

GREATER LINCOLNSHIRE LEP

# ANNUAL DELIVERY PLAN

2020/21



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# EXECUTIVE SUMMARY

This Annual Delivery Plan sets out what the Greater Lincolnshire LEP plans to deliver in 2020/21. Greater Lincolnshire is a special place with enormous potential in its businesses, its people and its places. It has an economy of £22 billion per year, over 38,000 registered businesses and 69,000 self-employed businesses.

With a population of 1.1 million, Greater Lincolnshire has roughly the same population as Birmingham yet covers an area over 26 times larger than Britain's second city. Greater Lincolnshire covers three unitary authorities, seven districts and a county council. This delivery plan sets out in the three areas: strategy, delivery and governance, the work the LEP will undertake in 2020/21.

Much of our work has been focussed on restarting the economy particularly supporting and coordinating with our local authorities to support small businesses during the COVID-19 pandemic. Our intention in the second half of this financial year is to develop and implement a Covid Recovery Plan to support those sectors in most need and to accelerate the growth of those with most potential. The Strategic Economic Plan (SEP) has guided LEP activity since 2014 across Greater Lincolnshire, but we are transitioning our emphasis towards the ambitions and opportunities set out by our Local Industrial Strategy and Recovery and Renewal Plan; a key continued focus for the LEP in this coming year.

The skills analysis that the LEP's Skills Advisory Panel is required to produce and maintain, underpins the 'People' element of the Local Industrial Strategy, and the Employment and skills activity and leadership role undertaken by the LEP. We will continue to deliver programmes and communications to the business community of Greater Lincolnshire through our growth hub, Business Lincolnshire.

It also sets out the LEP's plans to engage with local, regional, national and international stakeholders across the public, private and third sectors. This includes progress with our comprehensive engagement strategy. Greater Lincolnshire LEP will continue to develop its engagement and collaboration with other LEPs, regional bodies such as Northern Powerhouse and Midlands Engine, national bodies such as the Food Council and developing international links such as those to China and other areas with the Department for International Trade and the Midlands Engine.

Locally, the LEP will continue to work with businesses through delivery programmes such as Team Lincolnshire and Business Lincolnshire, and the Careers and Enterprise Company to further develop our links with schools and the further and higher education sector. The LEP will also continue to engage with the wider public through events, speaking engagements and its dedicated website.

The delivery section outlines the key projects which will be delivered with Growth Deal funding, as well as European and other funding streams which the LEP will be drawing from. Key projects to be delivered this year include:

	2020/21 FORECAST
Grantham Southern Relief Road	£9,438,112
Unlocking Rural Housing Programme	£380,000
Skills Capital Investment Fund	£500,000
Northern Junction Roundabout	£4,500,000
Access to Employment Zones Phase 1	£1,267,213
Access to Employment Zones Phase 2	£1,137,400
Agri-food Centre of Excellence	£1,288,320
A46/A15 Riseholme Roundabout	£2,185,278
Sleaford Growth Project Phase 1	£820,398
Sleaford Growth Project Phase 2	£1,035,449
Borderville Expansion Project	£1,120,889
Gainsborough Growth Project Phase 2	£2,747,000
Lincoln Medical School	£497,500
Europarc Food Enterprise Zone	£943,953
Skegness Gateway Scheme	£752,066
Huttoft Boatshed Visitor Centre	£225,355
Digital Technology Transport and Logistics Academy	£2,037,022
South Humber Industrial Investment Programme Phase 2	£200,000
Centre for Innovation in Rural Health	£1,250,675
The Bridge, Advanced Engineering R&D Centre	£1,782,406
Scunthorpe Town Centre	£85,000
Due diligence	£209,944

The figures shown on the previous page will be subject to some change over the next couple of months once we have greater clarity on the true impact of COVID-19 on individual delivery plans. It has been an unprecedented time for us all and with the national lockdown in place for several weeks, live projects have inevitably had to be delayed.

To aid national recovery Government announced a £900m Getting Building Fund on the 30 June and following a successful bidding process, Greater Lincolnshire LEP has been allocated an indicative financial envelope of £25.8m to priority schemes that can fully deliver by January 2022. Final allocations were agreed via the GLLEP Board on the 17 July 2020 and were subsequently approved by the Secretary of State for Housing, Communities and Local Government, resulting in a formal announcement on the 4 August 2020.

Governance of the Greater Lincolnshire LEP will continue to be strengthened; the LEP's commitment to the highest level of accountability and transparency is reaffirmed in the governance section of this document.

The Annual Delivery Plan is a dynamic document and thus may be subject to change during the course of the year, as the LEP seizes significant opportunities or responds to key challenges that might impact on the national and local economy. Where that is the case and it results in a material change to any of the data, timelines or objectives shown in the Delivery Plan, this will be reflected in an updated version posted on the LEP's website and shared with Government as soon as is practicable.

The overall corporate priority for Greater Lincolnshire LEP is to be a strong and effective partnership that drives economic benefit for the whole Greater Lincolnshire and Rutland area. To pursue this, our corporate priorities for 2020/21 are to:

- Demonstrate a strong record on strategy, delivery and governance.
- Complete expenditure against our existing Growth Deal Programme and progress delivery of our Getting Building Fund projects and programmes, continuing to monitor and evaluate agreed outputs and outcomes.
- Publish and deliver against a Local Industrial Strategy and Recovery and Renewal Plan with clear priorities.
- Remain outward looking, evidence led and responsive to opportunities, and collaborative to deliver our shared ambitions, being mindful of responding to opportunities that might arise through the Local Recovery White Paper.

## KEY OUTCOMES / PERFORMANCE INDICATORS



KEY ACTIONS FOR 2020/21				
;				
STRATEGY	Local industrial Strategy (LIS) and Recovery and Renewal Plan Completion:  > Finalise Engagement, testing and development  > Publication  > Implementation plan for the LIS – Focus on Recovery and Renewal Implementation of SAP Priorities  Liaison with Cities and Local Growth Unit: Local Industrial Strategy: the LEP will continue to provide regular updates and maintain engagement with Cities and Local Growth Unit on progress on the completion of its Local Industrial Strategy and Recovery	September 2020 TBC Ongoing Ongoing Ongoing		
	Plan and other strategies. Cities and Local Growth Unit will respond to LEP requests for support and challenge, drawing in other Government Departments as appropriate.  LEP Geography: Following government confirmation on Greater Lincolnshire LEP's geographical boundaries transition to non-overlapping geography by March 2021. The LEP will reflect this in the development and focus of its Local Industrial and other strategies, as well as opportunities to strengthen collaboration.	March 2021		
	Deliver against communications and engagement plan for 2020/21	Ongoing		
	Review of the LEP's social media presence	December 2020		
	Continue to work with Lincolnshire County Council to build on links with China, including:  > Production of a list of China-ready businesses  > Work with the Hunan Department of Commerce and the Foreign Commonwealth Office to support business matching	April 2021		
	<ul> <li>Business Lincolnshire - Growth Hub</li> <li>Deliver a comprehensive Growth Hub and programmes for the business community of Greater Lincolnshire through the Growth Hub Governance Board</li> <li>Deliver a programme of support to 36 scale up businesses across Greater Lincolnshire</li> <li>Increase the profile and reach of the Business Lincolnshire Growth Hub, through virtual and in some cases face to face adviser visits, website access (15 % increase), newsletter registrations (50 % increase) and social media awareness (25% increase)</li> <li>Intensively assist 345 SME businesses through the Growth Hub's ERDF contracts April 2019 – March 2020 (P13s)</li> <li>Digital Conference November 2019 – raise the profile of and help businesses to increase the use of digital technology</li> <li>Achieve client satisfaction of at least 90 %</li> <li>Create a minimum of 100 new jobs</li> <li>Additional government funding will be used to provide robust sector provision and transformational advisory support. These support offers will be free of change and open to ALL businesses in the GLLEP &amp; Rutland area (not just ERDF eligible).</li> <li>The uplift funding will increase the number of scale up and non-scale up businesses that can be supported. Increased Jobs growth at a time of Economic recession will be difficult, but we undertake regular reviews with the businesses that we are working with and we will capture any</li> </ul>	April 2021		

	KEY ACTIONS FOR 2020/21	
STRATEGY	The funding will allow us to adapt existing schemes that were originally planned to be delivered face to face, such as our Digital Marketing Strategy workshops which we aim to be able to deliver to 30 Scale ups by end March 2020.  The uplift funding will also enable delivery of additional programmes which will enable more businesses to be supported. These programmes	April 2021
	include:  > A Manufacturing Transformation Programme – supporting 12	
	<ul> <li>manufacturing SMEs</li> <li>A new offer for Scale Up businesses - a 10 week support programme called 10 x 10 - supporting 12 scale up businesses</li> </ul>	
	Extension to our Business Resilience programme support across the     East Midlands Cluster – delivered by Actif supporting	
	<ul> <li>Extension to our Trading Post Brexit support across the East Midlands</li> <li>Cluster – delivered by The Export Department</li> </ul>	
	Team Lincolnshire:  Events and Networking: Deliver a programme of events and networking opportunities to promote Lincolnshire and encourage investment	April 2021 (level of engagement will be affected by COVID-19)
	<ul> <li>Promote Lincolnshire platform: Continue to develop social media and other platforms, and relevant content for members</li> <li>Membership: Continue to grow the Team Lincolnshire community of members</li> </ul>	
	Participate in development and implementation of the Greater Lincolnshire Vision for Growth 2050 and the HIG Action Plan	Ongoing
	Annual Conference and AGM	Was 10 July 2020 but will now be postponed due to Covid -19. New date to be confirmed.
DELIVERY	Project Delivery Programme:  LEP and Accountable Body to meet with Cities and Local Growth Unit to review progress against the growth deal programme, informed by the quarterly data returns, in August 2020 (Quarter 4 and Quarter 1), October 2020 (Quarter 2) and January 2021 (Quarter 3).	31 March 2021 Completion Quarterly
	Programme and Risk Management:	Ongoing
	The LEP and Accountable Body will regularly update Cities and Local Growth Unit on the development and implementation of the enhanced programme and risk management procedures.	
	Getting Building Fund	
	GLLEP has also been given an indicative allocation of £25.8m for the Getting Building Fund to be delivered by January 2022. Schemes / programmes under this fund were confirmed with Government on the 4 August 2020.	4 August 2020
	The LEP will carry our due diligence assessments of the projects and programmes included in the fund and will ensure that they are contracted by early 2021 in order to enable delivery by March 2022.	Ongoing (Delivery by March 2022)
	A Skills Capital Programme call will be released in August, with projects being reviewed in September and recommendations made to the 30 September Board/Investment Committee.	Call announced 12 August 2020 Closing 8 September 2020
		A A

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KEY ACTIONS FOR 2020/21	
Project Pipeline:	
LEP to continue to update its existing project pipeline in preparation for new funding opportunities.	Ongoing
LEP to confirm allocations for the Getting Building Fund	17 July 2020
LEP to look at refreshing of existing pipeline in advance of the Autumn budget	September 2020
Delivery of key projects:	
GLLEP has agreed a project delivery plan with Government for 2020/21 totalling £32.2m for the Growth Deal Programme as of the Quarter 4 dashboard. This is currently under review as a result of COVID-19.	March 2021
Forecasting of the Getting Building Fund is currently subject to due diligence and contracting, however at least 40% of the overall £25.8m grant is expected to be drawn down by March 2021 (although confirmation of a national profile is awaited from government).	Ongoing
Communications and Branding:	Ongoing – monthly
The LEP has made good progress in demonstrating compliance with the Government's guidance. The LEP will ensure that it and its project sponsors continue to adhere to all requirements and provide pictorial evidence of compliance with branding.	publicity returns produced
<b>Evolve the LEP</b> , its sub-groups and our governance arrangements in line with national good practice, including:	
Working with the recently refreshed Employment and Skills Board that incorporates the Skills Advisory Panel function, in line with national guidance.	Ongoing
> Training in NAF and LAF for Board Directors	3 Sept 2020
<ul> <li>National (with LEP network) and local inductions for new Board Directors</li> </ul>	Ongoing
Outcome of LEP Peer Review	March 2021
Succession Planning	Ongoing
Continue to demonstrate effective succession planning and maintain current work to drive increases in diversity, to ensure that any gaps in directors and members are minimised.	
Local Assurance Framework:	31 March 2021
LEP Board to approve an updated Local Assurance Framework March 2021, including a clear statement on legal personality, independent secretariat and scrutiny arrangements that comply with the National Local Growth Assurance Framework.	
Publication of annual financial statement and report	Autumn 2020



## 1. INTRODUCTION

The Government's 'Strengthened Local Enterprise Partnerships' policy paper, published in July 2018, sets out the expectation that Local Enterprise Partnerships will follow best practice within the sector and produce an annual delivery plan and end of year report.

These will be published and shared with Government and will include:

- A set of headline outcome indicators based on local priorities to benefit people and communities, and a detailed and well developed understanding of the local economic evidence base across their area,
- How Local Enterprise Partnerships are investing existing Local Growth Fund awards, and delivering other local growth programmes such as Enterprise Zones and Growth Hubs,
- How Local Enterprise Partnerships will work with local authorities to make the most of their existing levers to drive economic growth and ensure that the planning system is responsive to commercial development,
- Details on the allocation of any other national and local funds, alongside approaches to monitoring and evaluation, and
- How the Local Enterprise
   Partnership plans for
   consultation and engagement
   with public, private and
   voluntary and community based
   hodies

These documents will inform objective assessments of Local Enterprise Partnership performance both nationally and locally.



## 2. STRATEGY

## 2.1 CURRENT ECONOMIC CLIMATE

The COVID-19 crisis has impacted on the economic foundations of place that underpin our local areas. The Local Industrial Strategy evidence base, which was initially pulled together in 2019 has been revisited in the context of a post COVID-19 environment to understand the underpinning baseline to which our evidence base is set to. Whilst the final picture will not become clear until late 2020 at the earliest, the information below sets out the pre-COVID-19 backdrop, strengths and weaknesses of our local economy.

Greater Lincolnshire is a large area, over 26 times the area of Birmingham, and north to south is over 110km, roughly the same distance as Peterborough to Westminster. It has a population density less than that of Cornwall.

Given Greater Lincolnshire's large land mass and coastal area, it is unsurprising that Greater Lincolnshire has a great deal of diversity in terms of sectors, deprivation, wages, job types and skills demands. Across the LEP there are areas of extremely high affluence, offset with pockets of deprivation which are within the 10% most deprived in the Country. The LEP has an important role in helping describe this landscape to help explain the indicators at an overall LEP level.

Characterised by a diverse economy, Greater Lincolnshire retains larger land based and manufacturing sectors than other parts of England. In terms of outright economic output\* (in terms of GVA), total output is £22bn (as at 2018). Outright economic growth in Greater Lincolnshire has typically been slower than the national average, with GVA growing by around 15% in 5 years to 2018, compared with 20.4% nationally. Growth in Greater Lincolnshire has typically been lower than average due to the structure of the economy and predominance of more traditional, and labour intensive, industry sectors.

For example, Greater Lincolnshire:

- > Has 25% of England's grade 1 agricultural land,
- Is the nation's biggest arable and horticulture producer, providing 25% of the country's vegetables,
- Processes 70% of the UK's seafood.

Conversely, sectors such as ICT and financial services are three times smaller in Greater Lincolnshire than would be expected, based on the national average.

Gross Value Added (GVA) per capita in 2018 was £20,331 for Greater Lincolnshire, 29% lower than the national average. GVA by sector is characterised by over-representation in agriculture and food (18% Greater Lincolnshire compared to 3% nationally) and manufacturing (32% for North and NE Lincolnshire compared to 10% for England).

Greater Lincolnshire is home to just under 40,000 VAT/PAYE registered businesses, as well as over 68,000 self-employed. Over 99% of registered businesses are categorised as small and medium enterprises, with 88% employing fewer than 10 people (micro businesses). Unemployment in Greater Lincolnshire typically tracks just above the national average, with around 3.2% of working age residents claiming Jobseekers Allowance in 2019, compared to 3% nationally.

Median gross annual pay (FTE) for Greater Lincolnshire is £27,482 compared to £30,661 for England and Wales. Professional occupations make up around 37% of the workforce in Greater Lincolnshire, compared to the English average of 47%, with the average gross weekly wage 10% lower than the national average and around 3% lower than the regional average.

In terms of productivity, the nominal GVA per filled job in Greater Lincolnshire is just over £43,500; lower than the national average of £54,330 but about on par with areas that have similar industrial bases to Greater Lincolnshire.

## LEP GEOGRAPHY

Following Government's decision to remove LEP overlaps, the Humber LEP and Greater Lincolnshire LEP were in discussions throughout 2019/20 regarding areas of shared interest. A formal decision has now been confirmed by government on this matter. Whilst formal membership structures may alter, engagement and working together on areas of shared interest with the Humber will continue regardless. Greater Lincolnshire LEP also welcomes Rutland as a new formal member of the Greater Lincolnshire LEP since March 2020.

Collaboration agreements are in place on an informal basis and, where relevant, more formal basis with our neighbouring LEPs, and those in which we share common interest.

Some economic data will not include Rutland due to issues with geographic availability of data. We have accounted for Rutland data where possible, although the statements are relevant to the entire GL LEP area

## **4TH MOST POPULAR** TOURIST RESORT IN THE UK

IS HOME TO

THE BIGGEST SIEMENS PLANT IN THE UK

HAS **45,000** SMALL AND MEDIUM SIZED BUSINESSES

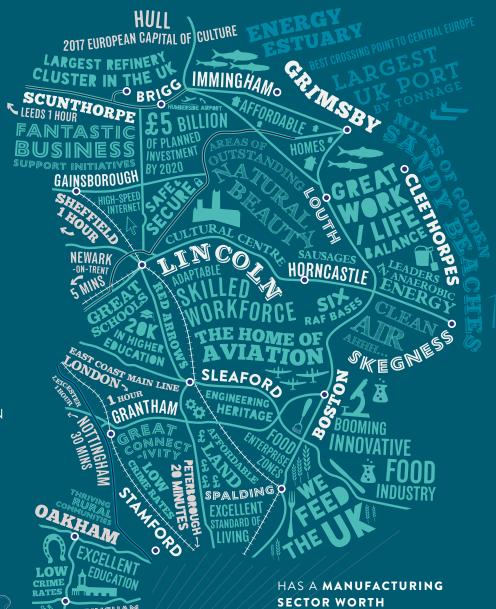
IS THE NATION'S

BIGGEST ARABLE AND **HORTICULTURE PRODUCER** 

**PRODUCES** 

**25%** OF THE **COUNTRY'S VEGETABLES** 

HAS THE BUSIEST PORTS IN THE UK, AND THE LARGEST UK PORT BY TONNAGE





£3 BILLION

HAS 550 KM<sup>2</sup> AREA OF **OUTSTANDING** NATURAL BEAUTY

HAS A LOW CARBON **SECTOR WORTH** £1.2 BILLION

IS IN THE TOP 10% NATIONALLY FOR SCHOOL ACHIEVEMENT

PLANS TO BUILD 100,000 NEW HOMES

## 2.2 THE LEP'S STRATEGIC OBJECTIVES

The purpose of the Greater Lincolnshire LEP is to lead and influence economic growth, job creation and prosperity across Greater Lincolnshire to reposition Greater Lincolnshire's profile and reputation, nationally and globally. Connecting people, places, businesses and ideas to transform our economy, securing investment in infrastructure and skills to create more jobs and enable rewarding careers.

In December 2018 Government announced that all LEPs would be invited to develop a Local Industrial Strategy (LIS) to drive productivity and growth. The Strategic Economic Plan (SEP) and the emerging Local Industrial Strategy are the primary documents underpinning everything the LEP does. Both strategies remain relevant and complementary.

#### **FUTURE FUNDING**

## STRATEGIC ECONOMIC PLAN

Wide/whole economy

## LOCAL INDUSTRIAL STRATEGY

Distinctive/Nuanced/Targeted

## OTHER STRATEGIES/ PLANS

Skills, sectors, infrastructure, housing



## 2.3 GREATER LINCOLNSHIRE STRATEGIC ECONOMIC PLAN

The **Greater Lincolnshire Strategic Economic Plan** (SEP) sets out the economic priorities for Greater Lincolnshire until 2030.

Priorities for growth are formed from the evidence base that has been developed through economic analysis, commissioned studies and face-to-face interviews with local business leaders in the area. The SEP was last refreshed in 2016 and the Local Industrial Strategy and Recovery and Renewal Plan will replace the SEP during 2020.

## OUR GROWTH AMBITIONS TO 2030

- To increase the value of the Greater Lincolnshire economy by £3.2 billion.
- > To assist 22,000 businesses.
- > To create 13,000 jobs.



#### PRIORITIES AND DRIVERS FOR SUCCESS

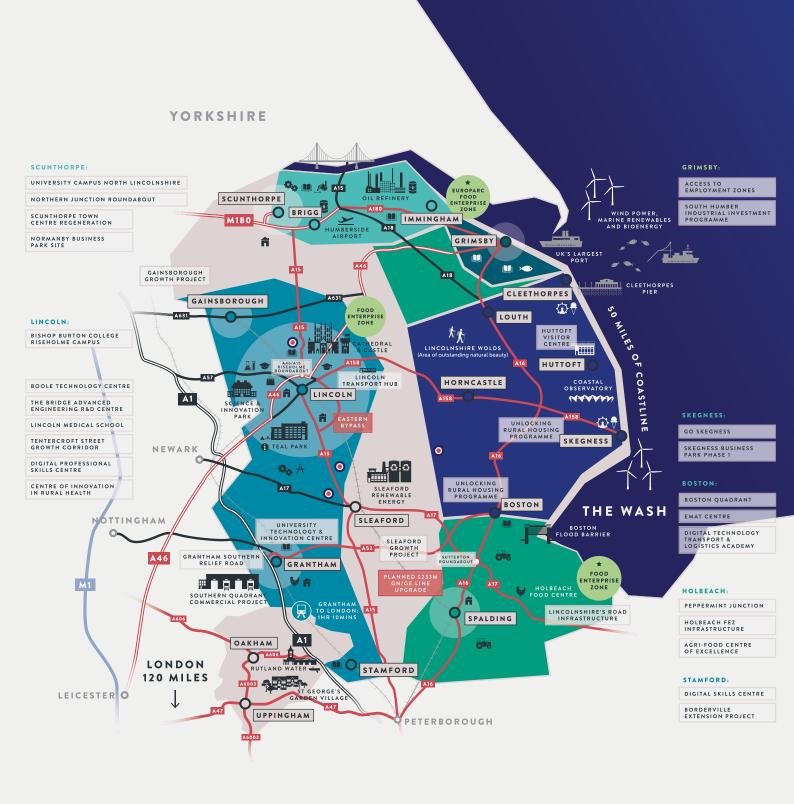
- To drive the growth of the area's defining and strongest sectors which offer the most competitive advantage:
  - a. agri-food
  - b. advanced manufacturing and engineering
  - c. the low carbon economy, with a particular focus on renewable energy
  - d. visitor economy.
- To grow specific opportunities identified as future defining features of the area:
  - a. health and care sector
  - b. ports and logistics
  - c. defence.
- 3. To drive this growth by putting expansion into new markets, modern telecommunications, infrastructure improvements and the skills of individuals and business owners, at the forefront of what we do. This will include digital as a priority cross cutting theme.
- 4. To promote Greater Lincolnshire as a place for sustainable growth through improved transport infrastructure to connect us with national and international markets, enabling wider enjoyment of our world-class heritage sites, culture and strong communities.
- To recognise the need for new housing for the existing local population and potential movers to the area, and support balanced housing and economic development through promoting the area's capacity to deliver.

Our strategies and investments are shaped by a clear understanding of how effective connectivity can directly enable growth, productivity and sustained prosperity. We are committed to ensuring that the best outcomes are achieved for the Greater Lincolnshire economy, whilst developing sustainably, and take a joined up approach to roads, rail, airports and ports as can be seen in the diagram on the next page.

Many of our growth sectors rely on good transport, especially food manufacturing and tourism. Connectivity is also important to attract skilled employees and ensure that they have access to the leisure activities and places which contribute towards a good quality of life.

Our ambitions for growth and productivity include delivering a step change in our skills base; being at

the forefront in new technologies in partnership with one of the fastest growing universities in the country; improving health and well-being across the area and delivering a transformational growth plan encompassing transport, housing, water management, innovation, health and care, sustainable energy, digital impact and enhancement of place.



#### KEY:



## 2.4 LOCAL INDUSTRIAL STRATEGY (LIS) DEVELOPMENT

One of the LEP's key activities for the coming year will be the development and publication of a Local Industrial Strategy (LIS).

The UK's modern **Industrial Strategy** is the Government's long term plan to boost the productivity and earning power of people throughout the UK. It was published in November 2017.

It sets out five "foundations of productivity" as the building blocks of a vision for a transformed economy:

- > Ideas: the world's most innovative economy
- > **People:** good jobs and greater earning power for all
- Infrastructure: a major upgrade to the UK's infrastructure
- Business Environment: the best place to start and grow a business
- > Places: prosperous communities across the UK

Four "grand challenges" are also identified as opportunities to put the UK at the forefront of the industries of the future:

- 1. Artificial Intelligence (AI) & Data Economy: putting the UK at the forefront of the artificial intelligence and data revolution
- Ageing Society: harnessing the power of innovation to help meet the needs of an ageing society
- Clean Growth: maximising the advantages for UK industry from the global shift to clean growth
- Future of Mobility: becoming a world leader in the way people, goods and services move

The Greater Lincolnshire LEP completed its engagement with stakeholders and government in 2019, and is working towards releasing a Local Industrial Strategy very soon.

# GREATER LINCOLNSHIRE LOCAL INDUSTRIAL STRATEGY (LIS)

The LIS will be a distinctive local modern industrial strategy for Greater Lincolnshire accompanied by a comprehensive programme of communications and engagement to ensure that we keep our finger on the pulse of our communities and harness the power of our stakeholder network in driving towards our ambitions.

Work and engagement on the LIS was paused following the onset of COVID-19. Whilst the present national policy context for the LIS post-COVID-19 is unclear, it is clear that economic restart and recovery is the absolute focus of Government. We have had to adapt our strategic and research priorities for the foreseeable future, whilst utilising the evidence base and strategy work set out over the past two years to form a strong, evidence based recovery plan that links strongly to the Local Industrial Strategy.

Work has already begun to test the existing LIS interventions in light of COVID-19, with two successful Innovation Council sessions already being held where the priorities from the LIS in its current guise were tested

Our research priorities for 2020 and into 2021 are:

- Support the production of a medium term recovery plan evidence base; including additional evidence which impacts the existing Local Industrial Strategy evidence
- Provide clear situation reports on a weekly basis in to the Greater Lincolnshire recovery group, LEP Board and stakeholders.

- Feed current business information relating to sentiment, opportunities, shocks and intelligence in to BEIS on a weekly basis via the Growth Hub.
- > Develop a dashboard to monitor the economy through recovery. This will utilise local economic barometers such as the Chamber of Commerce Quarterly Economic Survey and local intelligence as well as analysis of local authority led grant schemes.

## **Guiding Principles**

The aim is that Local Industrial Strategies should help all places to:

- Increase productivity and realise their potential
- Set out the spatial impacts of national and local policy across cities, towns and rural areas

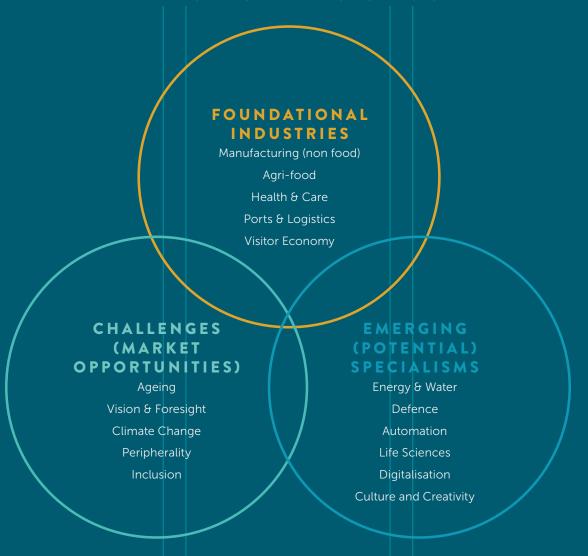
In order to achieve this, our Local Industrial Strategy, and each opportunity/priority will need to:

- Be distinctive
- > Align with the national strategy
- > Take a partnership approach
- > Be targeted
- > Future proof the economy
- > Focus on improving living standards:
- > Evaluate and evolve
- Seek competitive advantage

## **Evidence and Emerging Themes**

A call for evidence and framework have already been taken forward to help guide the development of the LIS. Key priorities and themes emerging from the evidence base, and the vision for the LIS are summarised on the next page.

#### **KEY PRIORITIES AND EMERGING THEMES:**



#### OUR VISION

- Greater Lincolnshire will increase the international competitiveness of its agri-food sector by championing automation and resource efficiency to benefit its food chain.
- We will become a rural innovation test bed for energy and water technologies in generation, storage and distribution, and maximise benefits from the energy cluster by adopting new 'whole of system' thinking to managing energy
- We will develop new models of care for a dispersed and ageing economy, building a cluster of local businesses to support active ageing.
- We will maximise the strategic advantages of our ports by leading their transformation into one of the most smart, clean and efficient port clusters in the world, leveraging greater value from the ports by handling increasing volumes of trade and attracting more value-add manufacturing activity.

- We will grow the tourism sector yearly and promote Greater Lincolnshire as a leading tourist destination by building on recent investment, focusing on developing the UK's first LEP-wide tourism zone bid.
- We will create a cluster of Defence companies, and ensure Greater Lincolnshire is a highly attractive, first-choice destination for Defence-related industries, service leavers and their families

To achieve this we are dedicated to equipping everyone in Greater Lincolnshire with the skills to transition into this increasingly automated, digital, and fast-changing environment, where digital advances and automation will be game changing.

## 2.5 SKILLS ADVISORY PANEL

**Skills Advisory Panels** bring together local employers and skills providers to pool knowledge on skills and labour market needs, and to work together to understand and address key local challenges. Skills Advisory Panels' analysis will underpin strong Local Industrial Strategies. The GLLEP's Employment and Skills Board has taken on the role and responsibilities of a Skills Advisory Panel, and will take forward the SAP Programme in 2020/21 including the development of an action plan as required by the Department for Education and to increase the depth of the initial analysis and plan for refresh.

The analysis and action plan will provide assurances to Government that the LEP has the right knowledge to lead decisions about the local skills system.

A Progress Review of the following was received in January 2020:

 SAP Function and Governance – Fully Addressed

- Analysis Fully addressed, and particularly good consideration of wider labour market issues such as EU Exit and automation and how these will affect the future skills landscape
- Next steps to develop at a more granular level as planned using the same approach applied at the Greater Lincolnshire level, and to develop the action plan to include more specific details on how policy levers will be implemented to deliver priorities

Aims for 2020/21:

- Publish a Local Skills Report by March 2021 to show how priorities and issues described in the analysis are being/have been addressed; and
- Further develop analytical capability in a sustainable way, which includes developing local action plans

## 2.6 COMMUNICATIONS & PARTNERSHIP

Through 2019/20, the LEP revised its communications and engagement approach to:

- Raise Greater Lincolnshire LEP' profile with Government, MPs and officials with the aim of establishing an All-Party Parliamentary Group or Friends of Lincolnshire group.
- Radically strengthen the LEP's digital profile through social media and website improvement.
- Further strengthen working with businesses and business organisations. This included direct input to development of the Local Industrial Strategy and the holding of the LEP's annual conference and AGM in summer 2019.

We aim to build on this work in 2020/21 with our priorities for action being:

- The LEP Annual Conference and AGM. The Annual Conference has been postponed and we are reviewing options with the Growth Hub to deliver online virtual options as an alternative. In the meantime the 2019-20 Annual Report has been drafted and design scheduled pending agreement of a final version. This will be available to accompany the AGM which is likely to be undertaken as a video meeting in order to complete the financial year end sign off with company members (date and platform tbc).
- Delivery of key actions and messages within the Stakeholder Engagement Plan developed in 2019-20 to drive forward targeted messaging and engagement.
- Recruitment of a comms intern to drive forward some key tasks stalled due to resourcing issues to include; Stakeholder Engagement Plan; LEP website review; and new case study/ project sections within the LEP website.

# 2.6.1 ENGAGEMENT, CONSULTATION AND INFLUENCING

The LEP will continue to collaborate both formally and informally with a number of neighbouring LEPs, partners, businesses and the local community.

	KEY STAKEHOLDERS
STAKEHOLDERS	Our stakeholder list continues to grow and is currently made up of: private sector businesses, local authorities, third sector and voluntary organisations, academics, education and training providers, government and local government departments, elected councillors and MPs, and trade organisations.
LEP STRATEGIC BOARDS	The LEP has eleven strategic advisory boards made up of expert members of Greater Lincolnshire's priority sectors and themes. These board members receive monthly communications, invitations to events, and are called upon to undertake tasks and finish activity or to speak or make recommendations on activity in their area of knowledge. We now have over 130 men and women from the private sector across all of our boards who are recognised as important ambassadors for LEP activity.
	LEP board directors and members also provide access to a network of other regional and national groups. For example, Board of the Higher Education Funding Council for England (HEFCE), HEFCE's Teaching Excellence and Student Opportunity Committee, Universities UK's task force on social mobility and the Equality Challenge Unit, Humber LEP, Lincoln Business Club and the Renewable Energy Foundation.
LOCAL AUTHORITIES	The Greater Lincolnshire LEP Directors' Board includes the political leaders of the LEP area's three upper tier authorities (Lincolnshire County, North Lincolnshire and North East Lincolnshire) as well as representatives from the Lincolnshire Districts. In addition, senior officers meet regularly with local authority Leaders, elected representatives and Chief Executives across the LEP area, to ensure areas of importance to local authorities are captured and addressed, and to ensure strategic activity is aligned.
BUSINESS	At the heart of economic growth lies a supportive and proud business community, willing to champion our diverse and flourishing area and eager to support each other and nurture collaborative working. 126 men and women now sit on <b>LEP boards</b> , with over 100 of these directly from the business community; in the last year over 600 businesses have received support from the <b>Business Lincolnshire</b> Growth Hub. Through the board and officers, the LEP also has strong partnership relationships with SME bodies, the Lincolnshire Chamber of Commerce, Institute of Directors, Confederation of British Industry, Engineering Employers Federation, Federation of Small Businesses and other relevant third party and trade organisations.
TEAM LINCOLNSHIRE	The concept behind the Team Lincolnshire initiative is that all members become ambassadors for the region, fuelling our economy and securing our future. Team Lincolnshire represents the private and public sector working together across all sectors, and it is widely recognised that collaborating together to promote the area gives us a much stronger and passionate voice.
MPS	The LEP has developed a Local MPs Engagement Plan to allocate and align Board Directors to build relationships and encourage dialogue and engagement.
THIRD SECTOR	LEP company members include local interest groups and other third sector organisations. The LEP will also liaise with relevant third sector organisations on a project by project basis.

Further details about key stakeholders and methods of engagement can be found on pages 18 – 21 of the Local Assurance Framework. Visit www.greaterlincolnshirelep.co.uk/about/corporate-governance/local-assurance-framework



## 2.6.2 KEY ACTIVITIES FOR 2020/21

## DEVELOPMENT OF ENGAGEMENT PLANS AND CHANNELS

The LEP is developing a comprehensive Stakeholder Engagement Plan to identify key target groups and messaging in driving towards our ambitions.

Social media is a growing communication tool for the LEP and we are increasing our engagement with followers across Twitter, Facebook and LinkedIn platforms. A stakeholder survey was undertaken in January 2020 with the second phase to develop a working plan underway following a pause during the COVID-19 pandemic. Delivery will be taken forward via a managed intern and support from the LEPs PR and Comms contracted supplier.

## **WORKING WITH OTHER LEPS**

Collaboration agreements have been developed with neighbouring LEPs, such as Cambridgeshire and Peterborough Combined Authority (CPCA) Business Board and the Humber LEP.

The agreements formally set out our terms of engagement including how we manage cross-boundary activity, develop joint funding submissions, work together to ensure our strategies align etc. The LEP Secretariat liaises and consults with the relevant officers of other LEPs whenever a project spans LEP boundaries or a mutual interest in delivery exists. Formal practices will be set out as the project progresses, including combined aims and objectives. The LEP Secretariat will report to the Board on an annual basis, outlining the collaboration that has taken place with other LEPs and setting out the opportunities for further collaboration.

Areas where Greater Lincolnshire LEP works closely with other LEPs include:

- Midlands LEP Chair meetings which take place twice a year
- > Midlands LEP Chief Executives meetings which take place once a quarter
- Midlands Engine Groups which take place once a quarter
- > East Midlands Chairs meeting which takes place once a quarter
- East Midlands Chief Executives which takes place once a quarter
- New Anglia LEP and Greater Cambridgeshire and Peterborough Combined Authority collaborate regularly in relation to the food sector via Food Board
- D2N2 and Leicestershire and Leicestershire LEP collaborate with regards to organising east midlands focused ministerial roundtables

# HUMBER LEP / GREATER LINCOLNSHIRE LEP COLLABORATION AGREEMENT

A key area of focus has been working with the Humber LEP to develop a joint approach to areas of shared interest, following government's decision to end LEP overlaps and North and North East Lincolnshire's decision to to remain within the Greater Lincolshre LEP. A Humber LEP / Greater Lincolnshire LEP transitioning agreement has been established and will set out how the LEPs plan to take this approach forward. The LEPs are committed to collaborating on a focused set of issues where it is relevant to work together and will add value. To ensure that this collaboration is meaningful and effective, the two LEPs want to be specific about what they will do and how they will do it. Any collaboration creates additionality and achieves more than the individual LEPs can do on their own.

Key areas for potential collaboration will be:

- Developing Local Industrial Strategies and Recovery Plans,
- > Freeports
- > Food sector (including seafood, food processing, agri-tech and primary agriculture),
- > Energy estuary

Action points from the Energy Collaboration discussions with partners to date are:

- > Following on from the Innovate UK Decarbonisation Roadmap work, we may explore decentralisation of some of the low/carbon neutral power into local energy networks – spreading the benefits on a wider basis of the net zero supply
- A joint LEP pitch will be taken forward demonstrating the importance of hydrogen, and the role that Theddlethorpe might play within this.
- A cross energy hub conversation may prove beneficial, given the shared interests within the Humber.

## BRITISH STEEL TASKFORCE

The GL LEP has played an instrumental part in the British Steel Task Force and in March 2020 the Jingjye Group completed on its purchase of British Steel, with over 3000 jobs safeguarded at the Scunthorpe site and an investment plan of £1.2 billion. www.bbc.co.uk/news/business-51795414

The Chair spoke with Minister Zahawi prior to the announcement to express our support for the purchase, and to support those who are being made redundant. The LEP will continue to be supportive to North Lincolnshire Council, British Steel and its supply chain, working closely with the council and the University of Lincoln to help progress a Town's Fund driven Advanced Manufacturing Park bid for Scunthorpe.

## RUTLAND/GREATER LINCOLNSHIRE LEP COLLABORATION

Rutland County Council approved joining Greater Lincolnshire LEP in March 2020, and the transition is now reaching completion. Rutland has a formal seat on the Greater Lincolnshire LEP Board.

# NEW ANGLIA LEP AND CAMBRIDGESHIRE AND PETERBOROUGH COMBINED AUTHORITY COLLABORATION

South Lincolnshire has the UK's largest food logistics cluster, is the centre of the Fresh Produce Industry and has a large number of the UK's leading processed food companies. The South Lincolnshire area sits at the centre of a natural 'UK Food Valley' which stretches from Norfolk and Suffolk, through the low lying Fens where the Holbeach Food Enterprise Zone is located, into the higher arable heartlands of Lincolnshire and inland across Cambridgeshire into the Midlands. The Holbeach FEZ is well positioned to lead this wider cluster at the heart of the UK's Food Valley and collaborations across LEPs continue to support this shared vision for transformational cluster growth.

### LEP NETWORK

The LEP will continue to participate in the wider LEP network, where best practice is shared and fed back by LEP Officers attending meetings; this is at the Chief Executive level and also includes skills leads, communications leads, data leads and sector specific groups such as Food and Drink Sector Council LEP Network, Transport Knowledge Hub and Creative Industry Council LEP Network.

Food and drink is an important sector for Greater Lincolnshire. This is reflected in Greater Lincolnshire's role as the LEP national lead for food and drink. The Chief Executive of the Greater Lincolnshire LEP is the co-chair of the LEP national group on food and drink.

## WORKING WITH NATIONAL AND REGIONAL BODIES

The LEP plans to continue its work with local and regional bodies, including Midlands Engine and Northern Powerhouse.

#### **Northern Powerhouse**

Published at the 2016 Autumn statement, the **Northern Powerhouse Strategy** explains how the government will work with local stakeholders to address key barriers to productivity in the region.

North and North East Lincolnshire Councils work closely with the Humber LEP as well as Greater Lincolnshire LEP and several schemes/initiatives are therefore taken forward in these areas in response to Northern Powerhouse priorities.

Building a Northern Powerhouse is about boosting the local economy by investing in skills, innovation, transport and culture. This includes improving connectivity both within and between towns, counties and city regions; addressing skills disparities between the North and other parts of the country; ensuring the area is a great place to start and grow a business; and promoting trade and investment.

Greater Lincolnshire LEP is fully supportive of the aims of Transport of the North to:

- > transform connectivity,
- > improve journey times,
- improve capacity and resilience,
- > simplify the user experience.

#### **Midlands Engine**

Published in 2017, the Government's **Midlands Engine Strategy** sets out actions to address productivity barriers across the Midlands, enabling businesses to create more jobs, export more goods and services, and grow their productivity.

The Midlands Engine is a pan-regional economic partnership focused on increasing the economic potential of the Midlands through encouraging increased productivity. It brings together partners from across the region including LEPs, Local Authorities and the Combined Authority, Universities and businesses to work with Government to bring about economic growth. It looks to enhance connectivity; improve the ability of businesses to access the right skills; drive up business innovation and improve productivity and competitiveness; work with private sector partners and the Department for International Trade (DIT) to showcase the Midlands Engine Investment Portfolio; and shape great places by promoting the region as a great place to live, visit, learn and work.

The partnership is working on a Midlands Engine Business Plan and has recently released eight editions of a COVID-19 Monitor www.midlandsengine.org/ observatory/

The latest edition contains important insights including:

- Stock market analysis demonstrating main beneficiaries of the lockdown have been technology companies.
- Bank of England suggesting that the economy has recovered half of the output lost during lockdown.
- 2020 Q4 will be the trough of the employment effect – with the Midlands set to lose around 517,000 private sector employees by this point.
- 1.4m workers currently furloughed across the Midlands, with predictions nationally that around 17% of those furloughed will be at risk of redundancy.

#### Midlands Connect

Greater Lincolnshire LEP plays a strong part in supporting and delivering on several aims of Midlands Connect, via the **Our Routes to Growth Strategy** July 2018. It can also help support **A Shared Vision for the East Midlands** a joint document with Midlands Connect / Transport for the East Midlands outlining its shared priorities for the region. This document outlines a common set of key strategic priorities that will help to address the historic underfunding of the East Midlands and support economic and housing growth covering:

- 1. Making the most of HS2
- 2. A Midland Main Line fit for the 21st century
- 3. Improving access to East Midlands Airport
- 4. A46 Growth Corridor & Newark
- 5. A5 Growth Corridor
- 6. Transforming East-West connectivity

**Midlands Rail Hub:** The Rail Hub will support an extra £649 million of economic growth and investment annually by enabling faster and more frequent journeys across the Midlands and spreading easy access to HS2 services. These improvements will allow 1.6 million more people in the Midlands to reach its biggest towns and cities within an hour, bringing the east and west closer together.

**The A46:** Midlands Connect is focusing on a long-term strategy for upgrading the route which will support sustainable growth all the way from Gloucestershire to Humberside. Discussions are also taking place regarding enhancement of the A15 as a key route off the A46 and how we might improve access times to our ports and Food Enterprise Manufacturing Zones.

Government announced a total of £640bn gross capital investment in infrastructure over the term of this Parliament in the 12 March 2020 Budget. The A46 was listed as a priority for investment within the Road

Infrastructure Strategy 2 period, which runs to 2025. Funding commitment levels are still to be confirmed but upgrading Newark Bypass is named within the Budget as a priority. This commitment is welcomed as Newark bypass is a key part of the infrastructure required to access large parts of Greater Lincolnshire, plugging it into other national infrastructure. There is also a wider ambition from Midlands Connect and partners locally to look at the Trans Midlands Trade Corridor along the entirety of the A46.

## Strengthening links with Hunan Province, China

The LEP will collaborate with Lincolnshire County Council initiatives to build on the civic goodwill established between the two regions and focus attention on four significant areas where economic benefit can be achieved - Agri-Tech, Business to Business, Education, and People to People. Lincolnshire County Council is working with the Hunan Foreign Affairs Office to develop a Five Year Plan to be published in 2020 that outlines the key strategic pillars and practical projects the two regions can work together on in these areas.

- > Agri-Tech: The focus for this aspect of the relationship will be on Advanced Agricultural Technology, an area where Lincolnshire and Hunan have significant strengths. It is hoped new collaborations will lead to the development of world class agri-tech products.
- > **Business to Business:** The establishment of the Dynex-CRRC relationship was the catalyst which brought Hunan and Lincolnshire together. There are also other important existing linkages in China with significant Lincolnshire businesses such as Siemens and Eminox, but there are also wider business to business opportunities across a whole spectrum of sectors. Furthering the two regions cooperation in this area will be a significant aspect of future relations.
- > Education: It is hoped momentum from existing agreements between FE and HE providers in Lincolnshire and Hunan can be built on. There are opportunities to develop internationally significant research and development collaborations in the fields of Advanced Manufacturing, Agri-Tech and Teacher Training. In addition, there are significant opportunities to increase exchanges between students of all ages in Hunan and Lincolnshire and develop new programmes such as summer schools and joint degree courses.
- People to People: This aspect of the relationship focuses on cultural exchange and encompasses opportunities such as tourism.

Lincolnshire has begun to compile a list of 'China ready' businesses and working with the Hunan Department of Commerce and the Foreign Commonwealth Office to support with business matching.

#### Wider regional collaboration through Midlands Engine:

As connectivity between Hunan and Lincolnshire increases, it is anticipated that there will be more and more opportunities where Hunan would like to collaborate outside of Lincolnshire's priority sectors. Hunan's relationship with Lincolnshire provides a gateway for the wider Midlands Engine, which can provide links

into additional sectors that compliment Lincolnshire's offer.

One very good example of collaborative working with Midlands Engine is the East Midlands Manufacturing Zone project.

#### EAST MIDLANDS MANUFACTURING ZONE



HOLBEACH (PEPPERMINT PARK)

HEMSWELL

GRIMSBY (EUROPARC)

LOCATION

FUND
FUNDING ALLOCATION
PROJECT COMPLETION
PROJECT LEAD

Holbeach FEZ, Europarc FEZ (Grimsby), Hemswell Cliff FEZ, Melton Mowbray, Leicester Space Park and various sites across North Derbyshire

**EMMZ** Fund

£500,000

March 2020

Greater Lincolnshire LEP, D2N2 LEP, Leicester and Leicestershire LEP, University of Leicester

#### THE PROGRAMME

Four projects, involved in the space industry, food sector, and the development of HS2, will form the new and innovative East Midlands Manufacturing Zones. Melton Mowbray, Space Park Leicester, and areas across North Derbyshire and Greater Lincolnshire have together benefited from a total of £500,000 funding to develop their plans. The intention is to build on existing strengths in space, food and advanced manufacturing across the region.

#### **GREATER LINCOLNSHIRE**

On the 18th January 2019 Greater Lincolnshire LEP received a grant determination letter confirming the Greater Lincolnshire East Midlands Manufacturing Zone funding totalling £155,000. The funding will help us build on our existing strengths in food and advanced manufacturing, and enable our sectors to innovate, grow and boost economic growth across the Midlands Engine area.

The East Midlands Manufacturing Zone aims to reduce planning restrictions to allow land to be used more productively and provide certainty for business investment. The programme now nearing completion will directly assist the East Midlands to increase competitive advantage in enabling the UK's largest concentration of food producers and supply chain companies.

Greater Lincolnshire LEP has been working closely with its local authority and business partners to take forward the initiatives agreed with Government for the programme. The LEP identified that utility and access barriers remain a constraint on businesses' ability to develop quickly at the sites, hence the East Midlands Manufacturing Zone funding is helping to address these constraints by enabling us to undertake studies into using rail to move freight to and from the zones in Grimsby, supporting the development of smart grid technology in Hemswell Cliff, and helping us find innovative solutions to access and utility capacity at Holbeach.

## WORKING WITH LOCAL AUTHORITIES

## Lincolnshire Housing Growth Deal Proposal

The LEP will continue to work with Lincolnshire County Council and other partners on proposals to accelerate housing delivery. This will be taken forward within the context of the Greater Lincolnshire Vision for Growth 2050 and the Strategic Infrastructure Delivery Plan. An Action Plan is being produced, which, once finalised, can form the basis of a request for funding from government, both from HM Treasury through a "Deal" as advised previously by Local Partnerships or through the forthcoming UK Shared Prosperity Fund.

Whilst delivery will have housing at its centre, this is within the context that the new homes are a crucial input into delivering Lincolnshire's economic and industrial strategy. Any successful deal will have to have a measurable impact on productivity and deliver outputs and outcomes that will not be delivered using a "business-as-usual" approach.

The current growth proposals cover Greater Lincolnshire. This is considered to be the appropriate scale in terms of housing numbers, job creation and ability to improve productivity. It also covers an area and group of local organisations that are likely to be able to develop a shared vision and shared housing and economic objectives.

The Greater Lincolnshire LEP will be a key partner to any deal, although any deal will also need to complement the strategies of the other LEPs and other economic partnerships whose areas overlap with Greater Lincolnshire

#### **Towns Fund**

The Greater Lincolnshire LEP will work closely with towns which are eligible to compete for Town Deals, including providing advice about the evidence base underpinning the SEP and the draft LIS. We will ensure that Town Deal investment plans are informed by and aligned with the wider strategic context and will continue Greater Lincolnshire LEP Board member engagement via the Town Deal Boards.

## WORKING WITH OUR TRAINING AND EDUCATION SECTOR

The Greater Lincolnshire LEP has invested £27,128,850 of grant from its Growth Deal Programme in to supporting skills development for Lincolnshire.

## **University Collaboration**

#### **Institute of Technology**

The new Lincolnshire Institute of Technology (IoT) will provide enhanced training facilities dedicated to upskilling learners to enhance their employment opportunities. The IoT, one of only 16 in the country,

is a joint initiative between the University of Lincoln and other FE Colleges across Greater Lincolnshire. These new facilities will help us realise our ambition, to help our young people and our residents progress in their learning, and fulfill their potential. The successful collective IoT bid enabled additional investment and outcomes to some of our Growth Deal related schemes.

## University Campus North Lincolnshire (£2.3m LEP Grant)

This Technical Business Skills and Innovation Hub project within the UCNL in Scunthorpe will facilitate knowledge exchange through the collaboration of businesses, university, college and public sector to increase higher level technical, associate professional and innovation skills, thereby driving increased productivity. A range of short courses, Higher Level and Degree Apprenticeships and post-graduate provision are being offered by the Campus and it is estimated that 1883 new learners will be ultimately supported by this investment.

## University Technology and Innovation Centre, Grantham (£2m LEP Grant)

The University Technology and Innovation Centre at Grantham led by Invest SK and being progressed with the support of the University of Lincoln is in the final stages of completion, with fit out being advanced at pace and an official opening expected in May 2020. This exciting 863m² facility within Grantham Town Centre housed within the new Cinema Complex building, will deliver higher and degree level apprenticeships, diplomas and short courses whilst also being a local contact point for businesses.

#### Lincoln Medical School (£5m LEP Grant)

Lincoln Medical School will be completed in March 2021. It will be a high-quality 5,682m² integrated clinical facility that will drive skills development across the fields of medicine and allied health subjects. The space will comprise a teaching facility across five storeys, encompassed within a highly sustainable and environmentally friendly zero carbon building. Its focus on growth and innovation will stimulate new entrants into the sector supply chain, driving greater productivity and local investment. Initially the school will deliver 80 medical places along with providing facilities, training and employer support to students, individuals and organisations within the health sector.

## Centre for Innovation in Rural Health (£2.56m LEP Grant)

The Centre for Innovation in Rural Health will occupy the third floor of the new Medical School in Lincoln until the Medical school grows and expands in time; however there is an ambition to create a separate building for the Centre in the longer term within the Brayford campus. The 695m² new integrated facility will provide a focal point for research, training and community engagement, providing solutions to the challenges of delivering health care and improving population health in rural settings. It will provide an ultimate cohort of up to 23 PhD students, providing critical opportunities for knowledge exchange

with industrial partners and a diverse portfolio of research. The centre will also support over 230 learners from across Lincolnshire in non-formal qualifications.

## **Further Education Colleges Collaboration**

## Riseholme Showground Campus (Bishop Burton College) (£7.5m LEP Grant)

The Riseholme Showground Campus in conjunction with Bishop Burton College has been established for two years, creating dedicated new further education learning space with a focus on food and agri-food science and health and nutrition, and has already attracted 826 learners and 17 new jobs.

## Digital Skills Centre (New College Stamford) (£0.5m LEP Grant)

The Digital Skills Centre in Stamford College was completed in September 2019 and involved the total refurbishment and upgrade of one floor of the main college block. The centre supports learning on cyber security, mobile technologies, green IT and cloud computing, all of which are drivers for high level skills needs within the digital sector. The scheme included implementation of a suite of new and internationally recognised commercial computing certifications. The project has enabled support for local and regional employer and business needs in addition to meeting the needs of young learners in the locale with 229 students initially achieving qualifications in business and IT curriculum areas in summer 2019.

## Borderville Expansion Project (New College Stamford) (£1.12m LEP Grant)

The Borderville Expansion scheme at New College Stamford involves the refurbishment and upgrade of the College's sports science and healthcare facilities in order to significantly enhance the delivery of sport. public services and health and social care; it will include provision for the recently established Air and Defence College. By extending the current Borderville building the scheme will provide six additional classrooms, will refurbish existing rooms to enable a higher level of course to be delivered, and will redesign some of the internal space to ensure a clear division between student and community facilities. The development of the building will increase the number of students using the facility by approximately 130, and deliver in total 6 higher level courses, 15 level 1-3 courses and 1 apprenticeship programme.

## Digital Technology, Transport and Logistics Academy (Boston College) (£2.43m LEP Grant)

The emerging industry-driven Digital Technology, Transport and Logistics Academy being delivered by Boston College will provide a complementary offer to the Institute of Technology in Lincolnshire. The academy will act as a training centre for the Port of Boston and support leading companies with national and international supply chains, to generate career progression in the highly skilled digital economy. Our grant will support the cost of constructing the building

and will focus on developing port skills; crane operations; construction plant, including fork lift truck skills; steel erecting; stevedoring; leadership and management as well as improving digital skills at all levels to support further innovation. The scheme will improve the skills and talents of the current and future workforce across levels 2 – 5 and support key strategic sectors and national projects.

#### EMAT (Engineering, Manufacturing and Technology) Centre (Boston College) (£2.8m LEP Grant)

The EMAT (Engineering, Manufacturing and Technology) Centre in Boston recently opened its doors. This industry-driven training facility will stimulate growth and productivity, increasing the number of skilled young people who enter into careers in the agri-food, engineering and manufacturing sectors. Built in on the main Boston College campus the EMAT Centre is specifically designed to stimulate and support innovation for businesses through a technology hub and improve the skills and talent of the current and future workforces. The Centre aims to produce 875 new learners and 175 apprenticeships by March 2021.

## Digital and Professional Skills Centre (Lincoln College) (£2.3m LEP Grant)

The Digital and Professional Skills Centre at Lincoln College will offer a total of 1,428m<sup>2</sup> of educational floor space to accelerate the development of skilled employees in Manufacturing and Engineering, Digital/ IT and Health and Care. The Skills Capital funding will enable targeted refurbishment of selected areas of the Lincoln College campus that are ideal for specialised delivery within these sectors with the majority of funding being focused on the refurbishment of the Gibney building, a historical part of the Lincoln College campus that is over 130 years old. In partnership with Microsoft and Risual Education Ltd the project will provide a state of the art learning environment, with cutting edge technologies focused on plugging skills gaps and delivering training in the application of new technologies. The Gibney building will also house a Business Incubation Suite, comprising of meeting/conference rooms, facilities for hot desk access, a 1-2-1 consultation room and office for Nottingham Business Ventures (NBV). The project will support 822 new learners and assist 212 businesses by March 2025.

## Skills Capital Investment Fund

FE Colleges within Greater Lincolnshire have accessed the Skills Capital Investment Fund and the following projects have been delivered or are progressing through this programme:

PROJECT	TIMETABLE FOR DELIVERY	INTENDED OUTCOMES	STATUS
TECHNICAL AND BUSINESS SKILLS INNOVATION HUB - NORTH LINDSEY COLLEGE, SCUNTHORPE	Mar 19 - Mar 20	2,350m² of educational floorspace to, 1,858 learners engaged	Capital refurbishment project approaching completion by March 2020. Project is on time and within award allocation from both the Skills Capital Fund, and extra Greater Lincolnshire LEP resources allocated. This is the first phase of a wider refurbishment programme for the TIBISH building.
LINCOLN COLLEGE	Mar 20 - Sept 21	1,428m² of refurbished educational floorspace to accelerate development of skilled employees in manufacturing & engineering, digital/IT, Health & Care, 1,885 learners engaged	Contractors have been appointed to complete the refurbishment by September 2021.
BOSTON COLLEGE - EMAT CENTRE	Mar 18 - Oct 20	1,576m <sup>2</sup> of refurbished educational floorspace to accelerate development of skilled employees in manufacturing & engineering, digital/IT, 875 learners engaged	Delivery of new capital build on time and in budget. Final Claim being processed in the Jan - Mar 2020 period, with final retention value due October 2020. Learners now accessing facility
STAMFORD COLLEGE DIGITAL SKILLS	Mar 18 - Mar 20	5th Floor refurbishment of educational floorspace to support next level digital support and collaboration opportunities, 725 learners engaged	Capital refurbishment project completed by March 2019. Project was on time and within award allocation from the Skills Capital Fund. Learners accessing the refurbished space.

As well as supporting projects through the Skills Capital Investment Fund, the Greater Lincolnshire LEP has invested in a number of additional skills driven schemes via its Growth Deal Programme including a new medical school within Lincoln, a University Technology and Innovation centre in Grantham and a state of the art transport and logistics academy in Boston (see further detail on pages 35 and 36).

#### **WORKING WITH SCHOOLS**

During 2020/21 we will grow the reach of our Enterprise Adviser Network so that more schools and colleges benefit from this national scheme. Our 3 Enterprise Coordinators, part funded by the national Career and Enterprise Company, will work with all 59 secondary schools and FE Colleges in Lincolnshire to support them to increase performance of Gatsby Benchmarks 5 and 6. They will do this by matching school leaders with local business leaders – volunteers who we call Enterprise Advisers – so that careers plans can be developed that will see more young people gain experiences of work and have encounters with employers.

## Gatsby Benchmark 5 – Encounters with Employers and Employees

Every pupil should have multiple opportunities to learn from employers about work, employment and the skills that are valued in the workplace. Every year from the age of 11 pupils should have at least one meaningful encounter with an employer.

## Gatsby Benchmark 6 – Experiences of Workplaces

By the age of 16, every pupil should have had at least one experience of a workplace, additional to any part-time jobs they may have

**Compass** is a free tool designed by the Career and Enterprise Company to help benchmark, manage, track and report on school's careers programme.

The Career and Enterprise Company is supporting DfE to deliver the national career strategy.

#### **WORKING WITH BUSINESSES**

## Business Advisory Services – Business Lincolnshire Growth Hub

The **Business Lincolnshire** Growth Hub is set up to help support Greater Lincolnshire based businesses to start and grow. Business Lincolnshire is a single place to go to for online support, business experts and mentors, support and guidance, grants and finance. As part of the wider offer for Local Growth Deals, government is providing an additional £10m of revenue funding to LEPs in 2020-21 for Growth Hubs.

Business Lincolnshire's priorities for 2020/21 are to:

- Deliver a comprehensive growth hub and programmes for the business community of Greater Lincolnshire through the Growth Hub Governance Board.
- Deliver a programme of support to 36 scale up businesses across Greater Lincolnshire and an Alumni event celebrating the successes of the 100 Scale Up businesses that the Growth Hub has supported to date.

- Increase the profile and reach of the Business Lincolnshire Growth Hub, through face to face adviser visits, website access (15% increase), newsletter registrations (50% increase) and social media awareness (25% increase).
- Intensively assist 454 SME businesses through the Growth Hub's ERDF contracts April 2020 – March 2021 (P13s).
- Work with the Mosaic Digital Hub and deliver a workshop programme to support the digital business community and increase the use of digital technology.
- Manufacturing Conference September 2020 raise the profile of the Manufacturing Sector in Lincolnshire.
- > Achieve client satisfaction of at least 90%.
- Create a minimum of 60 new jobs.

#### **Business Advice**

- Survive and Thrive campaign delivery continues.
   Business spotlight added to weekly newsletter
- Joint Start Up Support campaign with NBV for delivery during August
- > Scale up provision reopened as a virtual offer.
- > Manufacturing transformation support programme combining awareness and skills workshops.
- Supply Chain Programme Providing a mix of workshop, Supply Chain Audits and 1 to 1 follow up support to businesses.
- Peer Networks local focus on High Growth, Visitor Economy, Manufacturing, Health and Care, Agri / Horti, Charities/ CICs.

#### **Recovery focused Grants:**

- LA Grants in progress. The Schemes may have an end date announced, possibly as soon as August. Ministers are currently reviewing.
- Business Lincolnshire £1000 Digital Grant for equipment to support homeworking implementation.
- NBV grant up to £2500 supporting COVID-19 projects
- > Tourism Kickstarter ERDF Grant
- > General Kickstarter ERDF Grant

## Team Lincolnshire Ambassador Programme



Team Lincolnshire is a three year, LEP funded programme which the LEP works with Lincolnshire County Council to deliver

The concept behind Team Lincolnshire is that all members become ambassadors for the region, fuelling our economy and securing our future. Team Lincolnshire represents the private and public sectors working together across all sectors, and it is widely recognised that collaborating together to promote the area creates a much stronger and passionate voice.

Over the past few years, the initiative has grown from strength to strength, with a rapidly expanding membership. Team Lincolnshire has now expanded into two other key sectors that flourish within the region: Manufacturing and Agri-tech. The network is made up of a diverse and passionate group of people ranging from entrepreneurial SMEs and academia to global businesses.

**Membership:** Team Lincolnshire currently has over 110 members from a wide range of businesses, and this number is increasing each month. 30% of Team Lincolnshire members are located outside Greater Lincolnshire but recognise the County as a significant place to invest and undertake business.

Promote Lincolnshire: The Promote Lincolnshire website communicates champions and promotes all that is great about Lincolnshire. It has been created for anyone who wants to share the many reasons to live, work, invest or experience Lincolnshire. It has hundreds of resources to promote Lincolnshire. It has been created as an accessible way of promoting Lincolnshire to individuals or businesses and organisations.

**Events:** Each upcoming Team Lincolnshire event provides a unique platform from which to showcase Greater Lincolnshire. Events cover a diverse range of themes, in different locations within Greater Lincolnshire and outside the county offering members an opportunity to collaborate and network. Due to COVID-19 limited events are currently being delivered on a virtual basis.

## TEAM LINCOLNSHIRE AIMS FOR 2020-21

The main objectives for Team Lincolnshire are:

- > To promote the area by being ambassadors for Greater Lincolnshire
- > To attract inward investment into the region
- To create more business opportunities through collaboration
- > To facilitate networking and learning opportunities through an events programme
- To provide a unique environment for businesses to thrive and grow

These objectives will be achieved through continued work to organise events, collaboration between members, campaigns and the Promote Lincolnshire website.

Key areas of focus are:

- Focus on the outcomes i.e. generating inward investment for the region
- > Create a 'community'
- Creating an events programme that is focussed around the needs and requirements of the members and the wider investment opportunities
- Create content and platforms which are relevant for members
- > Create a buoyant social media platform

One key objective is to attract inward investment to Greater Lincolnshire as we are aware that many potential investors outside of the region still don't recognise Greater Lincolnshire as a legitimate contender for investment. Events are an excellent way of reaching out to this untapped audience, which is why Team Lincolnshire has invested in regional, national and international events, and will continue to do so in 2020/21, albeit 'virtually' in the short-term.

Events provide an excellent platform to promote opportunities in the region and in 2020/21 there will be particular emphasis to key hot topics such as business resilience, clean growth, sustainability, supply chains and digital. The focus will also be varied to ensure all members are catered for e.g. food and visitor economy sectors. In addition, we will be looking at conference themes identified as emerging opportunities from the LIS, the spring budget, and building on previous feedback to include a focus on Skills and EU Exit preparedness. We are keen to ensure members are fully involved once the pandemic situation eases by hosting events and driving the events programme forward.

# 2.6.3 OVERVIEW OF PLANNED ENGAGEMENT ACTIVITIES APRIL 2020 - MARCH 2021

#### **ANNUAL CONFERENCE 2020**



#### THE PROGRAMME

The Greater Lincolnshire Local Enterprise Partnership's annual conference and exhibition is a well-established, keenly anticipated event in the Lincolnshire business calendar. Attracting around 400 delegates every year, the conference is our flagship public-facing business engagement event.

The 2020 annual conference and AGM of the Greater Lincolnshire Local Enterprise Partnership would have been held in the EPIC Centre on Friday 10th July 2020 featuring an essential mix of keynote speakers, expert panel discussions on evolving opportunities, and an opportunity for networking. Unfortunately the event has had to be postponed until further notice due to COVID-19.

As the LEP continues to shape Greater Lincolnshire's Local Industrial Strategy and Recovery and Renewal Plan, once rescheduled, the conference will bring together experts and leaders from a range of sectors, from agri-tech, manufacturing and skills to housing, energy and leisure.

All of this year's conferences remain under development due to a fast changing political and environmental (COVID-19 impacts) and therefore are not yet fully developed – however will be delivered with the most relevant and important themes to the fore.



# FOLLOWING THE COVID-19 OUTBREAK, PLANNED EVENTS WERE POSTPONED OR ADAPTED SO THAT THEY COULD BE DELIVERED VIRTUALLY. BELOW ARE SOME EXAMPLES OF EVENTS DUE TO TAKE PLACE IN 2020/21:

EVENT	EVENT TYPE
Confident Choices – Lincolnshire Careers	Weekly Webinar
NBV - Starting in Business	Online Courses
Financial Advice for Recovery and Growth	Webinar
Business Lincolnshire Business Advice Service: 2020	Online Consultations
Midweek Matters	Webinar
The New Normal: How to be a Star of the Small Screen	Webinar
Optimistic Leadership	Webinar
The New Normal: Effective Online Networking	Webinar
Redundancy Support for Employers	Webinar
TLC Coffee Club	Weekly Online Meetings
Innovation Showcase: How Lincolnshire businesses have adapted during COVID-19	Webinar
Introduction to Digital Marketing	Online Interactive Masterclass
Online Media Skills Training	Online Scale-up Workshop
Virtual Careers Fair/Festival of Industries	TBC
Greater Lincolnshire Manufacturing Conference 2021	Online Conference
MIPIM 2021	TBC

Up to date information about upcoming events can be found here:

www.greaterlincolnshirelep.co.uk

www.greaterlincolnshirelep.co.uk/funding-and-projects/team-lincolnshire/team-lincolnshire-events/





## KEY:

**Business Lincolnshire event** 

Team Lincolnshire event

**Greater Lincolnshire LEP event** 

## 2.7 KEY ACTIONS IN 2020/21

	KEY ACTIONS FOR 2019/20	
STRATEGY	Local industrial Strategy (LIS) and Recovery Plan development:	
	> Engagement, testing and development completion	September 2020
	> Publication	TBC
	> Implementation plan for the LIS – Focus on Recovery and Renewal	Ongoing
	Implementation of SAP Priorities	Ongoing
	Liaison with Cities and Local Growth Unit:	Ongoing
	Local Industrial Strategy and Recovery and Renewal Plan: the LEP will continue to provide regular updates and maintain engagement with Cities and Local Growth Unit on progress on the completion of its Local Industrial Strategy and Recovery Plan and other strategies. Cities and Local Growth Unit will respond to LEP requests for support and challenge, drawing in other Government Departments as appropriate.	
	<b>LEP Geography:</b> Transition to non-overlapping geography by March 2021. The LEP will reflect this in the development and focus of its Local Industrial and other strategies, as well as opportunities to strengthen collaboration.	March 2021
	Deliver against communications and engagement plan for 2020/21	Ongoing
	Review of the LEP's social media presence	December 2020
	Continue to work with Lincolnshire County Council to build on links with China, including:	April 2021
	> Expansion of a list of China ready businesses	
	<ul> <li>Work with the Hunan Department of Commerce and the Foreign Commonwealth Office to support business matching</li> </ul>	
	Business Lincolnshire - Growth Hub	April 2021
	<ul> <li>Deliver a comprehensive growth hub and programmes for the business community of Greater Lincolnshire through the Growth Hub Governance Board</li> </ul>	
	> Deliver a programme of support to 36 scale up businesses across Greater Lincolnshire	
	Increase the profile and reach of the Business Lincolnshire Growth Hub, through virtual and some face to face adviser visits, website access (15 % increase), newsletter registrations (50 % increase) and social media awareness (25% increase)	
	<ul> <li>Intensively assist 345 SME businesses through the Growth Hub's ERDF contracts April 2019 – March 2020 (P13s)</li> </ul>	
	<ul> <li>Digital Conference November 2019 – raise the profile of and help businesses to increase the use of digital technology</li> </ul>	
	> Achieve client satisfaction of at least 90 %	
	> Create a minimum of 100 new jobs	
	Additional government funding will be used to provide robust sector provision and transformational advisory support. These support offers will be free of change and open to ALL businesses in the GLLEP & Rutland area (not just ERDF eligible).	
	The uplift funding will increase the number of scale up and non-scale up businesses that can be supported. Increased Jobs growth at a time of Economic recession will be difficult, but we undertake regular reviews with the businesses that we are working with and we will capture any jobs growth that is identified.	
	The funding will allow us to adapt existing schemes that were originally planned to be delivered face to face, such as our Digital Marketing Strategy workshops which we aim to be able to deliver to 30 Scale ups by end March 2020.	

	KEY ACTIONS FOR 2019/20	
STRATEGY	The uplift funding will also enable delivery of additional programmes which will enable more businesses to be supported. These programmes include:	April 2021
	<ul> <li>A Manufacturing Transformation Programme – supporting 12 manufacturing SMEs</li> </ul>	
	<ul> <li>A new offer for Scale Up businesses - a 10 week support programme called 10 x 10 - supporting 12 scale up businesses</li> </ul>	
	<ul> <li>Extension to our Business Resilience programme support across the East Midlands Cluster – delivered by Actif supporting</li> </ul>	
	<ul> <li>Extension to our Trading Post Brexit support across the East Midlands</li> <li>Cluster – delivered by The Export Department</li> </ul>	
	Team Lincolnshire:	April 2021
	<ul> <li>Events and Networking: Deliver a programme of events and networking opportunities to promote Lincolnshire and encourage investment</li> </ul>	
	<ul> <li>Promote Lincolnshire platform: Continue to develop social media and other platforms, and relevant content for members</li> </ul>	
	Membership: Continue to grow the Team Lincolnshire community of members	
	Participate in development of the Greater Lincolnshire Vision for Growth 2050 and HIG Action Plan	April 2021
	Participate in development of Town Deal proposals and associated Investment Plans	Ongoing

# 3. DELIVERY 3.1. FUNDING FOR 2020/21

The Greater Lincolnshire LEP works in partnership across Lincolnshire and one of the partnerships roles is to identify common priorities and attract resources and investment to make a difference to the economy and prosperity. During 2020/21, the LEP will continue to draw on multiple sources of funding to maximise the amount of money available for the delivery of projects which contribute to its strategic objectives within the Strategic Economic Plan and the emerging Local Industrial Strategy and Recovery and Renewal Plan. The impact of COVID-19 on delivery will need to be taken into account and the following forecasts are subject to change given the likely effect on contract delivery for live schemes.

## 3.1.1 GROWTH DEAL

## GROWTH DEAL (SINGLE LOCAL GROWTH FUND)

Growth Deals - or the Single Local Growth Fund (SLGF), are providing support for local businesses, creating and safeguarding jobs, delivering strategic infrastructure schemes, developing hundreds of new homes, investing in education and providing scope for innovation and knowledge transfer.

Visit here to see projects funded by Growth deal at www.greaterlincolnshirelep.co.uk/funding-and-projects/projects

TOTAL FUNDS AGREED WITH GOVERNMENT

£112.6M

CONTRACTED

£112.6M

REMAINING FUNDS TO BE CONTRACTED

£0M

NB: Total funds do not include £11m towards Lincoln Transport Hub which is classed as a DFT Majors supported project. This scheme is now completed on site.

## Key Outputs/Indicators for 2020/21 on contracted schemes by 2024/25

- > Build 548 new homes
- > Create/safeguard 653 jobs and apprenticeships
- > Deliver 8,000 square metres of new/improved skills related floor space
- > Support 1,101 new learners

## Foundations of Productivity supported:

**PLACES** 

IDEAS (INNOVATION) PEOPLE (SKILLS)

**INFRASTRUCTURE** 

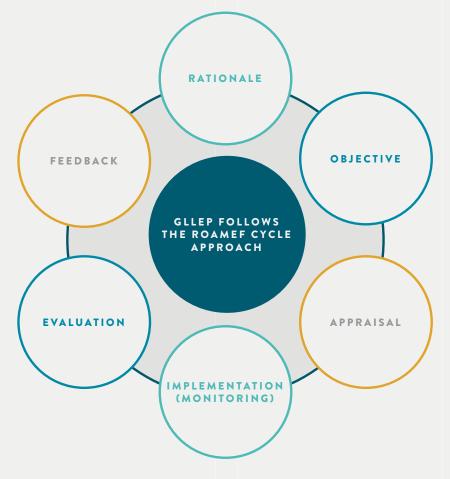
BUSINESS ENVIRONMENT

#### MONITORING ARRANGEMENTS

As part of the Growth Deal, the LEP has developed frameworks to ensure robust governance and delivery of the projects supported.

GLLEP has a Monitoring and Evaluation Framework in place which can be found on the GLLEP website by visiting www.greaterlincolnshirelep.co.uk/assets/documents/
Greater\_Lincolnshire\_LEP\_Growth\_Deal\_-\_Moniting\_
and\_Evaluation\_Framework\_(December\_2019).pdf

The Accountable Body (Lincolnshire County Council) reviews progress against outputs and outcomes throughout delivery stages via progress reports supplied with quarterly claims, and continues quarterly review once a scheme has completed its delivery stage. Progress reports are provided until all outputs have been achieved and grant recipients are tasked with providing either a level one or level two evaluation report as contractually agreed.



GLLEP commissions work externally to look at the wider change impacts Growth Deal is achieving for Greater Lincolnshire and the findings are presented to the LEP Board.

### PROJECT MONITORING

The claims process is an integral part of the contract management and control environment employed by the Accountable Body in managing the projects, and although claims are a mechanism for grant recipients to draw down their funding it also provides key information on progress and performance.

#### PROJECT RISK MONITORING

All projects will be required to monitor risks associated with their delivery; however there may be instances where the GLLEP Investment Board/Accountable Body feels additional monitoring is required for a scheme due to the escalation of risk levels. In these instances there are clear processes in place and the Local Assurance Framework provides detail on the various scenarios that apply. The government dashboard and bespoke spreadsheets managed locally by the Accountable Body provide the LEP with regular detailed and RAG rated information on how projects/programmes are performing. Detailed forecasts and milestones are included for all projects at contracting stage and if delays are encountered a full explanation and mitigation plan must be provided to the LEP.

COVID-19 has created additional delivery risks and we will need to work supportively with partners to manage the impact the virus will undoubtedly have on our programmes this financial year. Grant recipients will continue to update us regularly on their revised delivery plans and any additional cost implications as a result of COVID-19, and it is likely that some of our programme milestones will continue to change over the next few months.

We have liaised with all grant recipients throughout March to August 2020 regarding direct and indirect COVID-19 impacts including supply chain, and are working with Government and our Board to manage any changes to deadlines and expectations for this financial year.

The LEP has an agreed pipeline of schemes should future growth related funding become available, either via a new Government programme or due to the potential for existing schemes becoming undeliverable or having to be withdrawn. In these uncertain times, with the true impact of COVID-19 and leaving the European Union still unknown, we will continue to await details from Government regarding repurposing of existing funding and new funding opportunities to help rebalance and revive our local economies.

#### **PROJECT DELIVERY**

Target expenditure for 2019/20 is £6,809,606 and the LEP aims to have 100% of its allocation contracted by the end of the financial year.

	ACTUAL TO MAR 2020 TOTAL	FORECAST 2020/21 TOTAL	TOTAL ALL YEARS
SLGF ALLOCATION	105,494,586	18,153,052	£123,647,638
PROJECT SPEND	95,138,499	28,509,139	£123,647,638

- The figures above include £11million from DFT as a contribution toward the Lincoln Transport Hub Project.
- The LEP will receive an allocation of £18.15m for 2020/21 which will be held on reserve and will be spent according to agreed forecasts with BEIS.
- Recent project profiles estimate spend of £32.2million.
- The LEP will continue to report via the Delta Spreadsheet (Dashboard). These figures will be reviewed as part of a reprofile exercise scheduled in July 2021 and will be considered in line with Recent COVID-19 restrictions.
- Spend on LCC capital projects (offset) amounts to £18.564 million. £8.208 has already been utilised from this fund and current forecasts show that this will be utilised in 2020/21 (£10.35million).
- > Other freedoms and flexibilities have been used. To date £25.2million has been released in this way. As at May 2020 £20.176million has been evidenced, however the remaining monies will need to be fully evidenced by 31 March 2021 pending any decisions from government regarding revised deadlines due to unavoidable delays caused by COVID-19.
- > Allocation amounts totalling £3.697m need to be repaid this financial year in relation to withdrawals and variations on Hemswell FEZ, Gainsborough Growth Phase 1, and Access to Employment Zones Phase 1.

PLEASE NOTE: The figures above are estimated and subject to change.

### LIST OF GROWTH DEAL PROJECTS FOR DELIVERY IN 2020/21

There are a number of key projects being delivered this financial year and they include the following:



## Grantham Southern Relief Road (Forecast 2020/21 £9,438,112)

This £100m+ scheme has secured £28m of Growth Deal funding and will:

- Improve the town centre environment, air quality and visitor experience
- Improve the strategic east west road link, reducing and making easier journey times for distribution, visitor and local resident movements, creating a new direct link to the A1
- Open up development of high quality employment sites for high value job creation
- Directly unlock 3500 new homes on the Southern Quadrant
- > Reduce bridge strikes on the East Coast Mainline.

Phase 1 is complete, Phase 2 construction is well underway and Phase 3 will begin construction on site in spring 2021.



## Lincoln Medical School (Forecast 2020/21 £497,500)

The Lincoln Medical School will drive growth and productivity throughout the health and care sector, injecting higher level skills and innovation for the benefit of the entire supply chain. The School will create 80 new jobs, assist 30 businesses to improve their performance and support the development of 1,200 new learners. GLLEP is contributing £5m to this £21m+ transformational scheme for Greater Lincolnshire and will enable the construction of a high-quality 5,682m² integrated clinical facility that will drive skills development across the fields of medicine and allied health subjects.

## Centre for innovation in Rural Health (Forecast 2020/21 £1,250,675)

Housed on the third floor of the Lincoln Medical School this Centre will provide research, training and community engagement, providing solutions to the challenges of delivering health care and improving population health in rural settings.



## Agri-food Centre of Excellence (Forecast 2020/21 £1,288,320)

This £6m University of Lincoln led project will create a Centre of Excellence delivering high level skills, innovation support services and applied research for Greater Lincolnshire's Agri-Food businesses to secure and create a world leading food industry in Lincolnshire. Ensuring the rapid uptake of the advanced technologies that the sector needs to remain competitive is central to the project's objectives. GLLEP is contributing £2.4m to the capital build element of the scheme.

Located on the Food Enterprise Zone (FEZ) in Holbeach, The Centre of Excellence will create momentum for technology driven innovation with the clustering of expertise, helping food and technology businesses to create and commercialise innovation. Works begin on the building late summer and synergies with the emerging Institute of Technology will undoubtedly strengthen the offer and impact of this key East Midlands Manufacturing Zone location.

## Huttoft Visitor Centre (Forecast 2020/21 £240,000)

This project will replace an existing redundant boat shed with a new visitor facility, metres from the seafront, at Huttoft, between Sutton on Sea and the new North Sea Observatory. The building will contain a high quality café and kiosk and an external area capable of hosting larger 'pop-up' summer food and other events. It will also be able to host satellite art exhibitions and activities in conjunction with the North Sea Observatory Gallery in Chapel St Leonards.

#### **Coastal Communities**

The LEP has been awarded £370K over a two year period which began in April 2019 to deliver skills and training for the Visitor Economy Sector, along the East Lindsey Coast.

## **Investing in our Education**

There is an allocation of £7.9m to four projects. Three projects, the Digital Skills Suite at Stamford College, the EMAT Centre at Boston College, and the TIBISH project at North Lindsey College have

already been completed and the Digital & Professional Skills Hub at Lincoln College was on track to be completed in this financial year prior to COVID-19.

Please see Appendix A for a full list of projects active in 2020/21.

#### **Enterprise Adviser Network**

During 2020/21 we will grow the reach of our Enterprise Adviser Network so that more schools and colleges benefit from this national scheme. Our 3 Enterprise Coordinators, part funded by the national Career and Enterprise Company (CEC), will work with all 59 secondary schools and FE Colleges in Lincolnshire to support them to increase performance of Gatsby Benchmarks 5 and 6. They will do this by matching school leaders with local business leaders – volunteers who we call Enterprise Advisers - who helps schools develop a strategy that will see more young people gain experiences of work and have encounters with employers. The Enterprise Advisers will also make links with other businesses that will support the school with encounters and experiences.

The CEC provides 50% of salary costs to the LEP for each Enterprise Coordinator that it employs, who will each work with a maximum of 20 schools.

# KPIs for Enterprise Adviser Network by March 2021 are:

100% of eligible schools/Colleges signed up to the EAN

85% of schools in the EAN matched to an Enterprise Adviser

70% of schools/Colleges in the EAN achieved Gatsby Benchmark 5

60% of schools/Colleges in the EAN achieved Gatsby Benchmark 6

All schools/Colleges in the EAN to complete Compass\* once a term

# Gatsby Benchmark 5 – Encounters with Employers and Employees

Every pupil should have multiple opportunities to learn from employers about work, employment and the skills that are valued in the workplace. Every year from the age of 11 pupils should have at least one meaningful encounter with an employer.

# Gatsby Benchmark 6 – Experiences of Workplaces

By the age of 16, every pupil should have had **at least one experience** of a workplace, additional to any part-time jobs they may have.

**Compass** is a free tool designed by the Career and Enterprise Company to help benchmark, manage, track and report on school's careers programme.

The Career and Enterprise Company is supporting DfE to deliver the national career strategy.

#### PERFORMANCE MONITORING OF THE PROGRAMME

	CURRENT	AND FORE	CAST PERFO	RMANCE A	AGAINST IN	DICATORS	
CURRENT	FORECAST 2020/21	CURRENT	FORECAST 2020/21	CURRENT	FORECAST 2020/21	CURRENT	FORECAS 2020/21
	IG UNITS PLETED		CLUDING ICESHIPS	IMPROVED	F NEW OR LEARNING E (M²)		ARNERS STED

# SCHEMES WITH GETTING BUILDING FUND (GBF) ALLOCATIONS

The £25.8m GBF allocation announced by Government in August 2020 has been provisionally assigned to four projects and two programmes subject to due diligence and contracting. These are:

- A Centre for Innovation in Rural Health cited within the Lincoln Medical School building
- A Phase 2 expansion of the Lincoln Science and Innovation Park with construction of a dedicated R&D building linked to our Defence Sector
- Construction of a catalytic Central Hub building and supporting infrastructure on the Holbeach Food Enterprise Zone to support our agri-food sector, expansion of the cluster and enabling UK Food Valley ambitions

- Development of a new Pumping Station at Killingholme in conjunction with Able UK to enable subsequent development of the Marine Energy Park
- > A Greater Lincolnshire Skills Capital Programme
- A Greater Lincolnshire Cycle Programme with initial schemes in North East Lincolnshire and on the Lincolnshire coast to support access to employment and the visitor economy

# 3.1.2 OTHER FUNDING PROGRAMMES

#### LEP FUNDING

This includes: Growth Related Programmes

#### **Greater Lincolnshire Growth Fund:**

This grant fund of £2.95million is aimed at both Small and Medium Enterprises (SMEs) and larger businesses within the Greater Lincolnshire area who can deliver against the wider ambitions of the Strategic Economic Plan and emerging Local Industrial Strategy. It provides grants to businesses for transformational projects focused on productivity and job creation. Grant investment ranges from £150,000 to an upper limit of £500,000. The fund is managed and delivered through the Business Lincolnshire website and full details on the funding criteria and state aid guidance can be found www. businesslincolnshire.com/explore/funding/search/greater-lincolnshire-growth-fund

### **Progress**

76 enquiries. The enquiries have come from the following LEP priorities:

MANUFACTURING	35 enquiries
HEALTH & CARE	7 enquiries
DIGITAL	6 enquiries
LOGISTICS	2 enquiries
CARBON	1 enquiry
TOURISM/VISITOR ECONOMY	7 enquiries
UNDETERMINED AT INITIAL ENQUIRY	17 enquiries
AGRI-FOOD	1 enquiry

All of these enquiries have been followed up but not all meet the LEP's strategic priorities for the Growth Fund.

AWARDED	DATE	COMPANY	PROJECT COMMENCED	TOTAL BUDGET REMAINING	JOBS CREATED	JOB S/G
£500,000	May 2018	Tong Engineering	April 2019	£2,425,000	26	13
£151,346	September 2018	SDG Access Ltd	December 2018	£2,273,654	23	2
£327,653	September 2018	Wolds Manufacturing Ltd	December 2018	£1,946,001	16	0
£218,806	October 2018	Wise Software	October 2018	£1,727,195	19	5
£500,000	July 2019	ParcAcre	Feb 2020	£929,122.26	100	0
£340,000	June 2020	Genfrost Ltd	June 2020	£887,195	27	3

NB: GLGF Programme remaining funding may be repurposed to address Greater Lincolnshire Recovery Plan priorities this financial year

AWARDED	DATE	COMPANY	PROJECT COMMENCED	GRANT CLAIMED SO FAR	JOBS CREATED SO FAR
£500,000	May 2018	Tong Engineering	May 2018	£477,298	39 (31FTE)
£151,346	September 2018	SDG Access Ltd	December 2018	£151,346	9
£327,653	September 2018	Wolds Manufacturing Ltd	December 2018	£327,653	9
£218,806.43 (was £241,631.23)	October 2018	Wise Software	October 2018	£218,806.43	9
£500,000	July 2019	ParkAcre	Feb 2020	0	11
£340,000	June 2020	Genfrost Ltd	June 2020	0	0

### Invest and Grow (Growing Places Fund):

A rolling infrastructure loan fund designed to kick start stalled housing and commercial developments. Loans of between £500,000 and £2.5 million are available to unlock developments and enable the delivery of new jobs, commercial space and homes. (Projects outside this range may be considered if they deliver exceptional outputs or exceptional value for money.)

The fund aims to bring forward vital infrastructure projects, boosting the economy and creating jobs. Greater Lincolnshire LEP wants to make significant investments that fit with its strategic priorities and will help unlock economic growth. Projects funded to date include the refurbishment of The Lawn in uphill Lincoln, and enabling infrastructure at The Quadrant in Boston.

Invest and Grow is a rolling fund and can be applied for at any time.

To see projects funded by Invest & Grow visit www.greaterlincolnshirelep.co.uk/funding-and-projects/projects

There is currently £1,900,000 of loan with applied interest (pending board agreement) remaining.

### **Feasibility Fund:**

Helped to accelerate the delivery of new investment opportunities and significant economic activity across Greater Lincolnshire. As of 12 April 2019 this was a rolling fund for short and short-medium term GLLEP pipeline projects. This meant applicants could apply for funding at the right time for their project, rather than to meet specific deadlines. The total feasibility pot at the beginning of the financial year was £221,439. This was split into 2 distinct funds:

- > Feasibility fund committed £51,560
- > Feasibility fund commissioned £169,879

During the last financial year the LEP board agreed to increase the fund to 255,028 utilising cash balance interest.

Overall 13 contracts have been awarded to a value of £389,585 and one project remains uncontracted for £20,000. £29,162 has been paid to contracts within the financial year and estimated spend in 2020/21 will be £35.483.

At the 31st March 2020 the two funds have been realigned and now are:

- > Feasibility fund committed £33,932
- > Feasibility fund commissioned £191,934

The remainder of the fund will be repurposed as of August 2020 to focus on Greater Lincolnshire Recovery Plan priorities.

#### **Growth Hub:**

The Business Lincolnshire Growth Hub provides a single access point for business support, bringing together both government offers and local offers, so businesses get what they need wherever they start their growth journey. The Growth Hub also brings together public and private sector support, for example the support offered by local authorities, universities, Chambers of Commerce, Federation of Small Business and enterprise agencies etc.

The role encompasses the business support needs of pre-start, start-up and growth potential businesses. The Board is also the business support arm of the Greater Lincolnshire Local Enterprise Partnership (LEP) and has a specific role to develop and inform LEP strategic plans with particular reference to business growth needs.

Businesses can contact the Growth Hub at www.businesslincolnshire.com

#### Foundations of Productivity supported:

PLACES

IDEAS (INNOVATION)

PEOPLE (SKILLS)

INFRASTRUCTURE

BUSINESS ENVIRONMENT

# **Monitoring arrangements:**

Bespoke monitoring arrangements are in place for all of the programmes above. Details are provided on the GLLEP **Local Assurance Framework**, GLLEP Website or **Business Lincolnshire** website.

#### **EUROPEAN STRUCTURAL AND INVESTMENT FUND (ESIF)**

**The European Structural & Investment Fund (ESIF) Strategy** was written in line with the SEP to show how we would use ESIF funds to help grow Greater Lincolnshire's economy.

ESIF funds are made up of the European Regional Development Fund (ERDF), European Social Fund (ESF) and the European Agricultural Fund for Rural Development (EAFRD). LEADER funding is a bottom up approach to rural development and is part of EAFRD.

The ESIF Committee supports the delivery of the European funding allocation to deliver the GLLEP ESIF Strategy. The ESIF Committee is a sub-committee of the England Growth Programme Board (GPB). They support the GPB's role in considering overall Operational

Programme performance by specifically looking at and advising on the local, on-the-ground implementation of it, via project calls, applications and ongoing implementation.

The Chair of the ESIF Sub-Area Committee is a Board Director on the GLLEP Board. Details of the ESIF Sub-Area Committee can be found at www.gov.uk/government/groups/local-enterprise-partnership-area-esif-sub-committees

# **European Regional Development Fund (ERDF)**

ERDF focuses on larger, more strategic schemes which are well co-ordinated and give maximum impact against specific themes. Smaller projects and peripherally linked themes may also qualify for funding through collaborative value added partnerships.

#### **PRIORITY AXIS 1**

Research and innovation

#### PRIORITY AXIS 2

Enhancing access to and use of Information, Communications and Technology (ICT)

#### PRIORITY AXIS 3

Promoting SME competitiveness

#### **PRIORITY AXIS 4**

Supporting the shift towards a low carbon economy

#### PRIORITY AXIS 5

Promoting climate change adaptation, risk prevention and management

#### **PRIORITY AXIS 6**

Preserving and protecting the environment and promoting resource efficiency

#### GREATER LINCOLNSHIRE ERDF FUNDING ALLOCATIONS (ACCOUNTING FOR EXCHANGE RATE FLUCTUATIONS)

INVESTMENT PRIORITY	GREATER LINCOLNSHIRE'S NOTIONAL GRANT FUNDING ALLOCATION
PRIORITY AXIS 1	£17,186,007
PRIORITY AXIS 2	£2,406,888
PRIORITY AXIS 3	£35,744,295
PRIORITY AXIS 4	£9,550,079
PRIORITY AXIS 5	£5,831,163
PRIORITY AXIS 6	£2,752,315
TOTAL	£73,470,747

## What have we achieved to date

There have been 8 calls announced in Greater Lincolnshire and to date we have committed the following funding against each priority axis area:

INVESTMENT PRIORITY	ERDF COMMITMENTS*	EXAMPLES OF TYPES OF PROJECTS
PRIORITY AXIS 1	£16,914,687	Supporting an innovation centre in the agri- food sector, providing innovative ways for businesses to understand, share and use data to grow successful businesses
PRIORITY AXIS 2	£2,438,659	Rolling out superfast broadband coverage for up to 97% of the county
PRIORITY AXIS 3	£35,022,941	Providing comprehensive business support provision to SMEs across Greater Lincolnshire
PRIORITY AXIS 4	£5,463,444	Boosting renewable energy use in SMEs, council and other public sector owned buildings
PRIORITY AXIS 5	£2,788,950	Supporting sea defence projects to protect Lincolnshire homes, businesses and land from future flooding
PRIORITY AXIS 6	£2,489,475	Developing biodiversity scheme that preserve and protect our natural environment
TOTAL	£65,118,156	

<sup>\*</sup>ERDF Commitments include projects that are contracted, at funding agreement stage or application stage. Figures are subject to slight fluctuations due to contract adjustments which MHCLG manage.

PRIORITY AXIS	PERFORMANCE FRAMEWORK TARGET FOR 2023	OUTPUT TARGET	COMMITTED OUTPUT TO BE ACHIEVED BY PROJECTS
PRIORITY AXIS 1	C1 No of enterprises receiving support	517	822
PRIORITY AXIS 2	C1 No of enterprises receiving support	127	261
PRIORITY AXIS 3	C1 No of enterprises receiving support	3,167	5,907
PRIORITY AXIS 4	C34 Estimated GHG reductions (in tonnes)	3,934	2,488
PRIORITY AXIS 5	P6 Business & properties with reduced flood risk	517	1,253
PRIORITY AXIS 6	C23 Surface area of habitats supported in order to attain better conservation status (in hectares)	58	50

#### What we are to achieve in 2020/21

Following the final local call for applications in September 2019, 16 successful outline applications were received and are in the process of submitting full applications by March 2020. This was the last opportunity to commit ERDF allocations locally and all LEPs have had to surrender any underspends back to the Managing Authority.

It was anticipated that any remaining ERDF allocations would be put into a National Reserve Fund. This would have been a more competitive national call to take up

any unallocated funds and underspends within the programme. However, MHCLG have now announced that due to the COVID-19 outbreak it has meant that the focus of ERDF and the mechanisms for getting funding out quickly to places have necessarily changed. As a result, they no longer expect to launch England-wide ERDF Reserve Fund calls for proposals and will instead be using more targeted and rapid ways of funding remaining activities, such as through a commissioning model.

Support will continue to be offered to contracted projects and MHCLG to ensure successful delivery before programme closure in 2023.

#### ADVANCED ENGINEERING R&D CENTRE ('THE BRIDGE')



LOCATION
FUND
FUNDING ALLOCATION
PROJECT TOTAL
PROJECT COMPLETION
APPLICANT

Lincoln Science and Innovation Park

ERDF & SLGF

£3,702,170 (ERDF) £1,949,946 (SLGF)

£6,258,952

June 2022

University of Lincoln

#### THE PROJECT

This project aims to catalyse growth and productivity for advanced materials in Greater Lincolnshire, promoting research and innovation in the SME supply chains of several key sectors of the GLLEP economy e.g. metals manufacturing, chemicals and petroleum, rubber and plastics, power generation and storage, semi-conductors and electronic devices. The Bridge will deliver a regional R&D ecosystem by providing a physical focus for innovation in advanced materials and developing mechanisms for businesses to pool and coordinate resources and engage in partnership for R&D projects.

The principal aim of the project is to enhance product Research and Development in advanced materials and facilitate innovation in practice throughout the GLLEP area. The Bridge will be a leading-edge collaborative R&D test facility, equipped for delivery of R&D projects and collaborative ventures with SMEs and the wider

engineering sector and interfacing to a wider network of capability of the University and partner networks. The Bridge will utilise its dedicated spaces to enhance knowledge exchange and open innovation alongside networking, specialist training and business interaction to support the commercialisation of new products and business processes.

This project is part funded by the European Regional Development Fund and the GLLEP's Single Local Growth Fund. SLGF will be contributing to the capital construction of new-build two-floor R&D and innovation facility, and equipping the centre with cutting-edge instrumentation. Whilst ERDF will be contributing to both capital and revenue elements of the scheme, including assembly of a team with relevant skills and experience, and delivery of R&D assistance to SMEs.

# **Key Outputs/Indicators:**

- > Number of enterprises receiving support
- > Estimated greenhouse gas (GHG) reductions
- > Business & properties with reduced flood risk
- Surface area of habitats supported in order to attain better conservation status

Foundations of Productivity supported:

**PLACES** 

IDEAS (INNOVATION)

PEOPLE (SKILLS)

INFRASTRUCTURE

**BUSINESS ENVIRONMENT** 

TOTAL FUNDS AVAILABLE £73.4 M

#### Monitoring arrangements:

The ESIF Committee have a role to oversee strategic fit of delivery projects, and work closely with the Managing Authority to support delivery.

#### EUROPEAN SOCIAL FUND (ESF)

The European Social Fund is the strand of European funding that supports people into jobs and provides training, and better employment prospects, for those already in work.

There was an original allocation to the Greater Lincolnshire area of £41,509,478. At the time a decision was made to allocate against an Opt in Programmes outlined below, with some resources being kept back for direct bid purposes.

- > **Big Lottery: Building Better Opportunities:** three projects helping individuals furthest away from the labour market by removing barriers.
- Department for Work and Pensions: one project spanning Yorkshire, Humber and Lincolnshire, helping unemployed individuals back into work.
- Education and Skills Funding Agency: seven projects across Greater Lincolnshire providing skills and training to people both in work, and unemployed. This has been further augmented by another 4 projects through a new contracting round that has been recently completed. The LEP will continue to work with the Education and Skills Funding Agency and ESF Delivery organisations to ensure that those ESF projects deliver training that is relevant and appropriate for the local area, through tripartite agreements, steering groups and management meetings.

In 2019, the Managing Agent confirmed that due to exchange rate fluctuations, Greater Lincolnshire now has a notional allocation of £47,556,159.

There was a Direct Bid Call under Investment Priority 1.4: Active Inclusion closing on 27th February 2020 with an available value of £5,032,785. Applications are under review and decisions will be made later this year.

TOTAL FUNDS AVAILABLE £47.5 M

# Foundations of Productivity supported:

PEOPLE (SKILLS)

#### Monitoring arrangements:

The ESIF Committee have a role to oversee strategic fit of delivery projects, and work closely with the Managing Agent to support delivery.

In relation to the ESFA opt-in programmes, the LEP Skills Officer is expected to report progress of projects to the ESIF Committee.

# THE EUROPEAN AGRICULTURAL FUND FOR RURAL DEVELOPMENT (EAFRD)

The European Agricultural Fund for Rural Development (EAFRD) aims to improve the competitiveness of agriculture and forestry, the environment and the countryside and the quality of life and management of economic activity in rural areas.

The EAFRD programme is managed nationally by the Rural Payments Agency (RPA) but the ESIF Committee assess eligible projects that come forward to ensure they meet local priorities and provide good value for money. All of the administration is done by the RPA but in Greater Lincolnshire we have done joint workshops to promote EAFRD, LEADER and Growth Hub activity to businesses which has worked well in raising awareness of funds available to businesses in the local area.

Greater Lincolnshire was given a notional allocation of £8.7million EAFRD and this was split between the following 3 measures:

The **Food Processing Grant** was for food and drink businesses that process agricultural and horticultural products to encourage growth and create new jobs.

The **Tourism Infrastructure Grant** was for commercial and non-commercial projects to help fund the costs of capital expenditure on tourism infrastructure, with the aim to encourage more tourists to come, to stay longer and to spend more money in rural areas.

The **Business Development Grant** was for micro and small businesses including social enterprises in rural areas, and farmers diversifying into non-agricultural activities to grow and create more jobs through building improvements or new equipment.

EAFRD FUNDING ALLOCATIONS					
TOTAL ALLOCATION	FOOD PROCESSING	TOURISM INFRASTRUCTURE	BUSINESS DEVELOPMENT		
£8,782,191	£4,144,197	£1,784,611	£2,853,383		

WHAT HAVE WE ACHIEVED TO DATE				
TOTAL COMMITTED	FOOD PROCESSING	TOURISM INFRASTRUCTURE	BUSINESS DEVELOPMENT	
£5,406,567	£3,509,415	£944,675	£952,475	

#### What we are to achieve in 2020/21

The Growth Programme launched a National Reserve Fund to take up unallocated funds on 4th November 2019 and it closed on the 16th February 2020. Across the 3 themes, 99 expressions of interest were received within Greater Lincolnshire. 67 of these were endorsed to submit full applications and these will be assessed and funding decisions will be made before December 2020. Successful applicants will then have until December 2021 to deliver their projects. These deadlines are being closely monitored by the commission to ensure the impact of COVID-19 is not too significant on project delivery and timescales.

Support will continue to be offered to the Rural Payments Agency to ensure successful delivery of projects before programme closure in December 2021, and to assist with any future evaluation plans.

#### **Key Outputs/Indicators:**

- > Number of businesses supported 26
- > No of FTE jobs created 124

#### Foundations of Productivity supported:

IDEAS (INNOVATION)

INFRASTRUCTURE

**BUSINESS ENVIRONMENT** 

#### Monitoring arrangements:

The ESIF Committee have a role to oversee strategic fit of projects, and work closely with the RPA to support delivery.

#### LEADER

The LEADER approach is part of the Rural Development Programme for England (RDPE) and is part funded by the European Agricultural Fund for Rural Development (EAFRD).

LEADER funding is for small rural businesses and communities, and is delivered through 5 Local Action Groups (LAGs) covering the rural areas of Greater Lincolnshire.



The LAGs distribute grants to local businesses, farmers and community organisations to support activities that create jobs, develop and grow rural businesses and support growth in our local economy. Local priorities for funding projects have been identified in a Local Development Strategy for each area.

The LAZ, CAZ, and Kestevens LAGS were open to grant applications up until 30th April 2019 with final grant

agreements made by 30th September 2019. The WF LAG had committed their allocation following the successful processing and contracting of applications in March 2019 from the previous call. There are to be no further calls for applications for LEADER funding. The final allocated grants for each LAG area, and funding priority area, are shown below.

	GRANTS ALLOCATED TO BUSINESSES AND COMMUNITY ORGANISATIONS, BY PRIORITY (P) AREA.					
LAG	P1	P2	P3	P4	P5	P6
	Support to increase farm productivity* (*includes horticulture and food processing)	Support for micro and small businesses and farm diversification	Support for rural tourism	Provision of rural services	Support for cultural and heritage activity	Support for increasing forestry productivity
LAZ	£698,124.74	£1,080,180.61	£224,752.08	£45,048.32	£140,061.00	£5,000.00
CAZ	£184,513.36	£302,536.16	£167,222.24	£72,940.41	£74,592.00	-
KES	£376,506.72	£510,630.59	£397,914.21	£34,291.03	-	£90,400.00
WF	£805,287.79	£246,819.44	£358,216.23	-	£97,102.95	-
NL	£745,562.72	£127,927.86	£254,223.82	-	-	£2,856.00

All funded projects have demonstrated how they can create jobs or economic growth and support one or more of the 6 national priorities for LEADER. These outputs will continue to be monitored and reported, up to 5 years post grant funding received.

For more information about LEADER please see the European Structural & Investment Fund (ESIF) Strategy.

#### What LEADER has achieved to date

The three targets below were set when funding agreements were agreed in subsequent reviews and are to be achieved by the end of the programme. These are the targets used to assess LAG performance; they are not the full range of outputs to be achieved by projects. The number of FTE jobs created is the predicted and contracted number, and may increase or decrease by the end of the programme. Further output information is available if required.

DELIVERY PLAN TARGETS					
LAG	PROJECTS SUPPORTED	FTE JOBS CREATED	BUSINESSES BENEFITTING		
LAZ	52	60	31		
CAZ	30	49	17		
KES	57	47	35		
WF	30	45	25		
North Lincs	39	51	31		

CONTRACTED OUTPUTS TO BE ACHIEVED BY PROJECTS				
LAG	PROJECTS SUPPORTED	FTE JOBS CREATED (Actual + forecast)	BUSINESSES BENEFITTING	
LAZ	73	86.2	71	
CAZ	22	28.28	20	
KES	40	54.83	45	
WF	34	87	37	
North Lincs	38	53.5	52	

#### What we are to achieve in 2020/21

Beneficiaries of the grant will continue to be supported by LAG managers, and management of the programme will be focused on ensuring allocated funds are drawn down, projects inspected, and the post-payment monitoring of outputs.

LAG	TOTAL GRANTS CONTRACTED	ACTUAL SPEND TO DATE	FORECAST SPEND 2020/21
LAZ	£2,193,166.75	£1,658,830.25	£534,336.50
CAZ	£801,804.17	£596,725.46	£205,078.71
KES	£1,409,742.55	£812,145.66	£597,596.89
WF	£1,507,426.41	£1,467,433.98	£39,992.43
North Lincs	£1,180,346.20	£1,027,268.05	£153,078.15

Alongside compulsory post-payment monitoring, there will also be a comprehensive impact evaluation of the programme commissioned by the Accountable Body. The evaluation will demonstrate the impact of the programme on all stakeholders, identify the contribution of funded projects to wider social and economic outcomes, consider lessons learnt for the utilisation of future programmes, and provide recommendations for future socio-economic programmes and their inclusion in policy making for rural areas. These recommendations will be fed into the emerging local industrial strategy, as well as regional and national stakeholders.



FUND

FUNDING ALLOCATION LOCAL ACTION GROUP

PROJECT COMPLETION

**LEADER** 

£19,366.63

Kestevens LEADER Fund

January 2020

#### THE PROJECT

The Kestevens LAG awarded this grant to enable a dilapidated wooden building to be replaced, extended and modernised with a new, bespoke shop, kitchen and café area. The new facility in the village of Corby Glen has enabled the owners to grow from a sole trader, operating a shop with limited product lines, to a busy store with a range of fresh local produce. The kitchen area within the shop is used to bake fresh cakes and meals, which are served in the adjourning café.

Since receiving the grant, the business employs an additional 13 local people on a part time basis, with an expected FTE of 4 employees. As well as providing essential services to the community, during 2020/21 Lily's Lavender Hut will build on a trialled service of providing cookery courses to local people to teach 'healthy living' skills, and introduce children at Early Years stages to preparing and cooking fresh produce.

## **Key Outputs/Indicators:**

- Number of businesses supported
- No of FTE jobs created

## Foundations of Productivity supported:

IDEAS (INNOVATION)

INFRASTRUCTURE

**BUSINESS ENVIRONMENT** 

#### Monitoring arrangements:

Lincolnshire County Council as the Accountable Body oversees and manages the LEADER Programme within Greater Lincolnshire. The council works closely with the RPA as the Managing Authority to ensure projects are compliant.

Performance updates are provided to the GLLEP.

# 3.2.EXAMPLES OF ALLOCATED PROJECTS BY SEP PRIORITY SECTOR OR THEME

HOLBEACH PEPPERMINT **AGRI-FOOD CENTRE** FEZ PROGRAMME AGRI-FOOD **OF EXCELLENCE** JUNCTION £6.8M £2.4M £2.1M MANUFACTURING THE BRIDGE SKEGNESS GATEWAY NORMANBY ENTERPRISE AND ENGINEERING PARK SITE £1M £1.95M £1.3 M LINCOLN TRANSPORT HUB GO SKEGNESS SUSTAINABLE TRANSPORT LOW CARBON **SCUNTHORPE TOWN** LOCAL IMPROVEMENTS **HUTTOFT VISITOR** CENTRE ON THE A46 CENTRE VISITOR ECONOMY £3.85M £2.5M £0.24M CENTRE FOR INNOVATION IN RURAL HEALTH £1.26M 2A. HEALTH AND CARE SECTOR MEDICAL SCHOOL STRATEGIC MITIGATION SITES,
STALLINGBOROUGH (SHIIP PHASE 1) HUMBER LINK ROAD (SHIIP PHASE 2) PORTS AND LOGISTICS SKILLS CAPITAL BISHOP BURTON ACCESS TO ROOLE INVESTMENT COLLEGE RISEHOLME **EMPLOYMENT TECHNOLOGY** FUND ZONES PROGRAMME CENTRE £3.75M CAMPUS £7.5M £3.7M £7.35M 3. NEW MARKETS GRANTHAM DIGITAL TECHNICAL BORDERVILLE TRANSPORT AND LOGISTICS ACADEMY **TECHNOLOGY & EXPANSION** INNOVATION CENTRE £1.12M £2M £2.41M GRANTHAM SOUTHERN **BOSTON QUADRANT** SUTTERTON RELIEF ROAD ROUNDABOUT £1M £4.75M £28M TRANSPORT INFRASTRUCTURE TENTERCROFT STREET SLEAFORD GROWTH ACCESS TO EMPLOYMENT ZONES PHASES 1 & 2 **GROWTH CORRIDOR** PROJECT PHASE 1 £2M £1.1M £3.37M GAINSBOROUGH UNLOCKING RURAL **NORTHERN JUNCTION** HOUSING PROGRAMME HOUSING **GROWTH PROJECT ROUNDABOUT £1.9M** £4.1M INFRASTRUCTURE £4M

# **3.3 KEY ACTIONS FOR 2020/21**

DELIVERY.	KFY	ACTIONS	FOR 2020/21	١

#### **Programme and Project Delivery:**

LEP and Accountable Body to meet with Cities and Local Growth Unit to review progress against the growth deal programme, informed by the quarterly data returns, in August 2020 (Quarter 4 and Quarter 1), October 2020 (Quarter 2) and January 2021 (Quarter 3)

31 March 2021 Completion Quarterly

#### **Programme and Risk Management:**

The LEP and Accountable Body will regularly update Cities and Local Growth Unit on the development and implementation of the enhanced programme and risk management procedures.

Ongoing

#### **Getting Building Fund**

GLLEP has also been given an indicative allocation of £25.8m for the Getting Building Fund to be delivered by January 2022. Schemes /programmes under this fund were confirmed with Government on the 4 August 2020.

The LEP will carry our due diligence assessments of the projects and programmes included in the fund and will ensure that they are contracted by early 2021 in order to enable delivery by March 2022.

A Skills Capital Programme call will be released in the August, with projects being reviewed in September and recommendations made to the 30 September Board/Investment Committee.

4 August 2020

Ongoing (Delivery by March 2022)

Call announced 11 August 2020 Closing 8 September 2020

#### **Project Pipeline:**

LEP to continue to update its existing project pipeline in preparation for new funding opportunities.

LEP to confirm allocations for the Getting Building Fund with BEIS LEP to look at refreshing of existing pipeline in advance of Autumn budget Ongoing

17 July 2020 September 2020

#### Delivery of key projects:

GLLEP has agreed a project delivery plan with Government for 2020/21 totalling £32.206million for the Growth Deal Programme as of the Quarter 4 dashboard. This is currently under review as a result of COVID-19.

Forecasting of the Getting Building Fund is currently subject to due diligence and contracting, however up to 40% of the overall £25.8m grant is expected to be drawn down by March 2021.

March 2021

Ongoing

#### Communications and Branding:

The LEP has made good progress in demonstrating compliance with the Government's guidance. The LEP will ensure it and its project sponsors continue to adhere to all requirements and provide pictorial evidence of compliance with branding.

Ongoing – monthly publicity returns produced.

# 4. GOVERNANCE

# 4.1 OUR COMMITMENT TO TRANSPARENCY AND ACCOUNTABILITY

#### STATEMENT (LEP CHAIR AND CEO)

GLLEP is committed to accountability and the transparency of decision making. Over the past year we have continued to comply with our Local Assurance Framework, which outlines how our board operates, how decisions are made, and how our programmes are managed. At the same time we have been making it easier for people to hold us to account, by publishing on our website more information about our governance processes and more information about the decisions we have made and the projects we are funding.

GLLEP is made up of leaders from business, education and local authorities from Greater Lincolnshire. None of the board members are remunerated for their time. We publish a register of interests for LEP board members. Individual registers of interest for board members can be found after the biography of each board member and the team.

Declarations of interest are also recorded in the minutes of monthly board meetings and are managed in accordance with our Conflicts of Interest Policy. We also publish a gifts and hospitality log.

The LEP board is the main decision-making body, but there are also a number of sub-boards and committees. We publish a decision log which records decisions made by these boards and committees.

The board is supported by the LEP's executive team who oversee the day to day delivery of projects. The LEP's Scheme of Delegation outlines the decision-making powers for the board, sub-committees, the chair and senior staff.

GLLEP operates within the terms of an agreement with Government called the Local Assurance Framework. This sets out the way the way the LEP makes decisions. Lincolnshire County Council is the LEP's Accountable Body. They are legally accountable for receiving the LEP's funding, making payments and ensuring we comply with the Assurance Framework and rules regarding the use of public sector funding. The S151 Officer at LCC provides advice on repayment of our Growing Places Fund, has oversight of all Local Growth Fund decision making and monitoring of programme spend. As a limited company, our statutory accounts are subject to an independent audit, and are published on our website.

We take complaints very seriously and whilst we try to provide a good service, we know that sometimes things go wrong. For information about our complaints procedure please **click here**. Complaints and concerns raised anonymously will be treated in confidence and every effort will be made to protect the complainant's identity. Employees, board members and contractors may refer to our Whistleblowing Policy.

Policies that we have introduced have reinforced a determination to be 'excellent' as far as governance and transparency are concerned. The areas introduced and implemented this year are a) policy and terms of reference plan b), review and approval of all committees terms of reference and membership, and publications c) decision log. Lastly d) a programme of review for the strategic advisory boards is to be completed during the last quarter of 2019/20, this will include a review and approval of all terms of reference and declarations of interest published for members. Several policies have been improved and amended during the year as a result of continuous improvement, and example of this is the Finance and Audit Committee.

An example of a review for a Strategic Advisory board is the Employment and Skills board, where a new chair is in place, with a refreshed board membership in line with the SAP, and action plan developed to incorporate into the published delivery plan.

As the role of LEPs has developed so has the need for us to continue to raise our standards and be consistent in our approach to support all our stakeholders. The National Assurance Framework set out what government expected LEPs to cover in their local assurance frameworks. Internal audit of LCC have been used to undertake a review of the changes we needed to make during the years, and latterly compliance against the published requirements. This led to a successful sign off by our Section 151 officers to confirm with the DCLG Accounting officer that our framework was being implemented to these new standards.

#### PAT DOODY

LEP Chair

## RUTH CARVER

LEP Chief Executive

The Greater Lincolnshire LEP Local Assurance Framework details how the LEP and its Accountable Body are working with Government to provide assurances and transparency in developing robust value for money projects and programmes, in making decisions, and in spending government funds.

This assurance framework details how the Greater Lincolnshire Local Enterprise Partnership (GLLEP) complies with the requirements of the:

- > National Assurance Framework
- Non-Executive Director Review into LEP Governance and Transparency (the Mary Ney Review)
- LEP Governance and Transparency Best Practice Guidance
- Strengthened Local Enterprise Partnerships

The Greater Lincolnshire LEP Board of Directors maintains a strategic overview and creates the vision and direction of all LEP activity. The Directors Board is an enabling body and focuses on influencing, lobbying and leading on LEP priorities.

Directors' Board papers, agendas and minutes are published on the GLLEP website. A forward plan for the GLLEP Board and Investment Committee is made available with the board papers and is updated for each meeting. The latest papers can be found at www.greaterlincolnshirelep.co.uk/about/boards/lep-board

# 4.2 ENSURING OUR GOVERNANCE IS FIT FOR THE FUTURE

In order to ensure compliance with the national requirements, the LEP commissioned an independent review to identify any further improvements which could be made to our Local Assurance Framework. The process was further reviewed in May 2019 and signed off by the Section 151 officer.

The annual performance review was held in February 2020 and a number of actions were highlighted which will be implemented during 2020/21.

# 4.3 KEY ACTIONS FOR 2020/21

GOVERNANCE: KEY ACTIONS FOR 202	0/21
<b>Evolve the LEP</b> , its sub-groups and our governance arrangements in line with national good practice, including:	
<ul> <li>Working with the recently refreshed Employment and Skills Board that incorporates the Skills Advisory Panel function, in line with national guidance.</li> </ul>	Ongoing
> Training in NAF and LAF for Board Directors	3 September 2020
> National (with LEP network) and local inductions for new Board Directors	Ongoing
Outcome of LEP Peer Review	March 2021
Continue to demonstrate effective succession planning and maintain current work to drive increases in diversity, to ensure that any gaps in directors and members are minimised.	Ongoing
Local Assurance Framework:	
LEP Board to approve latest version of Local Assurance Framework by 31 March 2021, including a clear statement on legal personality, independent secretariat and scrutiny arrangements, that meet the expectations of the LEP Review and comply with the revised National Local Growth Assurance Framework.	31 March 2021
Publication of annual financial statement and report	Autumn 2020

# APPENDICES

# APPENDIX A: FULL LIST OF LGF FUNDED PROJECTS 2020/21

PROJECT	THEME/ SECTOR	PROJECT STATUS	TOTAL LGF PROJECT FUNDING	SPEND TO DATE	REMAINING SPEND	FORECAST COMPLETION DATE
Grantham Southern Relief Road	Transport	Ongoing	£28,000,000	£18,561,888	£9,438,112	31/3/2021
Boole Technology centre	Business & Innovation	Works Completed  monitoring outputs	£3,375,000	£3,375,000	£O	31/3/2017
Tentercroft Street Growth Corridor	Transport	Works Completed  monitoring outputs	£1,099,745	£1,099,745	£0	28/2/2017
Boston Quadrant Infrastructure Programme	Transport	Ongoing	£4,750,000	£4,713,626	£36,374	31/3/2021
Unlocking Rural Housing Programme	Housing	Ongoing	£4,115,400	£3,728,706	£386,694	Various but all by 31 March 2021
Bishop Burton College Lincolnshire Showground Riseholme Campus	Skills	Works Completed - monitoring outputs	£7,500,000	£7,500,000	£0	18/11/2016
Lincoln Transport Hub	Transport	Works Completed - monitoring outputs	£2,000,000	£2,000,000	£0	24/2/2018
Go Skegness Sustainable Transport	Transport	Works Completed and all outputs achieved	£4,000,000	£4,000,000	£O	31/12/2019
Access to Employment Zones Phase 1 - Toll Bar junction improvements	Other	Ongoing	£1,965,730	£301,944	£1,267,213	31/3/2021
Normanby Enterprise Park	Other	Works Completed – small retention left to claim and monitoring outputs	£982,867	£928,867	£O	31/12/2020
Northern Roundabout Junction	Other	Ongoing	£4,500,000	£0	£4,500,000	31/12/2020

PROJECT	THEME/ SECTOR	PROJECT STATUS	TOTAL LGF PROJECT FUNDING	SPEND TO DATE	REMAINING SPEND	FORECAST COMPLETION DATE
South Humber Infrastructure Investment Programme (SHIIP) Phase 1	Other	Ongoing	£2,000,000	£2,000,000	£O	31/3/2021
Agri-Food Centre of Excellence	Other	Ongoing	£2,400,000	£1,111,680	£1,288,320	31/3/2021
Holbeach Peppermint Junction	Transport	Works Completed – monitoring outputs	£1,853,585	£1,853,585	£O	31/12/2018
Scunthorpe Town Centre	Regeneration	Ongoing	£3,550,000	£3,465,000	£85,000	31/12/2020
A46-A15	Transport	Ongoing	£2,398,850	£213,572	£2,185,278	31/03/2021
Sleaford Growth Project Phase 1 (Rugby Club Junction A17-A153)	Transport	Ongoing	£900,000	£79,602	£820,398	31/03/2021
Sleaford Growth Project Phase 2 (Holdingham Roundabout A17-A45)	Transport	Ongoing	1,090,022	£54,573	£1,035,449	31/03/2021
Sutterton Roundabout	Transport	Works Completed  monitoring outputs	£750,864.00	£750,864	£0	30/4/2018
Grantham Technology and innovation Centre	Innovation	Ongoing	£2,000,000.00	£2,000,000	£0	31/12/2020
Gainsborough Growth Project Phase 1	Regeneration	Ongoing	£1,100,250	£1,100,250	£0	31/3/2021
Skills Capital Investment Fund	Skills	Ongoing	£7,340,000.00	£7,340,000	£0	31/3/2021
GL Centre of Medical Science (Lincoln Medical School)	Health and Wellbeing	Ongoing	£4,975,000	£4,477,500	£497,500	31/3/2021
Advanced Engineering R and D Centre (The Bridge)	Innovation	Ongoing	£1,940,196	£157,790	£1,782,406	31/3/2021
Holbeach Food Enterprise Zone	Other	Ongoing	£2,985,000.00	£2,985,000	£0	31/3/2021
Europarc Food Enterprise Zone	Other	Ongoing	£1,791,000	£856,047	£934,953	31/12/2020
Skegness Gateway Project Phase 1	Regeneration	Ongoing	£1,279,000.00	£526,934	£752,066	31/12/2020
Access to Employment Zones Phase 2 -Littlecoates Road/Cambridge Road Junction Grimsby	Other	Ongoing	£1,802,109.00	£664,682	£1,137,427	31/3/2021

PROJECT	THEME/ SECTOR	PROJECT STATUS	TOTAL LGF PROJECT FUNDING	SPEND TO DATE	REMAINING SPEND	FORECAST COMPLETION DATE
South Humber Infrastructure Investment Programme (SHIIP) Phase 2	Transport	Ongoing	£2,000,000.00	1,800,000	200,000	30/09/2020
Gainsborough Growth phase 2	Other	Ongoing	£2,772,000	£25,000	2,747,000	31/3/2021
Borderville Expansion	Skills	Ongoing	£1,120,889	£0	1,120,889	31/3/2021
Centre for Innovation in Rural Health	Skills	Ongoing	£1,250,675	£0	£1,250,675	31/3/2021
Digital Technology Transport and Logistics Academy	Skills	Ongoing	£2,412,875	£375,853	2,037,022	31/3/2021
Huttoft Boat Shed Visitor Centre	Tourism	Ongoing	£240,000	£14,645	225,355	31/3/2021
SLGF Balance (Pipeline project/Due diligence costs)	Various	Allocation	£3,465,422	£23,215	3,442,207	31/03/2021



# APPENDIX B: USEFUL DOCUMENTS

Department for Education (2018). Skills Advisory Panels: Guidance on the Role and Governance.

Available at: https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\_data/file/762629/Skills\_Advisory\_Panels-Guidance\_on\_the\_Role\_and\_Governance.pdf (Accessed May 2019)

Gatsby Charitable Foundation (2014). Good Career Guidance.

Available at: https://www.goodcareerguidance.org.uk/assets/file?filePath=\_\_/the-benchmarks/gatsby-sir-john-holman-good-career-guidance-2014.pdf (Accessed May 2019)

Greater Lincolnshire Local Enterprise Partnership (2014). Strategic Economic Plan 2014 - 2030.

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# **USEFUL WEBSITES**

Business Lincolnshire - www.businesslincolnshire.com

Greater Lincolnshire Local Enterprise Partnership - www.greaterlincolnshirelep.co.uk

HM Government - www.gov.uk

Midlands Connect - www.midlandsconnect.uk

Midlands Engine - www.midlandsengine.org

Northern Powerhouse - www.northernpowerhouse.gov.uk

Promote Lincolnshire - www.promotelincolnshire.com



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