

DRIVING ECONOMIC GROWTH

FOR GREATER LINCOLNSHIRE

ANNUAL REPORT
2018-19

The annual report is always the perfect opportunity to reflect on where Lincolnshire has come from and to look forward to what the future holds.

FOREWORD

FROM THE CHAIR

I am pleased to introduce this year's Greater Lincolnshire LEP Annual Report, which captures the diversity and range of activity undertaken by the LEP and partners, and demonstrates the economic impact we are all making across Greater Lincolnshire.

While the economy is moving in the right direction, there is a need to do more if Lincolnshire is to play a stronger role regionally and nationally. We are focused on investing in order to grow our skills, businesses and infrastructure which, with innovation, will drive Lincolnshire's productivity and wealth.

The good news is that we continue to perform well against the 2030 targets in our Strategic Economic Plan 2014-2030¹. There are currently 4,800 more people in employment in Greater Lincolnshire than in 2014 against the target of 13,000; over 15,000 businesses have been supported against the target of 23,000 and in the three years between 2014 and 2017², the economy in Greater Lincolnshire grew by £890 million in real terms against the target of £3.2 billion.

We exist to promote economic growth, so it is important, as we consider this country's changing relationship with the European Union, that we continue to deliver an environment where business can increase productivity, create jobs and shape the future. Significant infrastructure investment is being made across the area, including Lincoln's Eastern Bypass, Grantham's Southern Relief Road, Boston's Quadrant, East Midlands Trains, and the South Humber Industrial Investment Programme.

This is enabling investments in new schemes such as the Lincoln School of Medicine, the North Lincolnshire University Campus, Skegness Countryside Business Park and the Food Enterprise Zones in Holbeach, Hemswell Cliff and Grimsby.



This year we have been busy laying the foundations for a Greater Lincolnshire Local Industrial Strategy which focuses on the actions we must take to develop Lincolnshire's economy of the future. We expect to have developed this during 2019 .

Small business is essential to Lincolnshire. We ensure our small businesses can access help and support, and our Growth Hub has supported over 1,258 in the last year. It's been another great year, and I am proud of what we achieved.

The future for our area is full of opportunities and our Local Industrial Strategy will help to release innovative opportunities. I would like to thank all those who contribute so much, our board directors, our staff, Team Lincolnshire Ambassadors and all the members of the numerous strategy boards. The Greater Lincolnshire LEP is a strong and robust partnership.

We have reviewed and improved our governance structures, and this year have welcomed four new Directors, and many other strategic committee and board members. Over 175 experts and leaders give their time across our Boards and committees to join the drive for economic growth and prosperity for all.

We hope you enjoy reading our Annual Report and we welcome any ideas and proposals you have to help enhance innovation and connectivity across the area. Thank you for your continued support and engagement with the LEP and helping to ensure that Lincolnshire is a wonderful place to live, work and thrive.

This is a critical time for the UK economy, with both uncertainty and opportunity. Never has the role of the LEP been more important.

URSULA LIDBETTER
OBE, BSC, FCIS, DL

Chair | Greater Lincolnshire LEP

¹ Working age population in Employment, Annual Population Survey, ONS, 2019.
² Latest data, Regional Gross Value Added at Current Prices (CVM), ONS, 2019.

STATEMENT FROM THE CHIEF EXECUTIVE

This year we have seen a flurry of projects come to fruition right across Greater Lincolnshire as well as the expansion of our Business Lincolnshire Growth Hub service.

The Greater Lincolnshire LEP continues to be rated as a 'good' performing Local Enterprise Partnership, supported by incredible enthusiasm from business, a dedicated Chair, board of directors, and a great team.

We're on track to unlock delivery of around £525 million which will fundamentally improve our economy and future-proof our infrastructure. We have chosen strategic projects for the areas, that aren't without their delivery challenges, and as we reflect on progress to date, it's important that we continue to be ambitious and aspirational for Greater Lincolnshire.

Our five big economic challenges remain: **(1)** we need to build more houses, **(2)** we need a good supply of quality employment land,



(3) we need better infrastructure, **(4)** we need to continue to close the gap between skills supply and economic demand, and **(5)** we need to ensure growth has a benefit in all corners.

We are improving links between business and education through the roll out across Greater Lincolnshire of the Careers and Enterprise programme. To this end, it is incumbent on all of us to offer opportunities to young people in our businesses and to ensure we are brave in making the difficult decisions that will inspire younger people to see Lincolnshire as their home and a destination in which they can develop a great career. We are actively supporting the national 'Give an Hour' campaign.

As we move forward to develop a Local Industrial Strategy for Lincolnshire that will guide future growth, we must focus on our five big economic challenges and the unique assets that we have. We will continue to work with all of our partners: public, private and voluntary sectors, in order to grow Lincolnshire.

A handwritten signature in blue ink, appearing to read 'Ruth Carver', with a stylized flourish at the end.

RUTH CARVER

Chief Executive | Greater Lincolnshire LEP

**175 PUBLIC
& PRIVATE
SECTOR
BOARD AND
COMPANY
MEMBERS**

“Local Enterprise Partnerships play a vital role in supporting businesses and innovation across England. By working even more closely together, we will continue to maximise our efforts in creating jobs, growth and investment right across the country, delivering long-term, meaningful results for local communities.”

**PRIME MINISTER THERESA MAY SPEAKING
AFTER THE FIRST COUNCIL OF LEP CHAIRS,
HELD AT 10 DOWNING STREET IN JUNE 2018.**

ABOUT THE LEP

Our purpose is to lead and influence economic growth, job creation and prosperity across the Greater Lincolnshire area covering Lincolnshire, North Lincolnshire and North East Lincolnshire.

COMPANY INFORMATION

DIRECTORS (AT YEAR END)

Ursula Lidbetter
David Dexter
Mary Stuart
Pat Doody
Herman Kok
Chris Baron
Steve Middlebrough
Colin Davie
Rob Waltham
Dean Fathers
Richard Metcalf
Craig Leyland
Peter Wheatley
Debbie Barnes
Zoe Easey
Sarah Louise Fairburn
Gary Headland
Nick Worboys

DIRECTORS (IN PERIOD)

Richard Wills (retired 12.11.18)
Keith Ireland (retired 04.12.18)

COMPANY SECRETARY

Wilkin Chapman LLP
The Maltings,
11-15 Brayford Wharf E,
Lincoln
LN5 7AY

ACCOUNTABLE BODY

Lincolnshire County Council
County Offices,
Newland, Lincoln,
LN1 1YL

REGISTERED NUMBER

09223395

REGISTERED OFFICE

Greater Lincolnshire LEP
County Offices,
Newland, Lincoln,
LN1 1YL

AUDITORS

Duncan & Toplis
4 Henley Way
Doddington Road
Lincoln LN6 3QR

OUR MISSION

“To reposition Greater Lincolnshire’s profile and reputation, nationally and globally. Connecting people, places, businesses and ideas to transform our economy, securing investment in infrastructure and skills to create more jobs and enable rewarding careers.”

**£8M INVESTED
INTO LARGE
CAPITAL AND
INFRASTRUCTURE
PROJECTS THIS
YEAR**

**THROUGH OUR
GROWTH DEAL**

ANNUAL FINANCIAL SUMMARY

INCOME AND EXPENDITURE

FOR THE YEAR ENDED 31 MARCH 2019

INCOME	NOTE	18/19	17/18
Core Funding	1,2	£500,000	£500,000
Other Core contributions	1	£370,000	£70,000
Invest and Grow	3	£839,426	£290,109
Growth Hub	5	£246,000	£246,000
Single Local Growth Fund	4	£12,333,858	£15,843,689
Gross interest (on Cash Balances)	-	£126,792	£108,877
TOTAL INCOME		£14,416,076	£17,058,675

EXPENDITURE	NOTE	18/19	17/18
Core Funding	1,2	£500,016	£481,398
Other Core contributions	1	£117,959	£28,850
Invest and Grow (Loan)	-	-	£600,000
Invest and Grow (Other)	3	-	£10,090
Feasibility	3	£98,299	£87,811
Business Investment Fund	3	£165,502	£15,000
Growth Hub	5	£246,000	£246,000
Single Local Growth Fund	4	£8,840,354	£15,687,335
TOTAL EXPENDITURE		£9,968,130	£17,156,484

BALANCE SHEET

FOR THE YEAR ENDED 31 MARCH 2019

The closing year cash balances as per the agreed policy are:

CASH BALANCES	YEAR END CLOSING BALANCE		
	NOTE	18/19	17/18
Invest to Grow Fund	3	£3,121,038	£2,251,643
Other cash balances	-	£649,862	£397,485
Capacity 2 Fund	-	-	£28,600
Core Reserve	-	£296,840	£296,855
Business Investment Fund	3	£2,819,498	£2,985,000
Feasibility Fund	3	£221,439	£288,171
Single Local Growth Fund	4	£ 3,649,858	£156,354
Net Interest Received	6	-	£33,270
Gross Interest received	6	£126,792	N/A
TOTAL		£10,885,327	£6,437,378
Long term loan investments		£4,300,000	£4,900,000

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

Net credit on the account is (£4,447,946)

	£
Core Cost net spend	16 ³
Other Core contributions	(252,041)
Invest To Grow payback	(839,426)
Feasibility Fund drawdown	98,299
Business Investment Fund drawdown	165,502
SLGF	(3,493,504)
Gross Interest	(126,792)
NET BALANCE	(£4,447,946)

The following notes provide more detail on the values shown on page 6 and 7.

NOTE 1: CORE FUNDING BREAKDOWN

AREA DESCRIPTION	ACTUAL SPEND (£)
Executive Team	225,004
Operational	275,012
TOTAL	500,016

Within the year the LEP received the following additional income contributions:

- > £40,000 as part repayment of court costs following a successful Judicial Review challenge.
- > £155,000 from the Midlands Engine: East Midlands Manufacturing Zone to support manufacturing growth in Greater Lincolnshire.
- > £75,000 contribution to move forward the skills advisory panels.
- > £100,000 to support the work of implementing the recommendations of the LEP Review.

Within year £117,959 of committed reserves have been used as follows:-

AREA DESCRIPTION	ACTUAL SPEND (£)
Judicial Review legal cost transfer	40,000
Enterprise Co-ordinator	21,249
Energy strategy	41,710
Housing and Growth Deal evidence base	15,000
TOTAL	117,959

NOTE 2: MATCH FUNDING (INCLUDING VOLUNTARY BOARD CONTRIBUTION)

There is a requirement for the LEP to match fund £250,000 of the core budget with a further £250,000 of match funding. Analysis has shown that match funding of £316,784.48 has been achieved supporting the delivery of the LEP core function.

These costs are made up of:

- > Board Directors Voluntary Time (Equivalent Value) £56,042.28
- > LCC officer support (Non Accountable Body) £200,925.44
- > Consultancy Shared service £12,044.86
- > Events £47,771.90

NOTE 3: INTEREST⁴

All interest has been applied as per the cash balance and interest policy. The LEP Board approved that interest gained on the Single Local Growth Fund be offset with £67,791.09 of agreed Accountable Body running costs.

NOTE 4: NET INTEREST

Cash Balance 1	Core Funding, Reserves and other cash balances	£7,977
Cash Balance 2	Growing Places Fund (Invest to grow)	£49,170
Cash Balance 3	Single Local Growth Fund	£69,646 ⁵

NOTE 5: CASH BALANCES

As approved by the LEP Board, the Accountable Body will hold three distinct cash balances on account. The table below shows the closing cash balances for the year 18/19.

Cash Balance 1	Core Funding, Reserves and other cash balances	£954,679
Cash Balance 2	Growing Places Fund (Invest to grow)	£6,211,145
Cash Balance 3	Single Local Growth Fund	£3,719,504

The total cash balance as at 31st March 2019 held on behalf of the LEP by the Accountable Body is £10,885,328.

To view more information on LEP finances visit:

https://www.greaterlincolnshirelep.co.uk/assets/documents/Annual_Financial_Summary_-_201718.pdf

³ There is a small overspend of £16 and this money has been drawn down from the LEP core reserves.

⁴ Any deposits held within the Council's cash balance, that it holds on a daily basis, on behalf of another body or party is allocated interest at a daily average yield rate, compounded quarterly over the year.

⁵ As part of year end procedures the Accountable Body reviewed interest calculations and identified an adjustment for an additional £23,763 for Cash balance 3. This will be added within the 19/20 financial year.

OUR HIGHLIGHTS IN NUMBERS THIS YEAR

Our projects and programmes are designed to deliver economic growth and support for businesses in Lincolnshire. These highlights show what the LEP has achieved with its programmes and investments during 2018-19.

**OVER £4.4M
PRIVATE
SECTOR
INVESTMENT**
UNLOCKED THIS YEAR



**£4.95M
IN GRANTS
AWARDED
THROUGH THE
NEW GREATER
LINCOLNSHIRE
GROWTH FUND**

**£669,194
IN GRANTS
AWARDED TO
BUSINESSES**
THROUGH BUSINESS
LINCOLNSHIRE

**1208 LEARNERS
AND
APPRENTICES**
SUPPORTED THIS YEAR



**1258
BUSINESSES**
GIVEN 3+ HOURS OF
DEDICATED SUPPORT



**£47.8 MILLION
FUNDED
SCHEMES**
THROUGH THE EUROPEAN
FUNDING PROGRAMME

**375 NEW
BUSINESSES
CREATED THIS
YEAR**

**1155 JOBS
CREATED THIS
YEAR**



Regular updates on delivery are presented to our Board. You can find all our board agendas and papers on our website at www.greaterlincolnshirelep.co.uk



ECONOMIC CLIMATE

Greater Lincolnshire is a diverse economy that has more larger land based and manufacturing sectors than other parts of England.

Total GVA output currently stands at £21.5 billion⁶. Growth in Greater Lincolnshire has typically been lower than average due to the structure of the economy and predominance of traditional, and labour intensive industry sectors. Greater Lincolnshire is home to just under 38,000 VAT/PAYE registered businesses, as well as over 69,000 self-employed with over 99% of our registered businesses categorised as small and medium enterprises.

It is a very large area, measuring over 110km from north to south – the same as from Peterborough to Westminster, and with a population density less than that of Cornwall.

Lincolnshire's GVA growth remains relatively strong after 2016's contraction, and slower growth in employment has meant that levels of productivity have risen. Exports grew by £1.8 billion this year, house building rates rose for the first time in two years, and wage growth continues to outpace the national average across the area.

**TOTAL
GVA
OUTPUT
IS £21.5BN**

**99% OF
REGISTERED
BUSINESSES
CATEGORISED
AS SMALL
AND MEDIUM
ENTERPRISES**

**EXPORTS
GROWING
BY £1.8BN**

**HOUSE BUILDING
RATES RISING
FOR THE FIRST
TIME IN TWO
YEARS**

**WAGE GROWTH
CONTINUES
TO OUTPACE
THE NATIONAL
AVERAGE**

⁶ 2017 data.

HIGHLIGHTS AND
KEY ACHIEVEMENTS

LOCAL MODERN INDUSTRIAL STRATEGY

This year we have been laying the groundwork in developing a Local Industrial Strategy for Lincolnshire. We are seeking to agree an industrial strategy with Ministers, setting out joint commitments between Government and local leaders to develop the Lincolnshire economy. The LEP has been tasked with developing the plan on behalf of the region. In January we published a prospectus for the industrial strategy, signalling that we are ready to start formal engagement with Government on its proposals and inviting local people, businesses and other organisations to give their views on the priorities.

OUR VISION IS TO:

- > Be home to a world leading agri-food industry, developing and demonstrating new technologies and being the envy of our global competitors.
- > Drive our unique natural resources to act as a test bed for energy and water, reduce costs and environmental impact, and identify cutting edge solutions for commercial models of energy generation and storage.
- > Further develop and implement new ways to support the health and care of people who live in hard-to-reach areas, and support people through innovative ways to live well and independently for longer.
- > Support a high-profile, high-quality tourism industry, supporting innovation across tourism services and facilities to transform into a modern, culturally and creatively vibrant visitor economy.
- > Drive an efficient, highly skilled ports and logistics industry through developments in technology and automation with new methods of delivering goods and services, supported by a strong workforce including technicians, programmers and engineers.

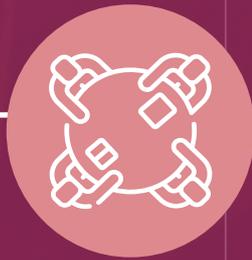
OPPORTUNITIES
AND
FRAMEWORK
DOCUMENTS
PUBLISHED
JAN 2019

To achieve this we want to equip people Greater Lincolnshire to transition to an automated, digital, and fast-changing environment, where digital advances and automation will be game changing.

The development of this strategy has been a key focus for 2018-19 and will continue to be a high priority until the end of the year.

MP AND STAKEHOLDER WORKSHOPS

WERE HELD ON THE LOCAL
INDUSTRIAL STRATEGY
EMERGING THEMES



BREXIT MONITORING WAS COMMISSIONED AND QUARTERLY BRIEFINGS PRODUCED



IMPLEMENTING THE NATIONAL LEP REVIEW

The role and responsibilities of LEPs including the Greater Lincolnshire LEP have grown significantly since formation in 2011.

The implementation of government's Strengthening LEPs Review, changes to the national political landscape, Brexit, and the Industrial Strategy, bring both opportunities and challenges for LEPs.

The Greater Lincolnshire LEP has always ensured that good governance is embedded and this has been widely recognised across government.

In response to the review we have recently updated and republished a number of key documents to further strengthen our governance to include; a comprehensive Assurance Framework; newly adopted Articles of Association; and a Financial Statement and an Annual Delivery Plan. All can be found on our website www.greaterlincolnshirelep.co.uk

Significant changes have also been made to the LEP Board addressing gender balance, strengthened private sector representation, increased diversity, and supported by an independent secretariat. We now have a 33% female Director representation on the LEP Board, along with both an SME and Diversity Champion.

STRATEGIC ECONOMIC PLAN 2014-2030

TO DATE THE
PROGRAMME HAS:

The first Strategic Economic Plan (or SEP), was published in 2014 with the refresh completed in the Spring of 2016 to reflect a changing economic and political climate.

It details how we can grow the Greater Lincolnshire economy and increase productivity, and remains the principal strategic document for Greater Lincolnshire to provide evidence, attract funding, and ensure a cohesive approach to economic development for all stakeholders. We will be refreshing this strategy to align with the Local Industrial Strategy later this year.

COMPLETED

6 MAJOR
SCHEMES AND BROUGHT
FORWARD 8 HOUSING
SCHEMES ENABLING
445 HOUSES

SECURED
£123.7M
OF GRANT FUNDING

**BUILT 445
HOUSES**

CREATED
550 JOBS

GENERATED
863M² OF SKILLS RELATED
FLOORSPACE

ASSISTED
**1208 NEW
LEARNERS**

INVESTMENT IN GROWTH

THE SINGLE LOCAL GROWTH FUND (SLGF)

Growth Deals provide funds to local enterprise partnerships for projects that benefit the local area and economy. Our Growth Deal totals £123 million and runs until 2021.

The LEP currently holds contracts to the total value of £310 million with an agreed grant contribution of £101 million in Growth Deal funding, which levers in a further £209 million of investment through delivering 29 major transformational growth projects across Greater Lincolnshire.

Some recent examples of these include:

AGRI-FOOD AND MANUFACTURING

Our three Food Enterprise Zones in Holbeach, Hemswell Cliff and Grimsby, are creating employment facilities specifically designed to support the growth and expansion of our strategically important agri-food/tech clusters and supply chains, with the award winning Peppermint Interchange already complete, and works starting this autumn on the Agri-Food Centre of Excellence building at Holbeach.

HEALTH & CARE

A new Medical School in Lincoln will link closely with the newly launched National Centre for Rural Health & Care and the Lincoln Institute for Health. This high-quality 5,682m² integrated clinical facility that will drive skills development across the fields of medicine and allied health subjects, is providing the platform to grow the scale and diversity of existing provision from professional development to post-graduate qualification.

SKILLS

Our Skills Capital Investment Fund Programme is delivering high-quality skills provision within our priority sectors, with a strong focus on digital technologies - as demonstrated at the brand new Digital Skills Centre at New College Stamford, and the emerging Digital & Professional Skills Centre at Lincoln College in partnership with Risual Education Ltd and Microsoft.

We are also investing in the creation of an exciting new university led Technology & Innovation Centre at Grantham in partnership with South Kesteven District Council, Invest SK and the University of Lincoln which will open this autumn. We are also investing in transforming Scunthorpe's Civic Centre into a dedicated university campus to inspire and raise the aspirations of children and young across our area.

INFRASTRUCTURE

Work begins on site for Phases 2 and 3 of the £80 million Grantham Southern Relief Road scheme this summer and key infrastructure investment into Scunthorpe Town Centre has helped transform the Church Square and surrounding area.

Boole Technology Centre, Tentercroft Street Growth Corridor, Bishop Burton Riseholme College (Showground Campus), Peppermint Interchange, Sutterton Roundabout, Lincoln Transport Hub, Digital Skills Centre at New College Stamford and eight of the nine Unlocking Rural Housing projects have all been completed and are now successfully contributing to the local economy.

SLGF

FINANCIAL SUMMARY

Within the year the LEP received its 4th tranche of SLGF⁷ funds to the sum of £8,733,858. Growth Deal project spend within 18/19 is as follows:

SINGLE LOCAL GROWTH FUND PROJECTS	2018-19 ALLOCATION
Boston Quadrant	£268,327
Unlocking Rural Housing	£65,306
Lincoln Transport Hub	£179,336
Normanby Enterprise Park	£294,159
Agri-food Centre of Excellence	£600,000
Holbeach Peppermint Junction	£53,585
Scunthorpe Town Centre	£3,465,000
Grantham Technology and Innovation Centre	£1,800,000
Gainsborough Growth Phase 1	£1,440,000
Hemswell Food Enterprise Zone	£129,906
Europarc Food Enterprise Zone	£33,641
South Humber Infrastructure Investment Programme Phase 2	£487,879
Due diligence costs	£23,215
TOTAL PROGRAMME	£8,840,354*

*Balance of £106,496 paid from project reserves

A full list of the schemes we are supporting across Greater Lincolnshire can be found on our website at WWW.GREATERLINCOLNSHIRELEP.CO.UK/FUNDING-AND-PROJECTS/

PIPELINE PROJECTS

Within the 2018-19 period this year, Greater Lincolnshire developed a clear position on prioritisation of future Pipeline Projects which will contribute to the delivery of the SEP and the LIS, and a group of strong schemes has been identified which can quickly respond to both new funds arising and projects being required to replace stalled schemes.

It is expected that post Brexit, a new UK Prosperity fund will be launched by government, and having a strong LEP pipeline of schemes for short, medium, and long term delivery and meeting specific economic strategic criteria for the fund, is essential.

“We are committed to boosting economic growth across the Northern Powerhouse, Midlands Engine and the UK as a whole.”

JAKE BERRY MP, NORTHERN POWERHOUSE MINISTER, UNIVERSITY CAMPUS NORTH LINCOLNSHIRE. JAN 2019

⁷ Within the year, £3,600,000 was repaid from the Skegness Countryside Business Park project and is placed on the reserves for future allocation. £156,354 had previously been paid back from the withdrawal of the Grantham College project and £106,496 of this was utilised this year leaving a committed reserve of £3,649,858.

**FOOD
AUTOMATION
CENTRE AT
HOLBEACH**
WILL CREATE A UK
FOOD CHAIN
AUTOMATION CENTRE
ON THE HOLBEACH FOOD
ENTERPRISE ZONE

**THE EUROPEAN
FUNDING
PROGRAMMES
HAVE
COMMITTED
OVER £61M
TO GREATER LINCOLNSHIRE
PROJECTS**

**61 PRIORITISED PIPELINE
SCHEMES IDENTIFIED FOR
GREATER LINCOLNSHIRE**

EUROPEAN FUNDING (ESIF)

The European Funding Programmes (European Regional Development Fund (ERDF), European Agricultural Fund for Rural Development (EAFRD) and LEADER) have committed over £61 million to Greater Lincolnshire projects.

Over 3500 enterprises have received support across Greater Lincolnshire with 2187 business and properties now benefiting from reduced flood risk. Funding has additionally helped to support 19 large scale transformational projects focused around our priority sectors, supporting activity in research and innovation, enhancing access and use of ICT, SME competitiveness, a shift towards

a low carbon economy, climate change adaption and risk prevention and management, preserving and protecting the environment, and promoting resource efficiency.

Greater Lincolnshire European Structural and Investment Fund (ESIF) Programme has funded projects in support of business growth, economic infrastructure and skills.

THE EUROPEAN REGIONAL DEVELOPMENT FUND (ERDF)

This fund, which focuses on larger, more strategic schemes helps to support our areas priority sectors.

To date we have contracted over £43 million of ERDF funding in support of 19 transformational projects.

Projects range from; supporting innovation centres in the agri-food sector; rolling out superfast broadband coverage for up to 97% of the county; providing comprehensive business support to SMEs across Greater Lincolnshire; boosting renewable energy use in SMEs; supporting sea defence projects to protect Lincolnshire homes, businesses and land from

future flooding; and developing biodiversity schemes to protect our natural environment. A further £22 million of projects are currently under consideration.

THE EUROPEAN AGRICULTURAL FUND FOR RURAL DEVELOPMENT (EAFRD)

Combined with our more locally led LEADER programmes, this fund is targeted at investment in business diversification, food processing facilities, rural tourism, culture, heritage and rural services has also benefited many businesses with over £9.7 million of grants awarded to date.

THE RURAL DEVELOPMENT PROGRAMME FOR ENGLAND (LEADER),

Targeted at investment in business diversification, food processing facilities, rural tourism, culture, heritage and rural services has also benefited many businesses with over £4.8 million of grants made to date.

EUROPEAN SOCIAL FUND (ESF)

The LEP developed £18 million of skills and training projects for the Education and Skills Funding Agency, to create projects that would address particular challenges.

A comprehensive programme of skills and training began in 2017 and completed in 2019. The programme was made up of; Skills Support to the Workforce; Skills Support to the Unemployed; Support for young people aged 18-24 not in education, employment or training (NEET); Skills Advisor Programme; and The World of Work website.

This website: www.theworldofwork.co.uk is aimed at addressing the knowledge gap of the wealth of jobs and occupations available of which many young people, parents, and teachers are unaware. New projects which began on 1st April are; a new Skills Support to the Workforce; Skills Support to the Unemployed; and a NEET project.

ESIF

FINANCIAL SUMMARY

Whilst the LEP recommends projects in receipt of funding, ESIF funded programmes are managed and funded nationally and not through the LEP.

See www.gov.uk/guidance/england-2014-to-2020-european-structural-and-investment-funds for more information.

£121M
OF EU
FUNDING
ALLOCATED
TO GREATER
LINCOLNSHIRE

**19 LARGE
STRATEGIC
PROJECTS
SUPPORTED**
SECURING OVER £43
MILLION OF ERDF FUNDING
TOWARDS OUR PRIORITY
SECTORS

**A FURTHER
£22M OF GRANT
APPLICATIONS**
CURRENTLY BEING
ASSESSED

**£4.8M IN
RURAL
DEVELOPMENT
GRANTS**
TOWARDS SUPPORTING
RURAL BUSINESSES

**SUPPORTING £48M
OF EUROPEAN SOCIAL FUNDING**

INVEST & GROW

Our £9 million rolling infrastructure Growing Places Fund (Invest & Grow) is designed to unlock stalled housing and commercial developments. No new loans were made during 2018/19 but Expressions of Interest were received. Project applications remain open for this fund.

FINANCIAL SUMMARY

Following the repayment of a loan by Stokes café and existing loan interest received the balance available for loans is £3 million. No new loans were made during the period but expression of interests have been received and the LEP remain open to applications for eligible projects.

Long term investment loans as at 31st March 2019 amounted to £4,300,000 as follows:

Chestnut Homes – Boston Quadrant	£3,500,000
The Lincolnshire Bomber Command Memorial	£800,000

Within the Invest to Grow cash balance 2 other funds have been created; the Feasibility Fund and the Business Investment Fund.

FEASIBILITY FUND

Our feasibility fund seeks to accelerate new investment opportunities and increase economic activity across Greater Lincolnshire. To date we have contracted with 9 applicants, awarding £306,500.

At the beginning of the financial year the total feasibility fund held was £288,172. Within the year £31,566 was added to create a larger fund of 319,738 which was split into 2 distinct funds:

Feasibility fund committed – Covering existing contracts	£215,714
Feasibility fund commissioned – Identified to support the call for pipeline schemes	£104,024

Within the year, one contract has withdrawn to a value of £50,000 and one project remains un-contracted at £20,000. Other projects have underspent against their agreed contractual values. £98,299 has been paid to contracts within the financial year and estimated spend in 2019/20 will be £51,560.40. Following in year activity the funds have been realigned and now are:

Feasibility fund committed	£51,560
Feasibility fund commissioned	£169,879

GROWTH FUND

The Greater Lincolnshire Growth Fund was launched in October 2017 to support the private sector businesses operating in one of the LEP's priority sectors and to add value to other existing funding streams.

Almost £3 million of grant funding has been made available to both small and medium enterprises (SMEs) and larger businesses within the Greater Lincolnshire area who can deliver transformational projects which align with the wider economic ambitions of the Strategic Economic Plan. Five projects have recently been awarded.

FINANCIAL SUMMARY

Within 2018/19, five projects have been approved and contracted:

COMPANY	LOCATION	GRANT
Tong Engineering Ltd	Spilsby	£500,000
SDG Access Ltd	Navenby	£151,346
Wolds Manufacturing Services Ltd	Louth	£327,653
SBS Ltd	Heckington	£298,072
WISE Software Ltd	Saxilby	£218,806
TOTAL		£1,495,877

Within the year project management costs and two grant payments have been made:

COMPANY	
SDG Access Ltd	£18,443
Wolds Manufacturing Services Ltd	£117,059
Greenborough Ltd (management fee)	£30,000

COASTAL COMMUNITIES FUND

This year, the Greater Lincolnshire LEP was successful in our bid of £370,000 to support the Coastal Communities Fund for the coastal careers and skills programme on the Greater Lincolnshire Coast.

This will establish a Coastal Business/ Provider Forum, supporting strategic and collaborative work with local employers and providers developing a local skills offer. This forum will harness leadership of key anchor employers that already offer year-round employment to the benefit of the wider economy and will begin later this year.

"This is fantastic news for tourism businesses on the Lincolnshire coast and for local residents working in the sector or looking to begin their career in tourism."

NICOLA RADFORD, SENIOR COMMISSIONING OFFICER, LINCOLNSHIRE COUNTY COUNCIL

EMPLOYMENT AND SKILLS

The LEP has continued to play an important leadership role in the broader skills system and was one of five LEPs in the country to be invited to take part in an adult training pilot with the Department for Education. Results will feed into the future National Retraining Programme and are expected later this year.

We were also invited as one of seven LEPs to shape the SAP Programme. This involves developing a set of roles and responsibilities for local Employment and Skills Boards (or Skills Advisory Panels) and working with analysis at the Department for Education to agree a process for a new Skills Analysis, set to map the demand for and supply of skills and qualifications.

The SAP Programme has now been rolled out across the country and the Greater Lincolnshire Employment and Skills Board has commissioned the skills analysis that will be published later this year.

The skills analysis will underpin the 'People' section within the Greater Lincolnshire LEP's Local Industrial Strategy (LIS).

The LEP began working with the national Career and Enterprise Company to roll out the Enterprise Adviser Network programme in September 2018. The programme aims to match local secondary schools with businesses and employers to help support careers programmes for young people. Our first Enterprise Coordinator was recruited in September 2018 to help develop this network of businesses, and two further Enterprise Coordinators will join the team over the summer 2019 with the support of Lincolnshire County Council and District Councils.

There are 54 secondary schools across Lincolnshire, requiring matching business leaders and we are busy encouraging businesses to get involved. We have continued to work with the Education and Skills Funding Agency on the skills and training ESF Opt-In Programme, and have successfully extended projects that were due to end in July 2018 for a further 9 months. We have supported over 2000 businesses to develop new skills, and our Industry Educator project - delivered by Bishop Grosseteste University, and which supported over 200 people from local industry to deliver training in colleges, has been highlighted nationally as an innovative project and paved the way to other areas developing similar models.

The Skills Capital Investment Programme which was developed by the Employment and Skills Board last year to ensure that FE colleges have improved facilities to deliver technical and vocational training, has culminated this year with a number of awards being made. This includes the Digital Skills Centre at New College Stamford, and the Engineering, Manufacturing and Agri-Tech Centre at Boston College (EMAT).

The recent announcement that the University of Lincoln, working in collaboration across the whole of the LEP area with FE colleges, has been successful in its bid for an Institute of Technology is fantastic news for the area. This will bring additional funding to develop new facilities for training in agri-tech, engineering, food manufacturing and digital across the area and provide local people with new opportunities to develop higher level technical skills.

**NEW
UNIVERSITY
CAMPUS**
IN SCUNTHORPE

**NEW
DIGITAL
SKILLS CENTRE**
NEW COLLEGE STAMFORD

**NEW DIGITAL AND
PROFESSIONAL
SKILLS CENTRE**
LINCOLN COLLEGE

NEW CAMPUS
AT BISHOP BURTON COLLEGE,
RISEHOLME - GROWING LAND
BASED EDUCATION ACROSS
GREATER LINCOLNSHIRE

BUSINESS LINCOLNSHIRE GROWTH HUB

Our Business Lincolnshire Growth Hub is a single place to go to for business experts and mentors, support and guidance, grants and finance.

This countywide service supports any business looking for support to grow and become more competitive. We are very proud of our success stories and unrivalled reputation in this area where we are known for exceeding our targets and delivering high customer satisfaction.

The Business Lincolnshire Growth Hub WWW.BUSINESSLINCOLNSHIRE.COM offers easy access to one to one, fully funded impartial advice.

Our experts provide specialist advice on; accessing finance, resource efficiency, supply chain development, digital, innovation, and exporting, as well as specialist support in our priority sectors.

Businesses which have accessed the Growth Hub's support, particularly through face to face support, have been continuously developing and growing their businesses, and this year, 243 new jobs were created.

We also offer Scale Up Workshop Programmes including coaching, business workshops, briefings and flagship events, online information guides and self-help tools and a grant support scheme finder.

The Growth Hub also provides access to the National Business Support Helpline via phone or online webchat, facilitated access to the national programmes including; Department for International Trade, Intellectual Property Office, Innovate UK, Enterprise Europe Network, and access to outreach programmes such as enterprise, innovation and incubation spaces across the county, which provide services such as virtual office, hot desk facilities, meeting rooms, and networking events.

We also run a network of technology hubs, where businesses can access state-of-the-art equipment like 3D printers and scanners, and laser cutting equipment to help with design, prototyping and small-scale fabrication as well as digital motion capture equipment used to quantify precise movement and human-equipment interaction.

FINANCIAL SUMMARY

The Greater Lincolnshire LEP secured £246,000 of revenue funding from BEIS to continue the operation of the Growth Hub service during 2019-2020.

THE GROWTH HUB THIS YEAR HAS:

SUPPORTED
1,258
BUSINESSES

PAID OUT
£669,194 IN
GRANTS

CREATED
243 JOBS

DELIVERED
A 92%
CLIENT
SATISFACTION
RATE

SECTOR DEVELOPMENT

This year has seen progress in our priority sectors to include the launch of the business Growth Fund to support this.

The agri-food sector continues to influence and engage regularly with government and hosted their annual event in the House of Commons, influencing MPs on the importance to the industry of some critical issues including; workforce supply and skills; trade; and infrastructure.

Greater Lincolnshire supports the UK's largest and most progressive agri-food sector, based on dynamic businesses, strong innovation, and well developed supply chains. Our local businesses are national leaders in this growing sector and the University of Lincoln now has the largest agri-food robotics team in Europe. Over 30% of all UK food transport travels through or starts in Lincolnshire and the food chain provides 24% of Greater Lincolnshire's jobs (13% nationally) and 21% of its economic output. We are the largest processor of fish with 70% of the UK market, and produce over 25% of the potatoes and vegetables and are a major producer of value-added processed food.

Progress has continued on the three Food Enterprise Zones with the Peppermint Park Interchange not only completing, but winning a regional engineering award.

Lincolnshire's manufacturing sector is worth £4.1 billion, and we excel in a wide range of areas, such as metals and composite manufacturing, electrical machinery, and food and drink packaging equipment.

This year in collaboration with the University of Lincoln and 6 transnational partners from 3 other European countries, an Interreg Funded programme CoBot project called COTEMACO (Collaborative robots within Agri-food/ Manufacturing environments) has been launched. The project will help Lincolnshire' manufacturing SMEs to explore how robotics can help them meet the challenges they face in maintaining their cost competitiveness against large-scale production facilities in low-wage economies.

In December 2018, we launched the WWW.PROMOTELINCOLNSHIRE.CO.UK website, to include newly content and promotional 'Let's Shout About Lincolnshire's pages. The Visitor Economy Board has also been active in commissioning and publishing a Hotels Study and the LEP hosted our first ever Heritage Works Visitor Economy Conference.

An energy focus group has been co-ordinated and an Energy Strategy has been developed, and will be published shortly. Meanwhile a new Health and Care Board pilot was inaugurated, with recruitment for a permanent board to drive activity in this field arising from the Local Industrial Strategy under way.

"We're delighted to have earned recognition from one of the engineering industry's leading institutions. This award is a huge testament to the hard work of all the people that helped make the Peppermint Junction improvement project a reality, including all of the residents and road users that remained patient while we were on-site working."

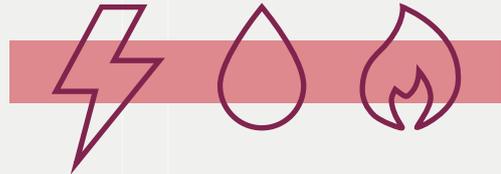
**CLLR RICHARD DAVIES,
EXECUTIVE MEMBER FOR
HIGHWAYS, LINCOLNSHIRE
COUNTY COUNCIL,
(PEPPERMINT INTERCHANGE):
JUNE 2018**



**SUPPORTED
TWO NEW
BUSINESS
CASES**

**SUBMITTED TO
GOVERNMENT**

**PUBLICATION
OF A
UTILITIES
STUDY**



**NEW MEDICAL
SCHOOL,
LINCOLN
UNIVERSITY**



**DEVELOPMENT
OF AN
ENERGY
STRATEGY**



**FOOD
AUTOMATION
CENTRE AT
HOLBEACH**

**TO CREATE A UK FOOD
CHAIN AUTOMATION
CENTRE ON THE HOLBEACH
FOOD ENTERPRISE ZONE**

**GREATER
LINCOLNSHIRE
REPORTS
PUBLISHED**

**PRODUCTIVITY, BREXIT
AND INCLUSIVE GROWTH**

**A PILOT HEALTH BOARD
WORKSHOP WAS HELD**

**RESULTING IN AN IMMINENT RECRUITMENT OF A CROSS
INDUSTRY HEALTH AND CARE ENTERPRISE BOARD WHO WILL
LEAD ON THE DEVELOPMENT OF THIS SECTOR**

INWARD INVESTMENT

The LEP has been working hard to build on the relationships with International companies and to shape future policy, prioritise work streams, and to direct funds appropriately. By working closely with the companies, we continue to support them to grow in a direct benefit to the Greater Lincolnshire economy.

We were seen promoting Greater Lincolnshire at MIPIM in Cannes in March - the leading real estate event for property professionals and a key event for professionals from all sectors.

Promoted as a year's worth of business in 4 days, the exhibition provides the opportunity to showcase our large scale projects, meet key international stakeholders, and gain insight into finance and investment, cities and infrastructure, key sectors and property hot spots.

Continued efforts with partners to raise the profile of Lincolnshire and to support foreign owned businesses, have continued alongside the Department for International Trade (DIT) to respond to specific Inward Investment enquiries and to develop propositions to attract and retain foreign investment.

"This was our third year attending MIPIM, and judging by the meetings held and positive responses that we received whilst we were out there, it is shaping up to be our most successful MIPIM yet".

"We were able to secure an array of firm leads, make countless introductions and generate two potential new projects, which is really exciting. We cemented a number of relationships we had been fostering from previous MIPIM trips and reinforced our message of collaboration with other consultants – two of whom joined us for their first MIPIM as our Sport England consultant team for the UK Sport Consortium.

At the event we also moved closer towards a very significant inward investment opportunity for Lincolnshire, which will bring a wealth of opportunities to the region."

LK2 Architects, one of our Team Lincolnshire sponsors have confirmed that they had an incredibly successful MIPIM in 2019.

**MIPIM
SUPPORTED
BY 22 PRIVATE
SECTOR
COMPANIES**

PROVIDING £29,800 AND
RESULTING IN 68 LEADS FOR
NEW OPPORTUNITIES

**HOSTED A
DINNER AT THE
PRESTIGIOUS
MERIDIEN
HOTEL**

PICCADILLY IN LONDON
FOR MIPIM UK

**83 FOREIGN
DIRECT
INVESTMENT
COMPANIES
ACCOUNT
MANAGED**

**WELCOMED
30 NEW
FOREIGN
DIRECT
INVESTMENT
RELATIONSHIPS**

CREATED
362 NEW JOBS

AND SAFEGUARDED

33 JOBS

FOR FOREIGN DIRECT
INVESTMENTS FOR 2018/19
ACROSS 21 PROJECTS

TOTALLED MORE THAN

**£66.8
MILLION**

FOREIGN DIRECT
INVESTMENT VALUE

TEAM LINCOLNSHIRE

Team Lincolnshire

WWW.TEAMLINCOLNSHIRE.COM

is a partnership between the private and public sector brought together with the purpose of attracting and supporting business investment in Greater Lincolnshire.

Its concept is that all members become Lincolnshire ambassadors and by working together it gives members a much stronger and passionate voice.

This year has seen the development Team Lincolnshire members collaborating with each other on projects and providing the LEP with contacts to help bring projects to fruition.

Through Team Lincolnshire, we gain valuable insight into the challenges facing our businesses including the economy, Brexit, and skills, and we have been feeding this intelligence to colleagues in shaping future policy and to provide direction for potential future activities and campaigns.

“Being a member of Team Lincolnshire has helped to raise our profile. The LEP have spent quality time with us and added value to our business as well as welcoming our input.

We would very much recommend membership to other proactive businesses, and we continue to find it a positive and fruitful experience.”

DAVID YATES, DIRECTOR, YMD BOON ARCHITECTS AND TEAM LINCOLNSHIRE MEMBER

COMMS AND EVENTS

In September 2018, the LEP delivered our biggest and most successful conference to date.

The conference drew over 400 delegates from across the area for a day of debates and discussions on the future of Greater Lincolnshire’s economy. As well as keynote speeches from our Chair Ursula Lidbetter OBE and Sir John Peace of the Midlands Engine, four panel debates on skills, digitalisation, robotics and automation and water and energy were held.

This year we introduced more audience participation with live Twitter polls at the end of each panel debate and for the first time also live-streamed the discussions at the conference on our Facebook page, ensuring that the conversation reached every corner of Greater Lincolnshire.

This was preceded by the AGM in July. Moving forward, these two key events will be combined, and our next annual conference will take place on 12th July 2019.



**STAKEHOLDER
ANALYSIS AND
MAPPING WAS
UNDERTAKEN**

**LAUNCHED A
MONTHLY
SKILLS
SPOTLIGHT
NEWSLETTER**

**WWW.PROMOTE
LINCOLNSHIRE.
COM
WAS SIGNIFICANTLY
IMPROVED AND
RE-LAUNCHED**

**94 TEAM
LINCOLNSHIRE
MEMBERS
HAVE JOINED SINCE THE
OFFICIAL LAUNCH OF TL IN
NOVEMBER 2018**

**SOCIAL MEDIA FOLLOWERS
CONTINUED TO GROW
WITH NEW FACEBOOK LIVE
AND LINKEDIN PLATFORMS GOING LIVE THIS YEAR**



FEATURED PROJECTS

HIGHLIGHT ON INFRASTRUCTURE

BOSTON QUADRANT is a key investment in infrastructure, enabling housing, employment and leisure facilities.

Across a 27 hectare site, The Quadrant comprises a mixed-use development being delivered by Chestnut Homes (Land) Limited on a site straddling either side of the A16. Growth Deal funding and a Growing Places loan has specifically supported initial infrastructure provision, with additional investment towards affordable housing being contributed under the Unlocking Rural Housing Programme. The completed scheme will include a number over 500 new homes, with a broad mix of dwellings, including one and two-bedroom apartments and two, three and four-bedroom houses. Land has been set aside for commercial operators, including a pub/restaurant site, and a variety of sites for drive through/restaurant uses. It is estimated that once complete the scheme will directly lead to the creation of 113 new full-time jobs within the local economy and lever in an additional £18.3 million of private-sector investment.

The Unlocking Housing Programme was allocated £4.1 million Single Local Growth Funding (SLGF) to facilitate delivery of 419 affordable homes.

TOTAL GROWTH DEAL ALLOCATION: £5.75 MILLION

“We are delighted that the Single Local Growth Fund will enable the first phase of the Quadrant scheme in Boston to be delivered. We have set out ambitious targets to grow the economy across Greater Lincolnshire. It is encouraging that our vision for the local area has been immediately recognised and rewarded by central Government and is also matched by the commitment and confidence of private-sector investors in bringing new development and employment opportunities forward.”

**URSULA LIDBETTER OBE,
CHAIR OF THE GREATER LINCOLNSHIRE LEP**



HIGHLIGHT ON SKILLS

THE DIGITAL SKILLS CENTRE AT NEW COLLEGE STAMFORD is delivering the latest digital qualifications and commercial training under the auspices of the Skills Capital Investment Fund Programme.

This scheme has refurbished and upgraded existing college facilities to deliver 21st-century digital skills training and education by; developing NCS' computing provision in response to changing needs locally, regionally and nationally; delivering at least 10 additional qualifications; enabling curriculum innovation to support business needs in emerging technologies, enabling automated production, in agri-tech and renewables, working with at least 150 new employers; and increasing the number of learners accessing high quality education and training provision in key sectors, including apprenticeships and HNC/D's.

TOTAL GROWTH DEAL ALLOCATION: £0.44 MILLION

“The LEP is delighted to be supporting digital skills development for Greater Lincolnshire. This new centre underpins all of the priorities identified in the Greater Lincolnshire Local Enterprise Partnership’s Strategic Economic Plan, not least because of increasing automation and the endemic use of digital data within all sectors of business. The recent refurbishment and upgrade of the college’s computer learning facilities will enhance the delivery of digital skills training and education. It will also support the further development of cyber security, mobile technologies, green IT and cloud computing, all of which have been identified by UKCES as drivers for high-level skills needs within the digital sector.”

**URSULA LIDBETTER OBE,
CHAIR OF GREATER LINCOLNSHIRE LEP**



HIGHLIGHT ON BUSINESS SUPPORT

MICROCAPTURE is a Grantham-based business specialising developing specialist fragrances using a process called micro-encapsulation, which produces a slow continual release of fragrance. This is added to paper, tissue, carpets and other materials to provide a long lasting fragrance release. MicroCapture received grant funding and advisory support to bring their manufacturing processes in-house, through the purchase of software required to build an efficient in-house production system, reducing their production costs and allowing them to meet customer demands quicker.



ASALI is a family-run business producing genuine leather products ranging from weekend bags to key rings, some officially licensed by the Ministry of Defence. ASALI now boasts the ability to personalise their items to make each one truly unique. The company also supports various charities, including several associated with the RAF. ASALI received a Digital Grant to assist in investment to continue growth through the Business Lincolnshire Growth Hub. Using the grant, ASALI could now sell their personalisation services online, allowing many more customers to buy their products.

HAWKENS GINGERBREAD is primarily a manufacturer of high-quality gingerbread products to both the retail market and the foodservice market with a particular emphasis on local, authentic products made with care and attention which helps set them apart from the competition. A slow rate of growth and missed opportunities, predominately due to a lack of funding, support or skills, prompted Hawkens Gingerbread to contact the Growth Hub adviser team. Business Lincolnshire offered bespoke advice, Hawkens was guided through an application process, and was subsequently awarded a grant to help them purchase a new piece of baking machinery, helping them to increase production by a staggering 5000%.

HIGHLIGHT ON INVESTMENT

LEONARDO The Italian owned Leonardo have built a new £2 million Training Academy in Lincoln to train the cyber and electronic warriors of the future. This has created 15 new cyber security training jobs. The LEP have worked closely with Leonardo to help them secure accommodation for their students who travel from overseas and can stay in the area training for up to 3 years.



BRIGHT LITE STRUCTURES American owned Bright Lite Structures have expanded their operations moving to a new site in Stamford. BLS are a unique R&D company specialising in carbon fibre composite and work with both the automotive and aerospace industry. They have received significant support from the LEP in assisting them with the move including pre planning advice, funding options and advice and guidance. This investment has created 17 FTE new jobs.

ANNYALLA CHICKS New Irish inward investment into Lincolnshire. The Butterwick site is over 14 acres. Phase 2 went operational in November which means the site has now created 30 FTE new jobs. The LEP has worked closely with the company throughout the investment, assisting in providing advice on recruitment, funding and access to DIT sector specialists. Phase 3 will be operational in 2019.

LOOKING FORWARD...

Lincolnshire has a strong and resilient business community and its £21.5 billion GVA contributes significantly to the UK economy.

We have a large business base relative to our population with low unemployment, good business survival rates and a robust advanced engineering sector, visitor economy, and agri-food sectors. However, there are challenges ahead. Our economic productivity is £26.80 per hour worked; 20% below the national average, we have lower levels of qualifications in our workforce, and we face increased global and regional competition in a post-Brexit economy.

We must raise our game and demonstrate our ambition. We need to achieve a higher level of government funding, invest in infrastructure, increase innovation, improve productivity rates, and generate greater opportunities for Lincolnshire. Our work to develop at pace a Local Industrial Strategy will form the strategy to achieve these ambitions.

Instrumental to our success will be extending our collaboration with the private and public sectors across the whole of Midlands, through the Midlands Engine, and working closely with our neighbouring LEP to increase our collective power and influence.

As we pass the half-way point of the Growth Deal Programme, the LEP is focused on delivery and future pipeline and investment opportunities.

Focus areas of activity for 2019/20 include:

- > Leading the development of the Local Industrial Strategy for Lincolnshire
- > Supporting partners leading delivery of the areas key opportunities
- > Strengthening the area's profile with Government, MPs and officials
- > Providing a range of intelligence and research to support the LEP and partners in preparing compelling business cases to address the area's productivity challenges
- > Leading strategic delivery of the area's energy strategy which underpins growth ambitions
- > A refreshed Strategic Economic Plan 2030.
- > Working with partners to address strategic transport challenges

LEP PROJECTS

SINGLE LOCAL GROWTH FUND

- > Access to Employment Zones
- > Bishop Burton's Riseholme College Showground Campus
- > Boston Quadrant
- > Boole Technology Centre
- > Food Enterprise Zones (South Lincolnshire, Europarc and Hemswell)
- > GO Skegness Sustainable Transport
- > Grantham Southern Relief Road
- > Holbeach Peppermint Junction
- > Lincolnshire Lakes Lake 1
- > Lincoln Transport Hub
- > Normanby Enterprise Park
- > Skills Capital Programme
 - Engineering, Manufacturing and Agri-Tech Centre, Boston College
 - Digital Skills Centre, New College Stamford
- > South Humber Infrastructure Investment Programme
- > Sutterton Roundabout
- > Tentercroft Street Growth Corridor Phases 1 and 2
- > Unlocking Rural Housing Programme

INVEST AND GROW FUND

- > Boston Quadrant
- > Golf Road, Mablethorpe
- > International Bomber Command Centre
- > Stokes & Sons/ The Lawn

FEASIBILITY FUND

- > British Steel Development Feasibility and Masterplan
- > Cleethorpes Station Quarter
- > Grantham Enterprise Village
- > Grimsby Western Access Route
- > Holbeach Food Enterprise Zone
- > Lincoln Science and Innovation Park
- > Online Self-Employment Course
- > Utility Feasibility Appraisal
- > Verge Biomass Harvesting for Energy

EUROPEAN STRUCTURAL AND INVESTMENT FUNDS

- > Activity Centre, Boston
- > Animal Feed Expansion
- > Agri-food Centre of Excellence
- > Apprenticeship Growth Programme
- > Automated Flower Bunching Line
- > Better off in Business Project
- > Baillie Haylage Robotic Stacker
- > Bird Food Processing Project
- > Boston Haven Banks Flood Defence Scheme
- > Broadband Connectivity in Rural Lincolnshire
- > Business Inspiration
- > Business Lincolnshire Digital Growth Programme
- > Business Lincolnshire Growth Hub (also funded by BEIS)
- > Brassica Grading Business Growth
- > Career Net - NEET Aspiration and Inspiration
- > Collaboration 4 Growth
- > Copthill Holdings Commercial Office Development, Stamford
- > Creation of Rural Museum
- > Crop Storage and Processing Line
- > Cycle Path Link, Doddington
- > Engagement into Learning
- > Function Venue, Grimsby
- > GAIN Enterprise Growth
- > Gift Retailer Expansion
- > Grants4Growth
- > Greater Lincolnshire Local Enterprise Growth and Efficiency Programme
- > Growing Enterprise
- > Industry Educator
- > Innovation Programme for Greater Lincolnshire (LOGASNET)
- > Innovative Animal Food Processing
- > Internationalising SMEs
- > In To Work Programme
- > Killingholme Marshes Drainage Improvements

- > Lincolnshire Open Research and Innovation Centre
- > Low Care Washing system
- > Manufacturing Growth Programme
- > Midlands Engine Investment Fund
- > Money Lincs
- > MOVE (Moving on, Volunteering, Education)
- > Pet Food Factory and Equipment, Old Leake
- > Potato Grading and Processing Project
- > Restaurant Development, Gainsborough
- > Shepherd's Place Play Area
- > Skills Support to the Unemployed
- > Skills Support to the Workforce
- > Smart Energy Businesses for Greater Lincolnshire
- > Specialist Skills Advisor Programme
- > Self-Propelled Sprayer Manufacturing and Testing Facility
- > Steps Forward
- > The World of Work website
- > Track System Workshop
- > Wrangle Sea Banks Flood Defence Scheme
- > Workshop offices and stores

ESF

- > Skills support to the workforce
- > Skills support to the unemployed
- > Support for young people (NEETs)
- > Industry Educator
- > Skills Advisory Programme

LEADER FUNDING

- > Crowtree Wigwams
- > Rookery Farm Packing Ltd
- > The Boston Woods Trust
- > Woodgate Farms Ltd
- > Watts Farm Services Ltd
- > G H Hoyles - Water Management
- > G H Hoyles - Mustard Plant
- > Lincolnshire Game
- > W Dring & Sons
- > Crossroads Nurseries
- > Fentech Ltd
- > Lucksbridge Horticulture
- > Glenside Nurseries Ltd
- > Cheer's Nurseries Ltd
- > C R Neaverson & Sons
- > Woad Farm Livery
- > You Garden Ltd
- > Windy Ridge Veg Ltd
- > South Kesteven District Council
- > Peter C Thorold Ltd
- > The Deepings Caravan Park
- > Glenny 2000 Ltd
- > The Heritage Trust of Lincolnshire
- > Pace Mechanical Handling Ltd
- > J E Cheer Farming Ltd
- > AW Phoenix & Son Ltd
- > S Leggate & Sons Ltd
- > Springfields Horticultural Society Ltd
- > F Dring & Sons Ltd
- > P & A Services
- > A & H Nurseries Ltd
- > Golden Grove Nursery Ltd
- > New Farm Holidays
- > Hall Farm Park
- > Ferry Ales Brewery
- > M J Lawrence Car Sales Ltd
- > BHTN
- > Purely Hampers Ltd
- > W Barratt & Sons Ltd
- > Mareham Le Fen Village Hall
- > R H Ward (Welton) Ltd
- > Adam M Duguid & Son
- > Oxcombe Farm Ltd
- > Arborez
- > Vehicle Movement Services
- > Grant Farming Ltd
- > P Wilson & Son
- > Wartton Ltd T/A Rand Farm Park
- > TPS Office Furniture Ltd
- > Peachy Event Services Ltd
- > Q Parker & Son
- > W Barratt & Sons Ltd
- > RJ & SE Marris
- > Andrew Leonard
- > Scaman Eggs
- > Hillcrest Park Properties Ltd
- > Revesby Estate Forestry Fuels
- > Famous Four Products Ltd
- > K Lethbridge
- > Mansion House Louth
- > Grimblethorpe Hall Country Cottages
- > Gary Batten
- > RE & EJ Kerr
- > H R Bourn & Sons
- > J & A Turner
- > RL & A Stamp
- > D R Harrison Ltd
- > Birdbrook Rosettes Ltd
- > David Armstrong Farms Ltd
- > Markim Services
- > SA & VJ Elwess
- > W English
- > Woodside Falconry Ltd
- > Grove Farm (Lincs) Ltd
- > J E & C Casswell
- > Girsby Farm Services Ltd
- > B-Fit Lincs Ltd
- > A W Smith & Sons Ltd
- > P E Roe & Son Ltd
- > Limestone Farming Company Ltd
- > Wattam Ltd
- > N K Taylor
- > G E Dobson
- > Lincoln Jigs
- > Aswarby Sawmill
- > Elnor Partners
- > J H Dorrington & Son (Dunsby) Ltd
- > James Knight Farms
- > A A Dodds & Son
- > T Jasinski & Son
- > N K Nurseries
- > The Market Lounge (Lincoln) Ltd
- > DB & NJ Smith
- > Irelands' Farms Ltd
- > Sleaford Navigation Trust
- > Lincolnshire Glamping Ltd
- > W R Chapman & Son
- > Arion Training and Development Ltd
- > JB Thompson
- > Dupree Creative Ltd
- > Holly Tree Farm
- > F G Battle & Sons Ltd
- > Patrick Dean Ltd
- > Lily's Lavender Hut
- > PX Farms Ltd
- > Thorold Arms Property Company Ltd
- > St Medard's Studio
- > The Willows Country Store Ltd
- > Tinsley (Branston) Farms Ltd
- > Mair Farms Ltd
- > R H Lamyman Ltd
- > Bernard Holmes Precision Ltd
- > Claythorpe Watermill
- > Norman Clow & Sons
- > Lincolnshire County Council
- > Bacchus Hotel Ltd
- > Spencer Farm Produce
- > Safelincs Ltd
- > G C Everard
- > Mawthorpe Farms Ltd
- > The Bodysshop Skegness
- > Strawberry Fields
- > Great & Little Carlton Parish Council
- > A R Cravens Farms Ltd
- > Poplar Farm
- > Scotts Precision Manufacturing Ltd
- > Croftmarsh Limited
- > R Caudwell (Produce) Ltd
- > Arial Trial
- > Veronica's Tearoom
- > G E Pickering & Son
- > Crosby Equestrian
- > Arrand Trees & Gardens
- > R & J Witter
- > FF Storage Ltd

Get support through our business growth hub at www.businesslincolnshire.com

Join Team Lincolnshire
Our business ambassador programme
www.teamlincolnshire.com

Promote Lincolnshire
Information and resources to help you promote Lincolnshire
www.promotelincolnshire.com



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