



GLLEP MANUFACTURING BOARD

16th April 2018

Autocraft Drivetrain Solutions Ltd, Syston
Lane, Belton, Grantham, Lincs, NG32 2LY

Draft Minutes

<p>Present: Steve Middlebrough (Chair), Darren Joint, Marcus Pearson, Kay Pryszyk, Richard Allarton, Phil Ball, Ray Newell, Neil Main, Edward Tong, Mike Hague-Morgan, Garry Wilkinson, David Earnshaw, Paul Taylor, Helen Doughty, Ruth Carver, Samantha Harrison, Kevin Ross</p> <p>Guests: Clare Hughes (LCC/LEP), Mick Lockran (Principal, North Lindsey College)</p>	
<p><u>Welcome, Apologies and Declarations of Interest</u></p> <p>Apologies received from Martin Collison, Sam Fells</p> <p>No declarations of interest received.</p>	
<p><u>Previous Actions Completed</u></p> <ul style="list-style-type: none"> ➤ Vice Chair appointed - Darren Joint ➤ Martin Collison "Agri-Tech" will join the board in future to help cross communication between sectors. ➤ Power and industrial strategy commentary and links have been included in Manufacturing Plan Refresh March 2018. ➤ Database of over 400 manufacturing companies has been compiled. <p>No outstanding actions were discussed.</p>	
<p><u>Manufacturing Plan Refresh - 2018</u></p> <p>Manufacturing Plan Refresh 2018 was distributed in Board papers, highlighting three key concentration areas - Productivity, Skills & Labour and Supply Chain development.</p> <p>Members were asked to review the Manufacturing Sector Refresh and action plan and feedback to Steve Middlebrough any comments by the 31 May- otherwise it was accepted.</p>	<p>All - feedback any final comments on the refresh by the 31st May</p>
<p><u>Training</u></p> <p>Clare Hughes distributed a Board paper regarding skills and training, but also provided some contextual information:</p> <ul style="list-style-type: none"> • The need for the development of training cluster groups - coming together of colleges with local industry. • Greater Lincs geography isn't helpful in consideration of affordability of providers to deliver training to small numbers of trainees. • Post Brexit will see Skills provision may be funded through the UK Shared Prosperity Fund, but that is yet to be decided. • T levels are being introduced at post 16 level to give young people greater choice. T levels support qualifications in trades, crafts or technical roles- they are not necessarily STEM related. • Encourage employers to help young people and teachers to understand "what the job is". So little is understood about the variety of occupations employed within the manufacturing sector • Encourage employers to register on World of Work. 	<p>Board members to register on http://www.theworldofwork.co.uk/Contact-Us</p>

<p>Mick Lockran (ML) gave a presentation outlining where they, as college, add real value to industry - Responsiveness, innovation, partnership and excellence. ML was keen for employers to:</p> <ul style="list-style-type: none"> • Develop a training plan and not just concentrate on immediate skills acquisition • Develop business training clusters • Be prepared to mentor individual • Understand HND/C's are moving to Higher Apprenticeships • Use training to attract and retain talent • All training doesn't have to be accredited • Ensure that any training is implemented within the work environment promptly <p>Feedback given/discussion points noted:</p> <ul style="list-style-type: none"> • A few Board members had heard of the World of Work website. • To help an employer compile a training plan, Business Lincolnshire Growth Hub has a fully funded scheme that will enable a manufacturing business to <i>start</i> a training plan. • Stressed was the importance of working on the business, not just in it. • Core competence was stressed as a key need - "topped up" by specific skills of a company. • Many members didn't know where to go to find suitably qualified people. • Sheffield Growth Hub use a Skills Bank system where businesses log their requirements and providers organise the response. • "Modernising" understanding was discussed - moving people's mechanics understanding to electrical and electronic. • Apprenticeship levy is flexible and doesn't always have to be used on those carrying out an apprenticeship. It can be used to involve learning from the wider more mature employee base, thereby making more efficient use of the fund. • Mentoring talent was as important as training - one such scheme is the Talent Retention Scheme. Discussion around what we can access/create to help facilitate this. • Kay Pryszyk (KP) has set up Kesteven Engineering Group and with support from Darren Joint have approached Grantham College to broker a more purposeful, engaged approach to apprenticeship training. KP gave anecdotal examples and is very disappointed in the provision to date. <p><i>Kay/Darren will feedback the result at the next meeting.</i></p>	<p>Kay/Darren</p>
<p>Operational Activities A GLLEP Manufacturing e-bulletin will be created and sent to all the know GLLEP Manufacturing Businesses.</p> <p>Please promote the Made in Lincolnshire Business Awards, www.madeinlincolnshire.co with a closing date of 4th May.</p>	<p>Business Lincolnshire Growth Hub</p> <p>All</p>

<p>We need to promote the Lincolnshire Tech Hubs - There are 3 Tech Hubs across Lincolnshire http://www.businesslincolnshire.com/advice-grant-scheme-finder/128/lincolnshire-technology-hubs</p> <p>The Horncastle hub has 3D printers and laser cutting equipment to help businesses with design, prototyping and small-scale fabrication, while Lincoln offers those facilities as well as expertise in the heritage sector and larger-scale 3D printing, scanning and cutting.</p> <p>The Motion Capture Hub provides business with access to a full motion capture system, high speed cameras and accelerometer devices to analyse motion. This enables quantification of the human-equipment interaction, or the analysis of an industrial process with moving parts.</p> <p>You may want to create a prototype of a new product or develop a new service. You may want to get a greater level of detail about the interaction of your workforce with machinery in the production line. The Service is fully funded and support is available to use the equipment.</p> <p>Event - planning is under way for a number of sector events, the e-bulletin will promote these to businesses.</p>	<p>All</p>
<p><u>Economics & International Supply Chain Opportunities</u></p> <p><u>National Economics - 2017 qtr4 - EEF (Podcast) - FT - Nat West</u></p> <ol style="list-style-type: none"> 1. Balance of companies experiencing rising production volumes and increased orders. 2. Export demand is firm - relatively few businesses are finding export markets that aren't growing. 3. Capital goods are doing very well - very strong - <u>lead times are lengthy</u> - supply chain capacity issue. 4. Raw material price rises should be expected summer 2018 5. Growth 2017 2.8% - 2018 - 2% <u>2019 0.6%</u> <p><u>Lincolnshire Economics - Lincs Research Observatory</u></p> <ol style="list-style-type: none"> 1. Trend for manufacturing sales continues to rise - above qtr. 1 2012 - positive 2. Confidence levels similar to 2013/2014 3. High confidence for turnover 2108, but profitability appears to be an issue weighing on businesses minds. <p><u>Lincs County Council - Economic Forum</u></p> <p>A delegation of 70 Chinese - mixture officials and food industry businesses - microalgae producers to tea - returning from NEC Food & Drink Exhibition Sept will see more official signing of agreements an Economic forum meeting and more manufacturing visitors <i>Anybody wishing to become involved please contact Kevin R</i></p> <p><u>Other opportunities</u></p>	<p>All</p>

<p>Opportunity of get involved with Japanese and South Africa precision parts Industry - import or export. WCM Training mission to Japan - Sept 10/14th - Travel and living not covered but a 600 Euro grant.</p> <p><i>Anybody wishing more information please contact Kevin R</i></p>	<p>All</p>
<p><u>Manufacturing Barometer Update</u> As included with Board papers.</p>	
<p><u>Board Meeting Forward Plan</u> The document shows the Board's work plan and topics for discussion which tie into the Manufacturing Plan Refresh March 2018. Distributed as part of the Board papers, members were asked to have a look and feedback any comments.</p>	<p>All</p>
<p><u>Any Other Business</u> None</p>	
<p><u>Date of Next Meeting</u> 3 July 2018 - IOM3 @ Grantham 9.30am - 11.30am</p>	

Items to come back to board

<u>GLLEP Board Date</u>	<u>Action</u>	<u>Person Responsible</u>	<u>Carried Out</u>
20 July 2017	Progress relationship with HCA	Pete Holmes/Ian Fytche	ongoing
	Explore options for smart/futuristic homes	Cllr Davie	Report May 2018
29 September 2017	Agree small number of messages that GLLEP wants to give to Government, avoid being diverted by Government announcing different policies on LIS	Strategy Away Day	Jan 2018 - complete
	Assurance Framework training for LEP Board and Investment Board members	Linsay HillPritchard	May 2018
	PR on Skills Capital Fund, use the grants being given to Lincoln and Stamford as a way you can demonstrate that GLLEP is investing in the digital agenda	Ruth Carver/Clare Hughes/Halina Davies	ongoing
24 November 2017	Update on progress and a report on enhancing scrutiny arrangements	Richard Wills	Jan 2018 – complete – detailed report May 2018
	Decarbonisation Project – Humber LEP & GLLEP to share	Humber LEP & GLLEP - Simon Green	
	Self-Employment Project – figures captured Growth Hub	Samantha Harrison	
	Actions from the Digital Action Plan being implemented.	Angela Driver	
31st January 2018	Visitor Economy website and national profile	Ruth Carver	
23rd March 2018			