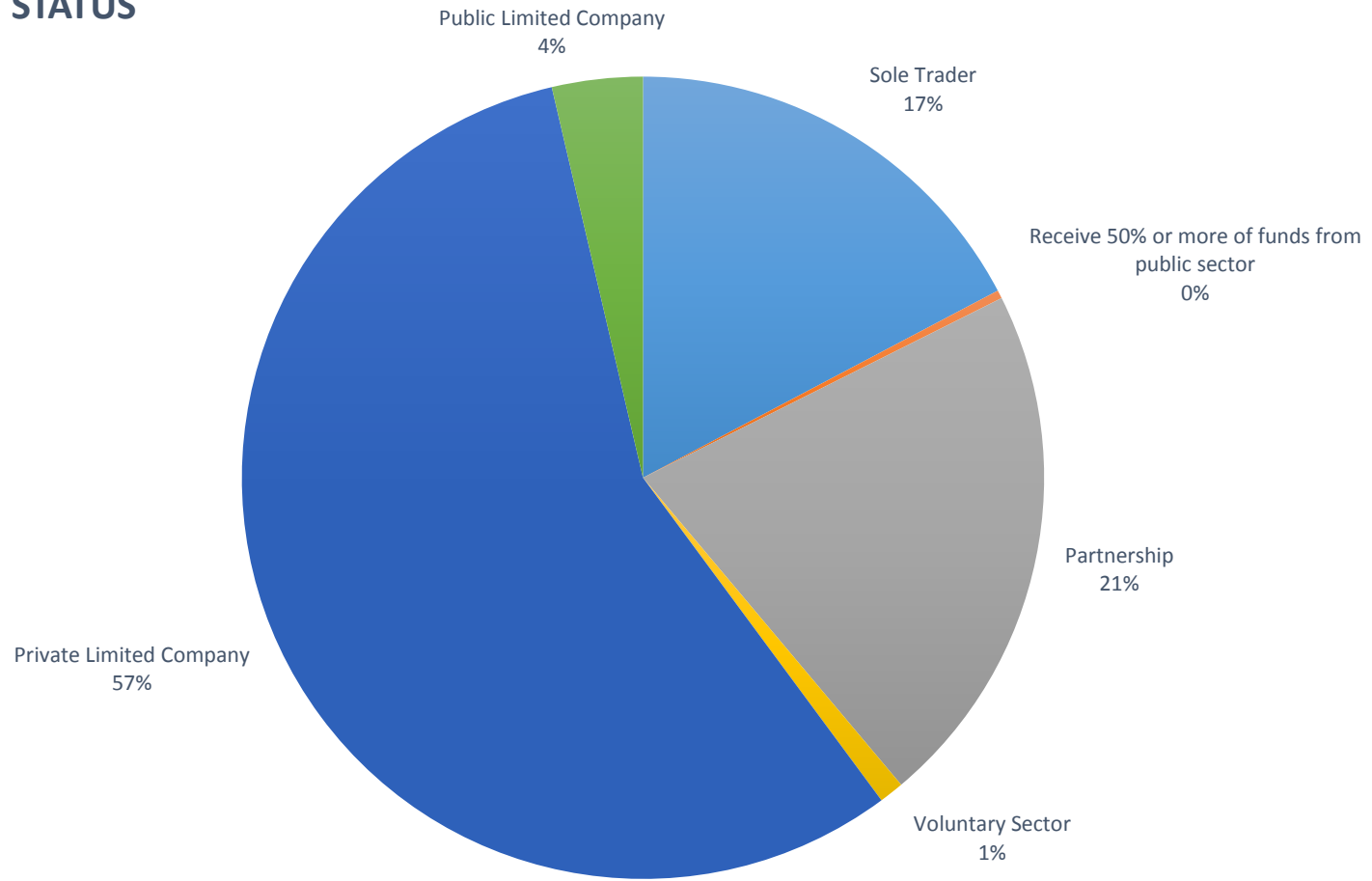


LOCATION

- | | | | | | |
|---|---|--|---|---|---|
| ■ Scunthorpe & Brigg | ■ Gainsborough | ■ Grimsby & Immingham | ■ Cleethorpes | ■ Lincoln | ■ Louth |
| ■ Alford | ■ Market Rasen | ■ Grantham | ■ Sleaford | ■ Spalding | ■ Boston |
| ■ Skegness | ■ Stamford | ■ Spilsby | ■ Market Deeping | | |

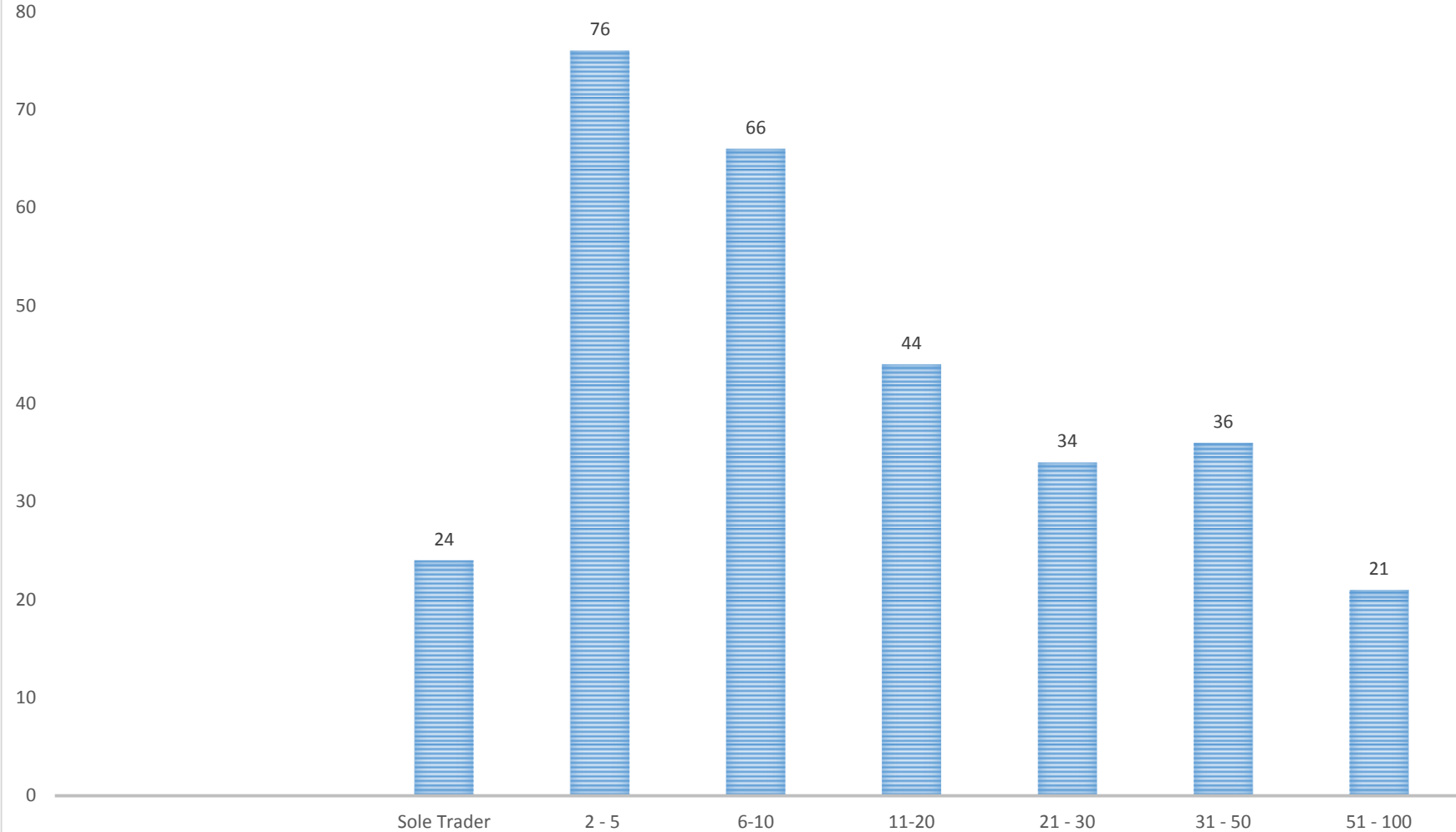


COMPANY STATUS

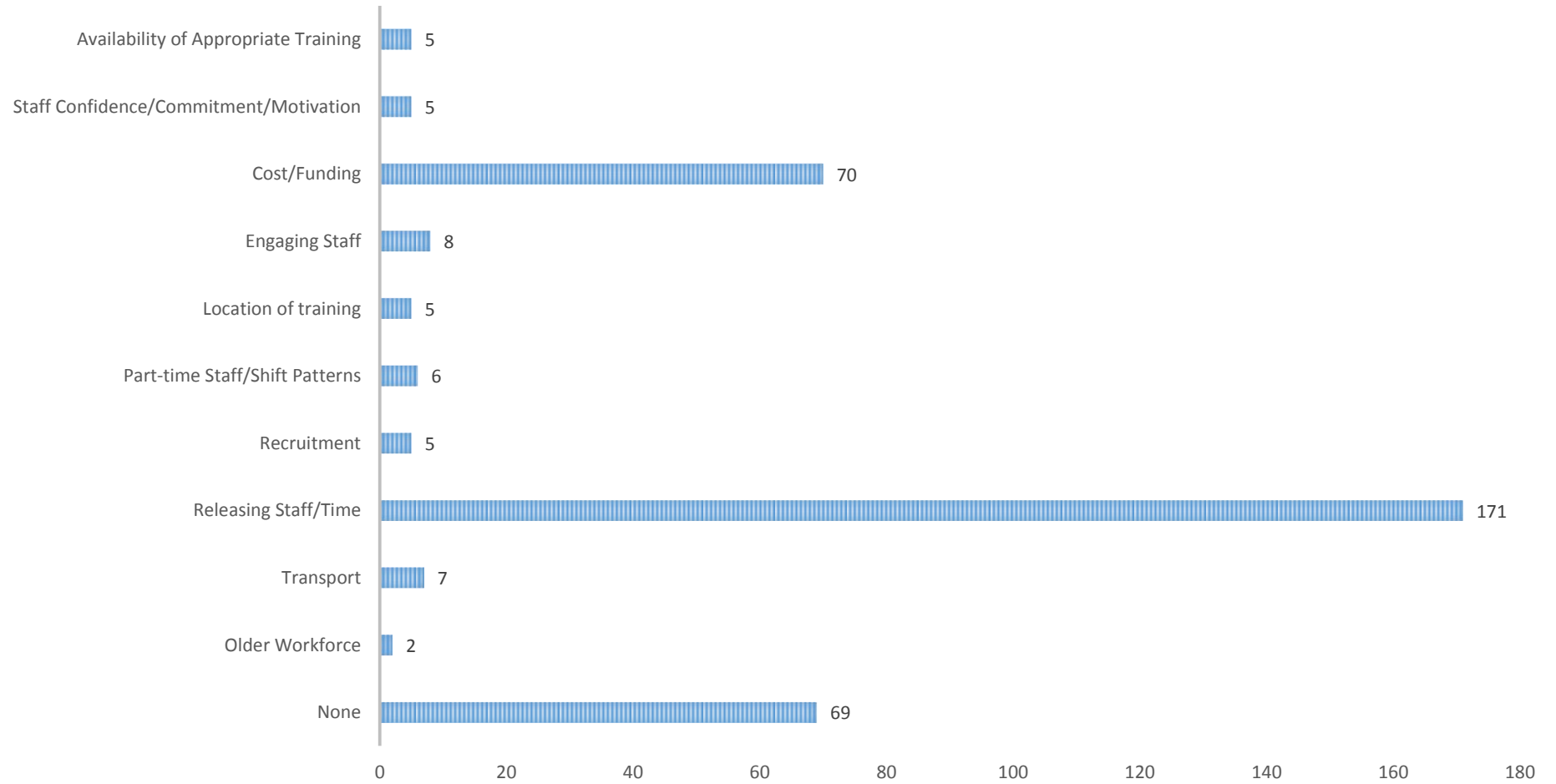


■ Sole Trader ■ Receive 50% or more of funds from public sector ■ Partnership ■ Voluntary Sector ■ Private Limited Company ■ Public Limited Company

NUMBER OF EMPLOYEES



OBSTACLES TO TRAINING



SKILLS NEEDS

