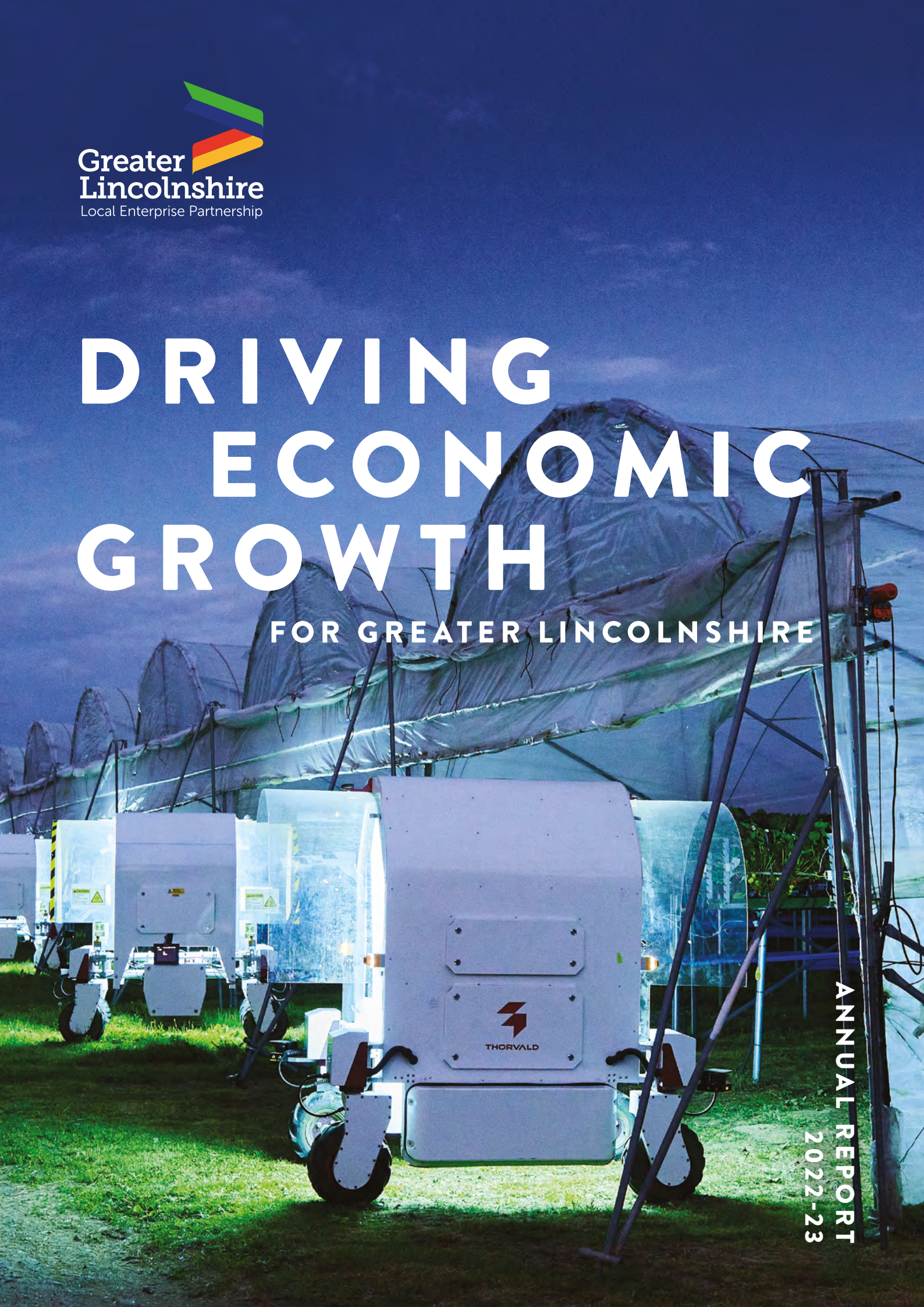


DRIVING ECONOMIC GROWTH

FOR GREATER LINCOLNSHIRE

ANNUAL REPORT
2022-23



ANNUAL REPORT 2022-23

The Greater Lincolnshire LEP is a respected and influential partnership of private and public sector leaders driving economic growth locally to harness ambition and accelerate opportunity, to bring economic benefit to our businesses and communities, and to be recognised as nationally significant across a number of leading sectors.

We are a private-led partnership of public, private, and education leaders from across Greater Lincolnshire who lead and support economic growth and our purpose is to improve the lives and opportunities of communities and businesses in Greater Lincolnshire and Rutland.

Our role is to provide a strong, independent, and diverse local business voice for Lincolnshire, implement strategic economic planning in partnership with local leaders, deliver Career and Growth Hubs, skills bootcamps, international trade and investment activity, local growth programmes and funds; and support devolution deals where requested by local partners.

To find out more visit www.greaterlincolnshirelep.co.uk

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[@GreaterLincsLEP](#),
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www.businesslincolnshire.com
is our business support arm
and growth hub which offers
free advisor consultations,
webinars and events, with the
latest information, guidance
and funding for the business
community.

OUR HIGHLIGHTS IN NUMBERS

Building a network of innovation and skills fuelling growth, our business-led schemes in partnership with government have high economic impacts and highlight our achievements through to March 2023.

WE UNLOCKED
INVESTMENT
WORTH
£425M
FOR
TRANSFORMATIONAL
SCHEMES

WE HAVE
WORKED WITH
26,000
BUSINESSES
ACROSS THE
BUSINESS
LINCOLNSHIRE
GROWTH HUB
PROGRAMME

WE HAVE LAUNCHED
THE NATIONALLY
SIGNIFICANT
UK FOOD VALLEY
WITH £70M INVESTED
IN AGRI SKILLS AND
SECURED OVER £100M
OF NEW PARTNERSHIP
R&D PROJECTS WITH
THE FOOD & FARMING
INDUSTRY

WE HAVE CREATED
ALMOST
4,000
JOBS

WE HAVE DELIVERED
75
SIGNIFICANT
GROWTH PROJECTS
& PROGRAMMES

WE HAVE
SUPPORTED OVER
10,500
LEARNERS THROUGH
OUR PROJECTS &
PROGRAMMES

WE HAVE AWARDED
£13.7M
IN BUSINESS
GRANTS THROUGH
THE BUSINESS
LINCOLNSHIRE
GROWTH HUB

WE HAVE LAUNCHED
A GREATER
LINCOLNSHIRE
**DEFENCE &
SECURITY
NETWORK**

WE ARE WORKING
ACROSS
116
SCHOOLS AND
COLLEGES THROUGH
OUR CAREERS HUB

WE HAVE PROVIDED
19,000
HOURS OF
COMPREHENSIVE
SUPPORT AND ADVICE
TO BUSINESSES
THROUGH OUR
GROWTH HUB

WE HAVE PART
FUNDED THE WORLD'S
LARGEST OFFSHORE
WIND LIVING LAB & A
5G TESTBED THROUGH
OUR **CLEAN
GROWTH
ACCELERATOR
FUND**

OUR
**HUMBER
FREEPORT**
RECEIVED
GOVERNMENT
FUNDING &
ENDORSEMENT FOR
PROGRESSION

CHAIR'S FOREWORD

As the incoming Chair I am following in some prestigious footsteps. I am therefore thrilled and honoured to have been asked to take on the role of Chair of the Greater Lincolnshire LEP and to introduce our 2022-23 Annual Report.

In this report, we look back on some of the LEP's accomplishments, celebrating our continued and proud track record of delivering on our promises for Greater Lincolnshire. We recognise that it is only through the power of partnership that enables us to have meaningful impact.

Greater Lincolnshire is an economy built on enterprise. The county has a proud history of small businesses starting and then growing. We need more of this. Attracting and retaining entrepreneurial talent is fundamental to our economic success. That's why we have strengthened connections between business and universities through initiatives such as Food Enterprise Zones, and the Lincoln Science and Innovation Park. Since 2010 our investments have created nearly 4,000 jobs through 75 major growth projects and programmes. I'm particularly proud of our Careers Hub where over 116 Enterprise Advisers from across business and industry are working with school career leads to inspire our next generation into the workplace.

This year, we have had a focus on investment - understanding our competitive sectors and promoting their advantages. This is starting to deliver results. Currently we are pursuing an inward investment pipeline exceeding £1bn. Understanding the opportunities in emerging sectors is critical for our economic and employment growth. As a region we have such an exciting story to tell, with cutting-edge industries in sustainable energy; advanced manufacturing; agri-food innovation; and defence.

But we also know that there is still more to do, as we continue to champion investment into the region and work with our local authorities to deliver the infrastructure that great businesses desperately need.

As reported last year, the levelling up white paper makes it clear that LEPs will be integrated to local democratic organisations and that the voice of business should remain strong, diverse, and independent. For us in the Greater Lincolnshire LEP, we are entering a period of transition and opportunity and we continue to work with partners to support the Greater Lincolnshire bid for devolution.

We know that our business sectors, our natural assets, our incredible places, and our increasingly skilled workforce combine to give us genuine competitive advantage. Together, we can build on our track record of delivery and create a future that surpasses our aspirations. This period of change will test our mettle, but we can, and will, adapt, innovate, and collaborate to allow us to seize the opportunities that will come our way and ensure economic success for the region.



"As a region we have such an exciting story to tell, with cutting-edge industries in sustainable energy; advanced manufacturing; agri-food innovation; and defence."

NEAL JUSTER

Chair | Greater Lincolnshire LEP

CHIEF EXECUTIVE'S MESSAGE

We are living through a challenging economic period with inflation running at a 40 year high and forecast to increase further. Together with labour supply shortages, supply chain disruption, energy costs, and low consumer confidence, this means that the challenges are at a level unprecedented in recent times.

During the year, the business-led boards that support the LEP have continued to highlight and action the issues and opportunities facing businesses. In response to this, we launched two funds to tackle labour market challenges and develop local low carbon solutions for businesses. The commitment of our members has been excellent across this challenging landscape, ensuring that the interest of Lincolnshire's businesses have been effectively raised.

This year built on the launch of the UK Food Valley Programme with some big wins and great success stories already felt across investment, profile raising, and innovation programmes. The formation of a defence and security board moved closer to achieving their target of launching a regional defence and security cluster, and the manufacturing board ambition to attract government support for a local Made Smarter programme for Lincolnshire was secured.

This year also saw the LEP expand the Careers Hub programme to all schools and colleges, and the launch of the Skills Bootcamps which are forecast to reach 272 learners this year. The Energy Council continues to develop its Clean Energy Strategy, which will outline how working collaboratively with business and Government, we can ensure that Lincolnshire's ambitious and realistic credentials on clean energy could secure greater investment across a range of technologies including hydrogen, Carbon Capture -Usage and Storage (CCUS), offshore wind, and new nuclear.

Meanwhile, we continue to support our businesses to achieve their potential and I would encourage all businesses to contact the **Business Lincolnshire Growth Hub** whatever their business needs.

This year also brought change to us as an organisation. Following the conclusion of the Government's review of Local Enterprise Partnerships and the publication of the Levelling Up White Paper, we enter a period of transition. Over the longer term, our economic partnership will be on a trajectory aligned to the Government's devolution agenda and as we progress plans for our own future, we recognise that our partnership must remain agile, effective, collaborative, and inclusive. In doing so, we remain best placed to adapt and respond accordingly to help secure the best possible future for our area.

Finally, I would like to offer my thanks to the Chair and the Board for their commitment to Greater Lincolnshire's economy and businesses, to the LEP team, and the Executive team, for their hard work, dedication, and continued commitment to serve Lincolnshire, its businesses, and its people. I would also like to thank all members of our wider governance structure for their time and unwavering commitment. I very much look forward to working with all of our businesses, public, and voluntary and community sector partners over the coming year.



With all best wishes

RUTH CARVER

CEO | Greater Lincolnshire LEP

PRIORITY AREAS

Our focus for 2022-23 has been on four strategic themes as defined in our Local Industrial Strategy and Plan for Growth.

STRATEGIC THEMES

- Game-changing sectors
- Strengthening the LEP
- Continued economic recovery
- International trade and profile

STRATEGIC THEMES

GAME-CHANGERS

Four key sectors identified as having high potential opportunities for growth and investment on a regional and national scale

ENABLING SECTORS

Activities supporting economically important sectors supported by our Strategic Advisory Boards

DELIVERY

Delivery of our capital programmes for growth

GOVERNANCE

Ensuring financial viability and addressing the role of LEPs as we move towards Devolution

COLLABORATION

Utilising our convening power to advance our role as a collaborative partner

REACH AND INFLUENCE

Maximising communication with our businesses to attract investment, increase our evidence base, and accurately represent our whole business community voice

EMPLOYMENT AND SKILLS

Delivering a Careers Hub programme and providing strategic direction as the voice for employment and skills

GAME CHANGERS

GREEN ENERGY

The low carbon and energy economy is worth £1.2bn in Greater Lincolnshire and holds exceptional potential and a private investment level of £60bn over the next fifteen years, with major opportunities in offshore wind alongside decarbonisation, hydrogen and carbon capture and storage projects in the transforming fossil fuel industries.

The Humber is the UK's Energy Estuary hosting two of the UK's six oil refineries and the second largest chemicals cluster and is leading the way in the clean energy revolution pioneering the emerging green technologies that will power the future. Notable industrial decarbonisation projects underway are; Humber Zero; Carbon Capture at Lindsey Oil Refinery (Prax); Gigastack; Humber H2ub. Offshore wind provision is due to triple by 2030 with the development of the Hornsea 2 and 3 providing green energy for over £15m UK homes, resulting in the largest wind farm in the World.

We are also seeing innovative approaches to localised renewable energy generation being developed across Greater Lincolnshire, with projects involving anaerobic digestion, battery storage, rooftop vertical wind turbines and hydrogen from waste all in progress, and the potential to explore smart energy grids, heat networks, geothermal and micro nuclear. These projects demonstrate that Greater Lincolnshire can lead the way in small scale energy generation as well as at the large scale.

Energy underpins every part of our business and residential communities, and so to enable further focus on the strategic importance of the energy sector, we have strengthened our **Energy Council**, widening the representation from across the energy landscape in Greater Lincolnshire.

During this year we have co-commissioned a Local Area Energy Plan (LAEP) for the UK Food Valley with the University of Lincoln. When complete in November 2023, the LAEP will provide an evidence base for the scale of the decarbonisation challenge faced in the Greater Lincolnshire agri-food sector, along with simple toolkits to support businesses in their decision making, and have also begun work on the circular economy.

DEFENCE

This year we have been working to create a nationally recognised cluster of innovation-focused companies in the defence and security sector. There are more than 80 companies locally already operating directly in this sector employing between 10,000-12,000 people, with many more employed directly or indirectly in the armed forces.

The LEP launched a Defence and Security Board last year to develop and grow this sector in Lincolnshire and we have further successfully launched the Greater Lincolnshire Defence and Security Network, (now the **Greater Lincolnshire Regional Defence & Security Cluster (GLRDSC)**), and have a realistic ambition to grow this to a scale that we can bid to the MOD and DASA - the defence and security accelerator network - to become a recognised regional defence and security cluster for the MOD.

We have clusters across several areas with Lincoln and Waddington, Sleaford and Coningsby being the most notable but supply chain businesses across Greater Lincolnshire, such as Scunthorpe, Grimsby, and Grantham. We also have more RAF personnel relocating to Lincolnshire over the next few years and are positioning the sector to ensure that Greater Lincolnshire is a highly attractive, first-choice destination for defence-related industries and service leavers.

Our ambition this year is to attend an internationally important exhibition; DSEI, attract new businesses here to Lincolnshire, formally establish a cluster with MOD, and further explore opportunities across the gamechangers – such as communality in technologies agri tech and defence.

UK FOOD VALLEY

Greater Lincolnshire has a regional, national, and growing global reputation for the food sector, where we lead the UK production of products as diverse as seafood, fresh produce, poultry, and ornamental crops.

We launched the **UK Food Valley** to support the growth of the industry with major investments in production, skills, innovation, low carbon, and technology and as a direct result to that, investment enquiries doubled last year, and our leadership on automation led by the Lincoln Institute of Agri Tech team, is now recognised as world-leading by government, in both skills and robotics.

Since 2016, we have seen £70m invested in new agrifood skills infrastructure, including Bishop Burton's showground campus, the University of Lincoln's Riseholme Campus, the National Centre for Food Manufacturing in Holbeach, the Lincolnshire Institute of Technology, and more recently the Centre for Food and Fresh Produce Logistics in Boston.

We have also secured over £100m of new partnership R&D projects with the food and farming industry, involving 200 partners working on over 110 innovation projects.

The recent launch of the South Lincolnshire Food Enterprise Zone Hub has created a landmark development promoting collaboration for small or start-up businesses in the food and drink sector and has successfully attracted key tenants.

There have been major investments in controlled environment agriculture and greenhouses, and healthy food choices - especially in new plant protein - and the interest continues in fish farming and aquaculture, across a rapidly emerging sector.

Last Autumn, we reported that the UK Food Valley has committed to promote the cluster north of Lincoln as the Agricultural Growth Zone (AG-Zone), building on the existing cluster with the anchor Lincolnshire Agricultural Society Showground home, Bishop Burton Showground Campus, and the Lincoln Institute of AgriFood Technology at Riseholme, home to the largest agri-robotics team in Europe, and the first Barclays Eagle Farm Lab to spearhead national support for SMEs and start-ups in the agritech sector. This is vital to the Agricultural transition which is changing how we support farmers in sustainable delivery.

FREEPORT

The Humber Freeport received Government approval this Spring, allowing it to progress its ambitious vision resulting in the creation of up to 7,500 jobs and over £4 billion of private investment.

Our locally driven decarbonisation strategy will impact the rest of the UK, as the Humber becomes one of the world's leading hubs for clean energy, building on the availability of land and large storage sites, its proximity to sources of renewable energy, and a burgeoning skills and innovation ecosystem.

We are very proud that our clean energy cluster now boasts innovative energy-to-waste plants, over 20 operational onshore wind farms, the country's pre-eminent centres for offshore wind turbine blade manufacture, assembly and installation, the leading global hub for offshore wind O&M at the Port of Grimsby, and various investments in hydrogen and other renewables.

Together the Humber's ports at Immingham, Grimsby, Hull, and Goole handle more than 79 million tonnes of cargo a year, including the materials that supply 10% of the nation's energy, 25% of the UK's fuel for our vehicles, and almost a third of our national timber supply that underpins the farming, food, retail, construction, automotive and pharmaceutical sectors across the UK.

This activity supports over 33,000 jobs in the region and contributes £2.5bn to the UK economy, and we recognise the high potential of our core clusters in the Humber and the opportunities that having a freeport will bring to our wider supply chain.

Currently chaired and administered by the Greater Lincolnshire LEP, a Humber Freeport Innovation Liaison Group has been established to help unlock further investment in research and development to strengthen development of the area's knowledge clusters creating hotbeds of innovation and driving new opportunities. A new Freeport Company has been brought together to maximise this fantastic opportunity for local people and the economy and the LEP will continue to support and collaborate in the Humber to ensure a successful pathway for this key national and initiative.

CAPITAL PROGRAMMES INCREASED IMPACT

Although completed, impact from our capital projects and programmes continues to demonstrate high value and transformational change to businesses and communities.

Our Growth Deals through government funding, have delivered 75 significant projects and programmes across Greater Lincolnshire. A total investment of £425m over these schemes has funded transformational projects across Greater Lincolnshire from the Humber to the Wash, across our priority sectors and is boosting job creation, skills, innovation, and growth.

In this year across our capital programmes, 354 jobs were created, and 4,247 apprentices and learners benefited. Highlights

this year included construction of a new pumping station at Killingholme Marshes to support development of the emerging Able Marine Energy Park and Humber Freeport; creation of a new Hub Building for the South Lincolnshire Food Enterprise Zone at the heart of our UK Food Valley; completion of four skills investment schemes - the Institute of Technology building at Holbeach, a new Construction Centre at Stamford, the Care Core in Boston and the GC Energy Centre at Grantham; completion of the Lincoln Science & Innovation Park Phase 2 R&D building; and

enabling works supporting our defence and security sector supply chain. The year also celebrated completion of the second phase of the Grantham Southern Relief Road which provides essential access to a new A1 junction and major housing and employment sites; and the creation of a popular new coastal visitor centre at Huttoft.

We also funded projects in two key categories; labour market shortages and recruitment; and innovative solutions for clean growth.

CLEAN GROWTH ACCELERATOR FUND ENABLING THE ELECTRIFICATION OF GRIMSBY'S FISH VAN FLEET

This project addresses the move to low-carbon challenges faced by Grimsby's fresh fish traders, providing a package of research and innovation to seafood sector van sale businesses to enable their transition to low carbon operations and future proof their business model. Most currently rely on traditional combustion engine and refrigeration systems which alongside rising energy costs, emissions challenges, sustainability, and carbon net-zero agendas, are under increasing pressure. The project will support these SMEs to develop solutions to net-zero cool chain challenges and supplying incentives towards the purchase of specially adapted electric vans.

ORE CATAPULT 5G TESTBED SCHEME

By providing the underlying communications capability for the innovation ecosystem and technology cluster, this project will act as a significant real-world catalyst for inward investment in the region. The scheme primarily supports technology solutions and techniques across; offshore wind supply chains; low carbon maritime and alternate fuel vehicles; robotics and autonomous systems; integration of satellite and terrestrial technologies; data analysis; port logistics; remote & wearable sensors; augmented reality; smart ports; and aquaculture.

This private 5G Testbed within both an operational port and wind farm is the first of its kind and a unique global asset.

LABOUR MARKET SUPPORT FUND (LMSF) PROGRAMME

The programme consists of five projects supported through this fund which has been launched by the Greater Lincolnshire LEP to help our businesses address the immediate labour market challenges through investing in projects that can demonstrate a direct short-term impact, from much needed LGV driver training schemes, to bespoke automation solutions. With grant support totalling £1.7m the programme will complete in 2024/25.

GOVERNANCE

IMPACTFUL LEADERSHIP

This year we led the independent business voice in the Devolution conversation, promoting, collating, and analysing input from the business community. We were also influential in interventions and programmes and delivered our own Labour Market and Clean Growth Accelerator Funds, as well as leading locally in shaping Skills Bootcamps and establishing key important collaborations and partnerships for our four Game-changers.

We successfully recruited a new Chair from academia with strong business and engineering credentials and welcomed four new Board Directors from a diverse platform.

The Greater Lincolnshire LEP Ltd Company is registered with Companies House and complies with all statutory requirements, with a robust governance structure in place. Our Board is supported by three Company Committees and nine Strategic Advisory Boards, made up of leaders, offering expert advice to the Board and leading activity on our strategic goals.

To find out more visit
www.greaterlincolnshirelep.co.uk/about/corporate-governance/

EMPLOYMENT & SKILLS GROWING SKILLS

Our Careers Hub is bringing some fantastic results supporting 116 schools and colleges across Greater Lincolnshire to improve careers education and information advice and guidance for young people. We have also shaped and managed several Skills Bootcamps in collaboration with business and continue to grow our Enterprise Advisor Network.

Over the next decade as technology continues to change how we work and demand for employment in our game-changers sectors evolves, our young people and our workforce will need to learn new skills. Inspiring old and new generations on the future and helping them to develop a better understanding of the world of work around them through linking them to employers and industries is critical, and supporting our colleges, universities, and training organisations to help them to do that is vital. Work with secondary schools through our Careers Hub has expanded this year, and our new Skills Bootcamps programme for adults is taking shape and projected to grow, whilst our investments in our further education colleges is helping to deliver new models of training.

Our new Skills Bootcamps are part of a national scheme being rolled out across the country, and are gaining traction. Skills Bootcamps are flexible training courses giving adults the opportunity to develop new skills and gain new jobs or new roles in the workplace. Our role is to work with local training organisations to develop a programme that is designed to meet industry needs, by working with our training organisations and employers. We've started with Level 4 Skills Bootcamps in Food Manufacturing Excellence, Food

Safety and Compliance Level 4, Clinical Care, and Logistics.

As the schemes we commissioned through the European Social Fund programme over the last seven years conclude, Skills Bootcamps may begin to fill that gap. Feedback from employers is positive and we've been awarded further funding to develop additional Skills Bootcamps from April 2023 which can be found listed here as they become available **Skills Bootcamps | Greater Lincolnshire LEP.**

Inspiring our young people about future jobs is an important priority for us, and our Careers Hub supports secondary schools and colleges across Greater Lincolnshire to improve Careers Education and Information Advice and Guidance (CEIAG) offered to them. Our Enterprise Coordinators are now supporting 116 business volunteers (Enterprise Advisers) who are supported to work with a partnered school. This year we have grown our Careers Hub Cornerstone Employers group and welcomed British Steel, Prax Lindsey Oil Refinery Ltd, and Willmott Dixon to this exclusive group which includes Lincolnshire Coop, Phillips 66, Orsted, RES Group, The University of Lincoln, Micronclean, Butlins, Royal Air Force, DFDS, Worldwide Fruit, and Siemens.

We have focused on bringing the labour market to life and have been actively supporting the delivery of large-scale events such as Construction Week and Agri-Food Day, whilst also delivering localised opportunities. These are hosted by employers and providers to include celebrating a collaboration with the Lincolnshire Institute of Technology who developed an area wide STEM Challenge for all year nine students recently.

We also secured additional funding from the Careers & Enterprise Company to deliver an innovative Teacher Encounters programme that allows subject teachers to leave school and experience a meaningful experience with a workplace. Our pilot with the Royal Air Force in December 2022 was a huge success offering a superb opportunity to introduce teachers to all areas of the RAF. We also supported the creation of two STEM Enthuse clusters and the development of a further two of which one will see a partnership with Google Deepmind.

Skills are a significant factor in economic growth and whilst challenges remain, we have some strategically important opportunities ahead across our Game-changers and priority sectors, and retain a sharp focus on growing, upskilling, and shaping the pipeline of skills and talent needed to enable this.

BUSINESS GROWTH SUPPORTED GROWTH

Cumulatively, we have now worked with almost 26,000 businesses across the Business Lincolnshire Growth Hub programme, awarding over £5.58m in business grants and providing crucial one-to-one advice and support to businesses.

Business Lincolnshire is the business support programme for the LEP, set up to enable local businesses to start up and grow, and provides crucial one-to-one advice and support, more recently across heightened and extended external challenges felt hardest amongst the business community. Since inception, the Growth Hub has created almost 2,200 jobs and given a minimum of 19,000 hours of comprehensive support and advice.

Our East Midlands Growth Hub cluster work strengthened this year seeing the launch of two new regional projects; the national Made Smarter project which supports manufacturers to digitise and improve productivity;

and the Create Growth programme supporting growth in the Creative sector.

Meanwhile, our Next Level programme has been a huge success this year and we supported our 300th High Growth business through this programme. The Alumni came together in March to celebrate their successes, learn new techniques, and make new connections.

We also collaborated with the Mosaic Digital Hub to support growth in the Creative, Digital and Tech Sector. There are now a series of sector focused events available in person at Mosaic, incorporating both networking and knowledge sharing, because

of this. Further linked, the Digital Lincolnshire online brochure is open for Expressions of Interest. Once live the brochure will showcase the breadth and depth of the Digital and Tech Sector within Greater Lincolnshire, encouraging collaboration and inter-trading and raising awareness of the many world class businesses operating in this sector locally.

ACCELERATED INVESTMENT

This year we continued to see strong results and an increase in investment from new businesses, with the UK Food Valley remaining a key focus. We have landed 27 new inward investment successes which have delivered a further 1,103 jobs - an increase on 2021-22 success - showing continued upward trend of investments across Greater Lincolnshire.

We have been building support for investment enquiries and planning applications for glasshouse developments now totalling over 70 hectares. Ongoing aquaculture projects across Greater Lincolnshire continue to develop positively, and both vertical and insect protein farms are gaining momentum, positioning Greater Lincolnshire at the centre of national agrifood innovation through the UK Food Valley.

Collaboratively both Investment and Team Lincolnshire colleagues this year published a suite of marketing sector propositions on Agrifood, Low Carbon Energy and Industry, Advanced Engineering, Manufacturing and Logistics, and Defence, with Visitor Economy and Film Locations currently

under production. This is a deliberate and strategic move to promote compelling investment opportunities, having recently taken a very strong commercial competitive view on landing new and high performing companies.

Team Lincolnshire made waves at MIPIM, a four-day, international real estate conference held in France, which this year attracted over 26,000 delegates, resulting in over 20 face to face meetings with potential investors and key contacts. The successful strategy of attending marquee sector events promoting Greater Lincolnshire continued whilst Team Lincolnshire goes from strength to strength with a growing Ambassador Membership, totalling 149.



FUTURE

Thanks to a solid reputation as the voice for local economic growth, the Greater Lincolnshire LEP ensures a place in evolving models for the delivery of economic activity into the next phase, adding value as the voice of the business community and as an enabler of strategic projects, programmes, and brokering transformational connections and collaborations.

Since 2011, we have been at the forefront of driving economic activity across Greater Lincolnshire and remain the valued partnership bringing business, commerce, academia, and the public sector to maximise value and harness purpose.

Businesses, stakeholders, and local government have publicly endorsed and highly value the role of this LEP, and the powerful convening and collaborating part we play.

This year we were asked by the three Greater Lincolnshire upper tier authorities to host the Devolution Lincolnshire discussion to begin the conversation and collect and analyse input from the business community.

Discussions are now progressing directly with central government towards a devolution deal which could mean local leaders have more powers, more money, and more say and therefore is important to the business community.

In the meantime, we are committed to maintain our primary strategic focus on the four Game-changing sectors. The Board has additionally identified focus across four functions to; embed a strong, independent, and diverse local business voice into local democratic institutions; carry out strategic economic planning in partnership with local leaders that clearly articulates Greater Lincolnshire's economic priorities and sectoral strengths; continue

to deliver functions on behalf of government departments, shaped by our local business voice; and to help broker and support new or deeper devolution deals, where requested by local partners.

We are extremely proud of our position and reputation in this field, and of the enormous progress made in collaboration with our partners since 2011, and will continue to drive, influence, and promote economic growth and prosperity for our businesses and residents.



GREATER LINCOLNSHIRE IMPACT STORIES

FISH FLEET VAN ELECTRIFICATION PROJECT

The sustainable transport of seafood in the UK has been made possible through the electrification pilot of Grimsby's fish van fleet. The project, led by the University of Lincoln's National Centre for Food Manufacturing (NCFM) and the Seafood Grimsby and Humber Alliance, trialled electric vans for fish delivery around the country.

The project is supported and funded by the Greater Lincolnshire Local Enterprise Partnership, UK Government and Toyota UK. The vans currently used by Grimsby

are estimated to have a carbon footprint of 2,000 CO2 tonnes per year, and the project aims to reduce this for at least 10 vans through the length of the pilot scheme.

Val Braybrooks, Dean of the National Centre for Food Manufacturing said: "We are very pleased to be working with the Seafood Grimsby and Humber Alliance and partners on the delivery of this transformational project. The Grimsby seafood processing cluster is the largest in UK and makes a significant contribution to the UK agrifood industry, and it is encouraging to see it leading the way in terms of sustainability and carbon reduction."

Simon Smith, Chair of the Seafood Grimsby and Humber Alliance said: "We are pleased that the Seafood and Grimsby and Humber Alliance is launching another project to help the industry, following on from the hugely successful Community Renewal Funded UK Food Valley Seafood pilot in 2022."

"Most recently we have successfully secured £350,000 for Seafood Skills Training from the UK Seafood Fund, which is another successful project that will be provided in partnership with NCFM and the University of Lincoln."

5G OFFSHORE WIND LIVING LAB TESTBED

The biggest offshore wind 'living lab' in the world is being created in Lincolnshire off the Grimsby coast through the development of a 5G Testbed to accelerate the development of a new generation of digital technologies essential for the huge expansion of offshore wind generation required to meet climate targets.

The 5G Testbed will allow technology providers to test and demonstrate their equipment with access to reliable, high-speed communications and aims to kickstart a digital revolution in offshore wind O&M and attract users from the global offshore wind sector.

In the UK, offshore wind capacity is predicted to grow from 13GW to 50GW within the next decade, and globally, the

rapid investment in offshore wind will create huge opportunities for the UK wind industry.

It has been funded with £1m from the Innovate UK Cyber Physical Infrastructure (CPI) fund, with £1m from the Greater Lincolnshire Local Enterprise Partnership (LEP), and further industry match funding.

Ben George, Head of Smart Operations and Maintenance (O&M) at ORE Catapult, said: "This 5G Testbed is a hugely exciting development for O&M in offshore renewable energy, as it establishes the core communications infrastructure for the biggest offshore wind 'living lab' in the world. The Testbed will demonstrate the benefits of new remote digital solutions that require high bandwidth, low latency wireless communications".

James Thomas, CEO at JET Connectivity, said: "This is a fantastic opportunity for technology developers to utilise high speed connectivity in a real-world testbed location. We are looking forward to pushing the boundaries of our 5G RAN on our floating buoy platforms in partnership with the wider consortium and users of the testbed."

Shriraj Gaglani, VP of Product Management at Microsoft, added: "Modern Connected Applications enabled by edge infrastructure and private 5G are going to drive higher efficiencies and more sustainable operations of our global energy resources. We look forward to being a part of this project and partnering with innovative companies in the areas of robotics Excellence in Grimsby, the UK's largest O&M port.

BRIDGE (ADVANCED MANUFACTURING R&D CENTRE)

The Bridge is a centre for innovation in advanced materials that works with local and national businesses to provide education, cutting edge engineering and collaboration within the University of Lincoln to create a network of professionals that can work on solving problems through innovation.

The LEP contributed £1.94 million to the creation of the Bridge through the Single Local Growth Fund allocation to include the construction of a two-floor innovation facility located alongside the Science and Innovation Park at the University of Lincoln.

Since it was opened in October 2022, Bridge has already completed 70 projects with another 14 ongoing and has so far built a consortium of eight members.

Ian Scowen, director of the project at the University of Lincoln, said: "In its first few months, Bridge has already had a huge impact on the university, transforming our R&D resources with microscopy and surface science capabilities unique to the region.

"In my mind, however, the most exciting aspect of Bridge is to facilitate business interactions across the region and help us build an innovation-led community, exchanging ideas around cutting-edge development in engineering materials science."

This project aims to catalyse growth and productivity in advanced materials in Greater Lincolnshire, promoting research, innovation and collaboration in several key sectors promoted by the Greater Lincolnshire LEP, including metals manufacturing, power generation and storage, and electronic devices.

A successful project involved Bridge investigating a corrosion failure in a medical device for HH Innovations.

Business Development Director at HH Innovations Fergus Christie said: "Using a variety of analytical tools, the team at Bridge helped us identify a corrosion failure in a medical device for our client. They carried out a thorough investigation quickly, which was great as this was a time-sensitive matter.

"The report we received from Bridge allowed us to recommend a corrective action process for our client and then issue a fixed product as quickly as possible."

HH Innovations is also planning future collaborations with Bridge, which will provide the technology and teaching to bring these projects to life.

SKILLS BOOTCAMPS – WORLDWIDE FRUIT

When Lincolnshire firm Worldwide Fruit wanted to deliver improved in-house food safety courses, Compliance Manager Julie Thorold approached the University of Lincoln about Skills Bootcamps.

She agreed a tailored 'train the trainer' Skills Bootcamp in Food Safety and Compliance, which met the company's needs, and is now responsible for delivering in-house food safety courses at her workplace.

"I'm responsible for food safety compliance at Worldwide Fruit Ltd, and as part of our Food Safety Culture Improvement Plans, we identified an opportunity to deliver better in-house food safety training courses," said Julie.

"I have a passion for teaching food safety, and I knew that this

opportunity would allow me to develop my skills and meet a business need at the same time. Although I had sufficient levels of food safety training, making me qualified in the subject I would be delivering, I had never attended a formal 'train the trainer' course."

"The course was designed very much around what I wanted to get out of it," she said. "I had access to other lecturers and was able to observe the delivery of short courses, allowing me to get a practical insight and ask questions around planning and delivery of courses. I also had the opportunity to deliver some short courses for the National Centre for Food Manufacturing in Holbeach, which gave me valuable hands-on experience of delivering to a range of delegates".

Having completed the Skills Bootcamp, Julie is now looking

forward to using her training to develop her career.

"I chose the Skills Bootcamp because, unlike other standard courses, this course offered me the flexibility to get real, hands-on experience," she said. "It also gave me the confidence to know that I can deliver courses successfully. Since completing the course I've taken on responsibility for delivering in-house food safety courses at Worldwide Fruit, and I've also pursued a full-time career as a lecturer in Food Quality Assurance and Technical Management."

Visit the **Impact Success stories page** to view more impact stories.



LEP BOARD

To view company agendas, papers, and director biographies visit
www.greaterlincolnshirelep.co.uk/about/boards/lep-board/



PAT DOODY (CHAIR - OUTGOING) - MARCH 2023
 Independent
 Previously Area Director,
 NatWest Commercial Banking



NEAL JUSTER (CHAIR - INCOMING) - MARCH 2023
 Vice Chancellor, University of Lincoln



SARAH LOUISE FAIRBURN (DEPUTY CHAIR - PRIVATE), (CHAIR, LEP FOOD BOARD, SME CHAMPION)
 CEO & Founder, Imp and Maker



ALISON BALLARD
 Head of Audit, BAE Systems



DEBBIE BARNES
 Chief Executive,
 Lincolnshire County Council



SIMON BIRD
 Director, Humber,
 Associated British Ports



NIKKI COOKE - APPOINTED MARCH 2023
 CEO, LIVES



DARREN CUNNINGHAM
 Lead Executive UK and General Manager,
 Phillips 66



CLLR COLIN DAVIE
 Economic Development, Environment,
 Tourism and Strategic Planning,
 Lincolnshire County Council



AIR COMMODORE ANDREW (CHAS) DICKENS
 Commandant, Royal Air Force
 College Cranwell



DEAN FATHERS (CHAIR, HEALTH & CARE BOARD)
 Independent Health Care Lead
 (Diversity Champion)



JULIAN FREE (CHAIR, DEFENCE & SECURITY BOARD)
 Deputy Vice Chancellor,
 University of Lincoln



CLAIRE FOSTER (OCTOBER 22 - PRESENT)
 CEO,
 Boston College



JO HARDY (DEPUTY CHAIR, VISITOR ECONOMY BOARD) - CEASED SEPTEMBER 2022
 Business Operations Manager, Hardys
 Farm



PROFESSOR ANDREW HUNTER (CHAIR, INNOVATION COUNCIL) - CEASED MARCH 2023
 Deputy Vice Chancellor – Research &
 Innovation, University of Lincoln



CLLR PHILIP JACKSON (DEPUTY CHAIR - PUBLIC)
 Leader, North East Lincolnshire Council



ZOE KING (SME CHAMPION) - CEASED JUNE 2022
 Director, Epix Media



CLLR CRAIG LEYLAND
 Leader, District Councils Representative



SHAUN POVEY - APPOINTED MARCH 2023
 Sustainability Strategy Manager, Siemens
 Energy



CLLR LUCY STEPHENSON - APPOINTED SEPTEMBER 2022
 Leader, Rutland County Council



LIAM SCULLY - APPOINTED MARCH 2023
 CEO, Lincoln City FC



CLLR ROB WALTHAM
 Leader, North Lincolnshire Council



MANDY WATSON
 Founder, Ambitions Personnel



MARK WEBB - APPOINTED MARCH 2023
 MD, E-Factor



NICKY WORBOYS
 Director of Development & Sales,
 Longhurst Group

LEP EXECUTIVE

To view team roles and contact details visit
www.greaterlincolnshirelep.co.uk/about/lep-team/

RUTH CARVER (CEO)

JAMES BATY
Policy & Research
Executive Manager

HALINA DAVIES
Projects & Programme
Executive Manager

CLARE HUGHES
Employment & Skills
Executive Manager

CAROLINE ILLINGWORTH
Operations &
Delivery
Executive Manager

LEE DOUGLAS
Careers Hub &
Strategic Hub Lead

KATE STOREY
Communications &
Operations Manager

JANICE OWEN
Policy & Programme
Officer

NATALIE POOLE
Operational Hub Lead

AMY O'SULLIVAN
Strategic Advisory
Board Coordinator

RAJU KADIR
Economic Analyst

SARA HOBSON
Employment & Skills
Project Manager

LAURA SPITTLES
Operations Officer

DEBBIE BOON
Enterprise Coordinator
North & North East
Lindsey

ALEX NIGHTINGALE
Enterprise Coordinator
Lincoln, West Lindsey,
North Kesteven

HAYLEY BEARDSMORE
Enterprise Coordinator
North Lincolnshire

DONNA GARRARD
Enterprise
Coordinator Boston,
South Holland
& Sleaford

MEL PAPWORTH
Enterprise
Coordinator
South Kesteven,
Rutland

PENNY TAYLOR
Enterprise Coordinator
North Lincolnshire

VICKY BOOTH
Enterprise Coordinator
North East Lincolnshire

ACCOUNTS

The LEP financial report provides an overview of the audited Greater Lincolnshire transactions for the 2022-23 financial year. The LEP continues to operate reserves enabling an agile response to operational pressures and delivery against agreed Business Plan priorities.

INCOME AND EXPENDITURE FOR THE YEAR ENDED 31 MARCH 2023

FINANCIAL SUMMARY 2022/23

INCOME	NOTE	22/23	21/22
Core Funding	1,2	£375,479	£535,500
Other Core contributions	1,2	£584,050	£323,503
Invest and Grow	3	£168,700	£775,933
Business Investment Fund	4	£5,123	-
Programmes	5	-	£12,900,000
Growth Hub	6	£286,625	£573,250
Interest Received	7	£207,266	£48,862
TOTAL INCOME		£1,627,243	£15,157,048

EXPENDITURE	NOTE	22/23	21/22
Core Funding	1,2	£941,036	£443,826
Other Core contributions	1,2	£809,203	£531,984
Invest and Grow	3	-	-
Business Investment Fund	4	£14,148	£92,127
Programmes	5	£1,432,927	£13,083,097
Growth Hub	6	£286,625	£573,250
TOTAL EXPENDITURE		£3,483,938	£14,724,284

BALANCE SHEET FOR THE YEAR ENDED 31 MARCH 2023

The closing year cash balances as per the agreed policy are:

INCOME	NOTE	22/23	21/22
Core Reserve	1,2	£1,608,912	£887,599
Other cash balances	1,2	£458,109	£1,341,816
Invest to Grow Fund	3	£1,819,512	£5,045,014
Business Investment Fund	4	£152,436	£525,220
Programmes	5	£1,237,981	-
Company Provision	-	£507,600	-
Interest Received	7	£207,266	£48,863
Total		£5,991,816	£7,848,512
LONG TERM LOAN INVESTMENTS		£3,500,000	£3,500,000




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